#### POLS570 - Limited Dependent Variables October 30, 2006 Conditional Logit

### 1 Introduction

You should understand one key thing about the conditional logit model:

It is exactly the same as the multinomial logit model. Period.

This means that:

- The formulas are very similar-looking, and can be shown to be mathematically equivalent (e.g. Long, Maddala),
- Estimation is done exactly the same way,
- You will get identical results from MNL and CL if you run the same model,
- All of the ways in which you can interpret a MNL model, you can also interpret a conditional logit.

That said, it turns out that the CL is actually more flexible than the MNL model in most circumstances. So, why the differences?

## 2 Conditional Logit

The MNL model measures the impact of observation-specific variables on the probability of choosing one of J discrete outcomes. In the MNL model, the data look like this:

OBS	CHOICE	X1	X2
1	0	47	0
2	2	13	1
3	1	82	1
•			
•	•	•	•
•	•	•	•

etc. This is familiar: there is one line of data per observation, and covariates (that is Xs) vary across individuals/cases, but not across choices. Estimation yields separate effects for each variable on each choice.

But what if we have some variable (say,  $Z_{ij}$ ) that varies across *choices*, or across *both* observations and choices?

- E.g. In a study of Presidential elections, we might want to incorporate some measure of the voter's evaluation of each candidate, which will vary across choices/candidates.
- Or: Assigning opinions to Supreme Court justices, on the basis of how close each is to the opinion assigner...

This gives us what is called the *conditional logit* ("CL") model...

CL allows us to estimate the effect of choice-specific variables on the probability of choosing a particular alternative. To do this, we need to restructure the data into what we might call "long" format...

OBS	Alternative	CHOICE	X1	X2	Z
1	0	1	47	0	10
1	1	0	47	0	24
1	2	0	47	0	49
2	0	0	13	1	47
2	1	0	13	1	51
2	2	1	13	1	8
•	•	•	•	•	•
•	•	•		•	•
•	•	•	•	•	•

etc. Here:

- OBS indexes the observation (i.e., case).
- Alternative indexes the (possible) choice: 0, 1 or 2.
- CHOICE is a dummy variable, equaling 1 if that observation chose that alternative, and 0 otherwise.
- X1 and X2 don't change across alternatives.
- Z *does* change across alternatives...

The conditional logit estimates a model with the basic probability function:

$$Pr(Y_{ij} = j) = \frac{exp(Z_{ij}\gamma)}{\sum_{j=1}^{J} exp(Z_{ij}\gamma)}$$
(1)

where  $Z_{ij}$  is a vector of independent variables that varies across both observations i and choice alternatives j, and  $\gamma$  is a  $k \times 1$  vector of coefficients to be estimated.

Note a couple things:

- Because the Zs vary across both observations and alternatives, we assume that the effect of a change in Z on the probability of choosing a particular alternative is constant across alternatives.
- Hence, we only estimate k parameters (not (J-1)k, as in the MNL model).

So, the conditional logit model is useful when we want to estimate the impact of alternative- or choice-specific variables on a polychotomous dependent variable. E.g.:

- Choices of transportation alternatives, according to how long each alternative takes, or
- Choosing political candidates on the basis of where each respondent places that candidate ideologically, relative to him or her; or "feeling thermometers"...

# 3 Modeling Observation- and Choice-Specific Effects

**Question**: What happens if we want to estimate joint effects of variables which are constant across choices (e.g. demographic effects) and those which vary across alternatives (e.g. candidate distance)?

- Suppose we think, say, that both party identification and "feelings" affect candidate choice, or
- that a Congressperson's decision to run for reelection, seek higher office, or retire depends on both individual factors (e.g. his/her age) and the expected likelihood of winning in each case (which varies by alternative as well as by candidate).

The simplest kind of alternative-specific effect is simply a *fixed effect*...

- The CL model in the form given above doesn't include a constant term...
- We might (probably would) expect some alternatives to be more or less likely than others, just in general...
- SO we can include indicator variables for each possible alternative (a la "fixed effects" for each alternative).

In fact, we can then use these fixed effects to "trick" the CL into estimating a model with independent variables which do not vary across alternatives. To understand why this is, think about the notion of an interaction term with a dummy variable...

- Term allows the effect of some variable to have a different effect on the dependent variable for each of two groups.
- E.g. ideology might have a different effect on judicial voting for activist judges than it does for restraintists.
- Here, we can use this idea:
  - The interaction of an observation-specific variable with an alternativespecific constant allows the observation-specific variable's effect to be different for that alternative than for the others.
  - This is how we can get the CL model to estimate effects for observation-specific variables

It turns out that, if we do this, its possible (in fact, easy) to get results identical to those you'd get from running a MNL model...

### 4 MNL and CL: An Example

This example illustrates how to estimate conditional logit models in Stata, including models with either or both alternative-specific and observationspecific independent variables. It also illustrates the mathematical equivalence of the MNL and CL specifications. The data are completely made-up, and take on the "long" form, with one observation for each case for each alternative on the dependent variable. There are 1000 observations, and three possible "choices" for each observation, yielding 3000 lines of data. The variables consist of Y, a dummy variable coded 1 if that observation "chose" that alternative and 0 otherwise, and two independent variables. Also included is the variable choice, coded  $\{0, 1, 2\}$  which indicates which of the three outcomes was chosen (this variable thus does not vary across choices). There are 377 "0s", 308 "1s", and 315 "2s" in these data. The independent variable X also does not vary across alternatives, while the independent variable Z varies across both observations and alternatives. In an election context, we might think of X as some individual (voter) – specific characteristic, such as race, age, gender, income, etc., while Z represents some attribute specific to both the voter and the candidate (e.g. the perceived ideological distance between voter and candidate). Two other variables serve as identifiers: id is a unique identifier for each observation, while alt is a three-category  $\{0, 1, 2\}$  nominal variable indexing the three possible alternatives. By way of example, the first three "observations" in the data contain the following:

. list

id	alt	choice	Y	Х	Z
1. 1	0	0	1	1.14518	4012452
2. 1	1	0	0	1.14518	1.870998
3. 1	2	0	0	1.14518	-1.104332
4. 2	0	2	0	3.422003	1.508909
5.2	1	2	0	3.422003	1.968283
6. 2	2	2	1	3.422003	.6115509
7.3	0	2	0	6.435474	1.606365
8.3	1	2	0	6.435474	1.693768
9.3	2	2	1	6.435474	2.195817

So, for observation 1, choice  $\{0\}$  was chosen; observation 2 chose alternative  $\{2\}$ , etc. Lets begin by estimating a multinomial logit model of the choice decision, as a function of the independent variable X. As is common in other software programs, Stata's -mlogit- command doesn't allow inclusion of choice-specific independent variables, so we cannot assess the impact of Z in this manner. Since each "observation" has three lines of data associated with it, and since neither choice nor X vary across observations, one can select out any 1000 lines of data, one for each observation, to do this analysis. Here I do this by restricting the analysis to those data points where alt = 0:

. mlogit choice X if alt==0

```
Iteration 0: Log Likelihood =-1094.3677...
Iteration 6: Log Likelihood = -477.8912
                          Number of obs =
Multinomial regression
                                         1000
                          LR chi2(2)
                                    =
                                       1232.95
                          Prob > chi2
                                    =
                                      0.0000
Log likelihood = -477.8912
                         Pseudo R2
                                    =
                                       0.5633
_____
 choice | Coef. Std. Err z P>|z| [95% Conf. Interval]
_____+____
    1
    X | 1.96101 .1441057 13.608 0.000 1.678568
                                      2.243452
 _cons |-4.157174 .3165533 -13.133 0.000 -4.777607
                                      -3.536741
_____+
2
    X | 3.909589 .2131314 18.344 0.000 3.491859
                                      4.327319
 _cons |-11.96931 .7020588 -17.049 0.000 -13.34532 -10.5933
  _____
```

(Outcome choice==0 is the comparison group)

X has a positive, significant effects on the probabilities of choosing alternatives  $\{1\}$  or  $\{2\}$  relative to alternative  $\{0\}$ . If we want to know the effect of Z on choosing each of the various alternatives, we use Stata's -clogit-command:

```
. clogit Y Z, gr(id)
Iteration 0:
         log likelihood = -1098.3347...
Iteration 2:
         \log likelihood = -1097.4566
Conditional (fixed-effects)
                          Number of obs
                                    =
                                         3000
  logistic regression
                          LR chi2(1)
                                         2.31
                                    =
                          Prob > chi2
                                    =
                                        0.1284
Log likelihood = -1097.4566
                          Pseudo R2 =
                                        0.0011
_____
  Y | Coef. Std. Err. z P>|z| [95% Conf. Interval]
_____+______
  Z | .0593299 .0390661 1.519 0.129 -.0172382 .135898
_____
```

Note the use of the -gr()- (for "group") option to indicate the variable which uniquely identifies each observation in the data. Here, Z appears to have a small positive impact on the choice of alternatives; as Z increases for a particular choice, the probability of its being chosen also increases slightly. Note also the lack of a constant in this model: if we believe that individual choices are, in general, more or less likely to be chosen than others, we can capture this effect by including *choice-specific constants* in the CL model:

```
. gen ch1=0
. replace ch1=1 if alt==1
(1000 real changes made)
. gen ch2=0
. replace ch2=1 if alt==2
(1000 real changes made)
. clogit Y Z ch1 ch2, gr(id)
Iteration 0: Log Likelihood =-1095.9458...
Iteration 2: log likelihood = -1093.2573
Conditional (fixed-effects)
                                  Number of obs
                                                       3000
  logistic regression
                                  LR chi2(3)
                                                =
                                                      10.71
                                  Prob > chi2
                                                =
                                                     0.0134
Log likelihood = -1093.2573
                                  Pseudo R2
                                                     0.0049
                                                =
   y |
          Coef. Std. Err.
                           z
                                P>|z|
                                          [95% Conf. Interval]
_____+
   Z | .0582532
               .0391291
                          1.489 0.137
                                         -.0184384
                                                    .1349447
 ch1 | -.2016517
               .0768495
                         -2.624 0.009
                                        -.3522739
                                                   -.0510294
                         -2.332 0.020
 ch2 | -.1781627 .0763861
                                         -.3278768
                                                   -.0284487
 _____
```

Both alternative  $\{1\}$  and  $\{2\}$  are less likely to be chosen, on average, as we would expect given that they are less common outcomes than is alternative  $\{0\}$ . While this is also informative, we may be especially interested in the effect of, say Z on Y after holding the X variable(s) constant. To do this, we need to include both X and Z in the same model; however, we cannot do this with the data in their current form, since the values of X do not vary across alternatives:

. clogit Y Z X ch1 ch2, gr(id)

Note: X omitted due to no within-group variance. Iteration 0: Log Likelihood =-1095.9458... Iteration 2: log likelihood = -1093.2573 Conditional (fixed-effects) Number of obs = 3000 logistic regression LR chi2(3) = 10.71 Prob > chi2 = 0.0134 Pseudo R2 0.0049 Log likelihood = -1093.2573= \_\_\_\_\_ Coef. Std. Err. z P>|z| [95% Conf. Interval] уl \_\_\_\_\_t\_\_\_\_ Z | .0582532 .0391291 1.489 0.137 -.0184384 .1349447 ch1 | -.2016517 .0768495 -2.624 0.009 -.3522739 -.0510294ch2 | -.1781627 .0763861 -2.332 0.020 -.3278768 -.0284487 \_\_\_\_\_

The key to getting around these problems is to recognize that variables which do not vary across alternatives must be allowed to exert a separate impact on each alternative (a la MNL). Including the "fixed effects" for the alternatives turns out to be the key to doing this. This can be done by simply interacting each of the observation-specific variables with each of the alternative-specific constants, then including both direct and interactive effects in the conditional logit model:

```
. gen Xalt1=X*ch1
. gen Xalt2=X*ch2
. clogit Y Z Xalt1 Xalt2 ch1 ch2, gr(id)
Iteration 0: Log Likelihood =-885.08548...
Iteration 6:
          \log likelihood = -476.47227
Conditional (fixed-effects)
                              Number of obs
                                               3000
                                         =
  logistic regression
                              LR chi2(5)
                                             1244.28
                                         =
                             Prob > chi2
                                              0.0000
                                         =
Log likelihood = -476.47227
                            Pseudo R2
                                        =
                                              0.5663
_____
        Coef. Std. Err. z P>|z| [95% Conf. Interval]
   ΥI
_____+_____
```

Z   .1010649	.0601396	1.681	0.093	0168066	.2189364
ch1   -4.16007	.3174664	-13.104	0.000	-4.782293	-3.537848
ch2  -12.02097	.7064777	-17.015	0.000	-13.40564	-10.6363
Xalt1   1.964062	.1444774	13.594	0.000	1.680891	2.247232
Xalt2   3.923085	.2142272	18.313	0.000	3.503207	4.342962

Alternative  $\{0\}$  is now the omitted, baseline category, and the coefficients on the two X interactions indicate the effect of the X variable on choosing each of the two other alternatives  $\{1\}$  and  $\{2\}$ . By interacting X with the two alternative-specific constants, we have allowed the effect of X to vary across alternatives. Note also that the effect of Z appears to be somewhat greater, controlling for X.

Finally, watch what happens when we omit Z from this last analysis:

. clogit y Xalt1 Xalt2 ch1 ch2, gr(id)						
Iteration 0: Log Likelihood =-989.89452						
Iteration 6: log	likelihood	= -477.89	12			
Conditional (fixed-effects)			Number	of obs	s =	3000
logistic regression			LR chi	2(4)	=	1241.44
			Prob >	chi2	=	0.0000
Log likelihood = -	477.8912		Pseudo	R2	=	0.5650
Y   Coef.					Conf.	Interval]
+						
ch1   -4.157174	.3165545	-13.133	0.000	-4.77	761	-3.536739
ch2   -11.96931	.7020656	-17.049	0.000	-13.34	1533	-10.59328
Xalt1   1.96101	.1441062	13.608	0.000	1.678	3567	2.243453
Xalt2   3.909589	.2131331	18.343	0.000	3.491	L856	4.327322

The log-likelihood, coefficient estimates, standard errors, significance levels, and everything else are exactly the same as those obtained using the -mlogit- command, above. The alternative-specific constants serve as separate "constant terms" for each possible choice, while the interactive terms indicate the (relative) effects of X on each. This illustrates, in a very graphic fashion, that these are in fact the same model, and will yield identical results if specified in the same way.

### 5 Conditional Logit: Another Example

Maltzmann and Wahlbeck study opinion assignment in the Rehnquist Court.<sup>1</sup> Their data are majority opinion assignments by Chief Justice Rehnquist  $(N = 316, \text{ with between 4 and 9 possible choice alternatives on each, for 2213 total lines of data). Their independent variables are$ *Ideology, Equity, Expertise*, and*Efficiency*, plus a*CJ Dummy*of the potential assignee (these are all choice-specific variables), plus*Consensus, MWC, Importance*and*End-of-Term*variables (which are case-specific).

Their analysis points out something else: that you don't necessarily need to interact the observation-specific variables with dummies for the choices...

- So long as they're interacted with *some* variable that varies across alternatives, the model will be identified.
- Here, the theory (such as it is) suggested that they should interact a number of their variables with *ideology*...

Thursday: IIA, MNP, MXL and HEV...

 $<sup>^{1}</sup>M\&W$  call it a "multinomial logit" model and a "discrete choice" model, but it's a conditional logit, with interaction terms to take into account case-specific variables...