#### 2013

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

#### FORM 10-K

# ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2013

or

# TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

Commission File Number 1-2256

# EXXON MOBIL CORPORATION

(Exact name of registrant as specified in its charter)

**NEW JERSEY** 

(State or other jurisdiction of incorporation or organization)

13-5409005

(I.R.S. Employer Identification Number)

#### 5959 LAS COLINAS BOULEVARD, IRVING, TEXAS 75039-2298

(Address of principal executive offices) (Zip Code)

(972) 444-1000

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class

Name of Each Exchange on Which Registered

Common Stock, without par value (4,321,238,544 shares outstanding at January 31, 2014)

New York Stock Exchange

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes x No "

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes "No x

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 dur preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the 1 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be sut and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and po files). Yes x No "

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definit "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer x Accelerated filer

Non-accelerated filer " Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined by Rule 12b-2 of the Act). Yes "No x

The aggregate market value of the voting stock held by non-affiliates of the registrant on June 28, 2013, the last business day of the registrant's most recently con second fiscal quarter, based on the closing price on that date of \$90.35 on the New York Stock Exchange composite tape, was in excess of \$397 billion.

Documents Incorporated by Reference: Proxy Statement for the 2014 Annual Meeting of Shareholders (Part III)



# EXXON MOBIL CORPORATION FORM 10-K FOR THE FISCAL YEAR ENDED DECEMBER 31, 2013

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# PART I

#### ITEM 1. BUSINESS

Exxon Mobil Corporation was incorporated in the State of New Jersey in 1882. Divisions and affiliated companies of ExxonMobil operate or 1 products in the United States and most other countries of the world. Their principal business is energy, involving exploration for, and production of, cru and natural gas, manufacture of petroleum products and transportation and sale of crude oil, natural gas and petroleum products. ExxonMobil is a manufacturer and marketer of commodity petrochemicals, including olefins, aromatics, polyethylene and polypropylene plastics and a wide vari specialty products. ExxonMobil also has interests in electric power generation facilities. Affiliates of ExxonMobil conduct extensive research progra support of these businesses.

Exxon Mobil Corporation has several divisions and hundreds of affiliates, many with names that include *ExxonMobil*, *Exxon*, *Esso*, *Mobil* or *XT* convenience and simplicity, in this report the terms *ExxonMobil*, *Exxon*, *Esso*, *Mobil* and *XTO*, as well as terms like *Corporation*, *Company*, *our*, *we* a are sometimes used as abbreviated references to specific affiliates or groups of affiliates. The precise meaning depends on the context in question.

Throughout ExxonMobil's businesses, new and ongoing measures are taken to prevent and minimize the impact of our operations on air, wat ground. These include a significant investment in refining infrastructure and technology to manufacture clean fuels as well as projects to monitor and a nitrogen oxide, sulfur oxide, and greenhouse gas emissions and expenditures for asset retirement obligations. Using definitions and guidelines establish the American Petroleum Institute, ExxonMobil's 2013 worldwide environmental expenditures for all such preventative and remediation steps, inc ExxonMobil's share of equity company expenditures, were \$6.0 billion, of which \$3.5 billion were included in expenses with the remainder in expenditures. The total cost for such activities is expected to remain in this range in 2014 and 2015 (with capital expenditures approximately 45 perc the total).

The energy and petrochemical industries are highly competitive. There is competition within the industries and also with other industries in supplyi energy, fuel and chemical needs of both industrial and individual consumers. The Corporation competes with other firms in the sale or purchase of r goods and services in many national and international markets and employs all methods of competition which are lawful and appropriate for such purpose.

Operating data and industry segment information for the Corporation are contained in the Financial Section of this report under the following: "Qu Information", "Note 18: Disclosures about Segments and Related Information" and "Operating Summary". Information on oil and gas reserves is con in the "Oil and Gas Reserves" part of the "Supplemental Information on Oil and Gas Exploration and Production Activities" portion of the Financial S of this report.

ExxonMobil has a long-standing commitment to the development of proprietary technology. We have a wide array of research programs designed to the needs identified in each of our business segments. Information on Company-sponsored research and development spending is contained in "N Miscellaneous Financial Information" of the Financial Section of this report. ExxonMobil held approximately 11 thousand active patents worldwide end of 2013. For technology licensed to third parties, revenues totaled approximately \$195 million in 2013. Although technology is an important control to the overall operations and results of our Company, the profitability of each business segment is not dependent on any individual patent, trade trademark, license, franchise or concession.

The number of regular employees was 75.0 thousand, 76.9 thousand and 82.1 thousand at years ended 2013, 2012 and 2011, respectively. R employees are defined as active executive, management, professional, technical and wage employees who work full time or part time for the Corporationare covered by the Corporationare's benefit plans and programs. Regular employees do not include employees of the company-operated retail sites (CORS number of CORS employees was 9.8 thousand, 11.1 thousand and 17.0 thousand at years ended 2013, 2012 and 2011, respectively.

Information concerning the source and availability of raw materials used in the Corporation's business, the extent of seasonality in the business possibility of renegotiation of profits or termination of contracts at the election of governments and risks attendant to foreign operations may be for "Item 1A–Risk Factors" and "Item 2–Properties" in this report.

ExxonMobil maintains a website at exxonmobil.com. Our annual report on Form 10-K, quarterly reports on Form 10-Q, current reports on Form 8-any amendments to those reports filed or furnished pursuant to Section 13(a) of the Securities Exchange Act of 1934 are made available through our was soon as reasonably practical after we electronically file or furnish the reports to the Securities and Exchange Commission. Also available a Corporation's website are the Company's Corporate Governance Guidelines and Code of Ethics and Business Conduct, as well as the charters of the compensation and nominating committees of the Board of Directors. Information on our website is not incorporated into this report.

#### ITEM 1A. RISK FACTORS

ExxonMobil's financial and operating results are subject to a variety of risks inherent in the global oil, gas, and petrochemical businesses. Many of the factors are not within the Company's control and could adversely affect our business, our financial and operating results or our financial condition. The factors include:

#### **Supply and Demand**

The oil, gas, and petrochemical businesses are fundamentally commodity businesses. This means ExxonMobil's operations and earnings may be significantly affected by changes in oil, gas and petrochemical prices and by changes in margins on refined products. Oil, gas, petrochemical and product prices margins in turn depend on local, regional and global events or conditions that affect supply and demand for the relevant commodity.

Economic conditions. The demand for energy and petrochemicals correlates closely with general economic growth rates. The occurrence of recessi other periods of low or negative economic growth will typically have a direct adverse impact on our results. Other factors that affect general eco conditions in the world or in a major region, such as changes in population growth rates, periods of civil unrest, government austerity programs, or cu exchange rate fluctuations, can also impact the demand for energy and petrochemicals. Sovereign debt downgrades, defaults, inability to access debt m due to credit or legal constraints, liquidity crises, the breakup or restructuring of fiscal, monetary, or political systems such as the European Union, and events or conditions that impair the functioning of financial markets and institutions also pose risks to ExxonMobil, including risks to the safety financial assets and to the ability of our partners and customers to fulfill their commitments to ExxonMobil.

Other demand-related factors. Other factors that may affect the demand for oil, gas and petrochemicals, and therefore impact our results, in technological improvements in energy efficiency; seasonal weather patterns, which affect the demand for energy associated with heating and concincreased competitiveness of alternative energy sources that have so far generally not been competitive with oil and gas without the benefit of gover subsidies or mandates; and changes in technology or consumer preferences that alter fuel choices, such as toward alternative fueled vehicles.

Other supply-related factors. Commodity prices and margins also vary depending on a number of factors affecting supply. For example, increased a from the development of new oil and gas supply sources and technologies to enhance recovery from existing sources tend to reduce commodity prices extent such supply increases are not offset by commensurate growth in demand. Similarly, increases in industry refining or petrochemical manufac capacity tend to reduce margins on the affected products. World oil, gas, and petrochemical supply levels can also be affected by factors that reduce ave supplies, such as adherence by member countries to OPEC production quotas and the occurrence of wars, hostile actions, natural disasters, disruptic competitors' operations, or unexpected unavailability of distribution channels that may disrupt supplies. Technological change can also alter the relative for competitors to find, produce, and refine oil and gas and to manufacture petrochemicals.

Other market factors. ExxonMobil's business results are also exposed to potential negative impacts due to changes in interest rates, inflation, cu exchange rates, and other local or regional market conditions. We generally do not use financial instruments to hedge market exposures.

#### **Government and Political Factors**

ExxonMobil's results can be adversely affected by political or regulatory developments affecting our operations.

Access limitations. A number of countries limit access to their oil and gas resources, or may place resources off-limits from development altogenesticities on foreign investment in the oil and gas sector tend to increase in times of high commodity prices, when national governments may have need of outside sources of private capital. Many countries also restrict the import or export of certain products based on point of origin.

**Restrictions on doing business.** As a U.S. company, ExxonMobil is subject to laws prohibiting U.S. companies from doing business in certain countr restricting the kind of business that may be conducted. Such restrictions may provide a competitive advantage to our non-U.S. competitors unless the home countries impose comparable restrictions.

Lack of legal certainty. Some countries in which we do business lack well-developed legal systems, or have not yet adopted clear regulatory framework oil and gas development. Lack of legal certainty exposes our operations to increased risk of adverse or unpredictable actions by government official also makes it more difficult for us to enforce our contracts. In some cases these risks can be partially offset by agreements to arbitrate disputes international forum, but the adequacy of this remedy may still depend on the local legal system to enforce an award.

**Regulatory and litigation risks.** Even in countries with well-developed legal systems where ExxonMobil does business, we remain exposed to chan law (including changes that result from international treaties and accords) that could adversely affect our results, such as:

- · increases in taxes or government royalty rates (including retroactive claims);
- price controls;
- changes in environmental regulations or other laws that increase our cost of compliance or reduce or delay available business opports (including changes in laws related to offshore drilling operations, water use, or hydraulic fracturing);
- adoption of regulations mandating the use of alternative fuels or uncompetitive fuel components;
- adoption of government payment transparency regulations that could require us to disclose competitively sensitive commercial informati that could cause us to violate the non-disclosure laws of other countries; and
- government actions to cancel contracts, re-denominate the official currency, renounce or default on obligations, renegotiate terms unilateral expropriate assets.

Legal remedies available to compensate us for expropriation or other takings may be inadequate.

We also may be adversely affected by the outcome of litigation, especially in countries such as the United States in which very large and unpredipunitive damage awards may occur, or by government enforcement proceedings alleging non-compliance with applicable laws or regulations.

Security concerns. Successful operation of particular facilities or projects may be disrupted by civil unrest, acts of sabotage or terrorism, and othe security concerns. Such concerns may require us to incur greater costs for security or to shut down operations for a period of time.

Climate change and greenhouse gas restrictions. Due to concern over the risk of climate change, a number of countries have adopted, or are consi the adoption of, regulatory frameworks to reduce greenhouse gas emissions. These include adoption of cap and trade regimes, carbon taxes, rest permitting, increased efficiency standards, and incentives or mandates for renewable energy. These requirements could make our products more expelengthen project implementation times, and reduce demand for hydrocarbons, as well as shift hydrocarbon demand toward relatively lower-carbon s such as natural gas. Current and pending greenhouse gas regulations may also increase our compliance costs, such as for monitoring or sequences.

Government sponsorship of alternative energy. Many governments are providing tax advantages and other subsidies to support alternative energy so or are mandating the use of specific fuels or technologies. Governments are also promoting research into new technologies to reduce the cost and increas scalability of alternative energy sources. We are conducting our own research efforts into alternative energy, such as through sponsorship of the Climate and Energy Project at Stanford University and research into liquid products from algae and biomass that can be further converted to transposed fuels. Our future results may depend in part on the success of our research efforts and on our ability to adapt and apply the strengths of our current but model to providing the energy products of the future in a cost-competitive manner. See "Management Effectiveness" below.

# Management Effectiveness

In addition to external economic and political factors, our future business results also depend on our ability to manage successfully those factors that least in part within our control. The extent to which we manage these factors will impact our performance relative to competition. For projects in whi are not the operator, we depend on the management effectiveness of one or more co-venturers whom we do not control.

**Exploration and development program.** Our ability to maintain and grow our oil and gas production depends on the success of our exploration development efforts. Among other factors, we must continuously improve our ability to identify the most promising resource prospects and apply our programment expertise to bring discovered resources on line on schedule and within budget.

**Project management.** The success of ExxonMobil's Upstream, Downstream, and Chemical businesses depends on complex, long-term, capital int projects. These projects in turn require a high degree of project management expertise to maximize efficiency. Specific factors that can affect the perfor of major projects include our ability to: negotiate successfully with joint venturers, partners, governments, suppliers, customers, or others; mod optimize reservoir performance; develop markets for project outputs, whether through long-term contracts or the development of effective spot manage changes in operating conditions and costs, including costs of third party equipment or services such as drilling rigs and shipping; prevent, extent possible, and respond effectively to unforeseen technical difficulties that could delay project startup or cause unscheduled project downtim influence the performance of project operators where ExxonMobil does not perform that role.

The term "project" as used in this report can refer to a variety of different activities and does not necessarily have the same meaning as in any gover payment transparency reports.

**Operational efficiency.** An important component of ExxonMobil's competitive performance, especially given the commodity-based nature of many businesses, is our ability to operate efficiently, including our ability to manage expenses and improve production yields on an ongoing basis. This re continuous management focus, including technology improvements, cost control, productivity enhancements, regular reappraisal of our asset portfoli the recruitment, development and retention of high caliber employees.

**Research and development.** To maintain our competitive position, especially in light of the technological nature of our businesses and the ne continuous efficiency improvement, ExxonMobil's research and development organizations must be successful and able to adapt to a changing mark policy environment.

Safety, business controls, and environmental risk management. Our results depend on management's ability to minimize the inherent risks of oil, gapetrochemical operations, to control effectively our business activities and to minimize the potential for human error. We apply rigorous management sy and continuous focus to workplace safety and to avoiding spills or other adverse environmental events. For example, we work to minimize spills three combined program of effective operations integrity management, ongoing upgrades, key equipment replacements, and comprehensive inspectic surveillance. Similarly, we are implementing cost-effective new technologies and adopting new operating practices to reduce air emissions, not or response to government requirements but also to address community priorities. We also maintain a disciplined framework of internal controls and a controls management system for monitoring compliance with this framework. Substantial liabilities and other adverse impacts could result management systems and controls do not function as intended. The ability to insure against such risks is limited by the capacity of the applicable insumarkets, which may not be sufficient.

Business risks also include the risk of cybersecurity breaches. If our systems for protecting against cybersecurity risks prove not to be suff ExxonMobil could be adversely affected such as by having its business systems compromised, its proprietary information altered, lost or stolen, business operations disrupted.

**Preparedness.** Our operations may be disrupted by severe weather events, natural disasters, human error, and similar events. For example, hurricane damage our offshore production facilities or coastal refining and petrochemical plants in vulnerable areas. Our ability to mitigate the adverse impacts or events depends in part upon the effectiveness of our rigorous disaster preparedness and response planning, as well as business continuity planning.

Projections, estimates and descriptions of ExxonMobil's plans and objectives included or incorporated in Items 1, 1A, 2, 7 and 7A of this repr forward-looking statements. Actual future results, including project completion dates, production rates, capital expenditures, costs and business plans differ materially due to, among other things, the factors discussed above and elsewhere in this report.

#### ITEM 1B. UNRESOLVED STAFF COMMENTS

None.

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# ITEM 2. PROPERTIES

Information with regard to oil and gas producing activities follows:

#### 1. Disclosure of Reserves

# A. Summary of Oil and Gas Reserves at Year-End 2013

The table below summarizes the oil-equivalent proved reserves in each geographic area and by product type for consolidated subsidiaries and companies. The Corporation has reported proved reserves on the basis of the average of the first-day-of-the-month price for each month during the 12-month period. Gas is converted to an oil-equivalent basis at six million cubic feet per one thousand barrels. No major discovery or other favora adverse event has occurred since December 31, 2013, that would cause a significant change in the estimated proved reserves as of that date.

	Crude Oil	Natural Gas Liquids	Bitumen	Synthetic Oil	Natural Gas	Oil-Equiva Basis
-	(million bbls)	(million bbls)	(million bbls)	(million bbls)	(billion cubic ft)	(million bł
Proved Reserves	(millon bbis)	(mitton oots)	(million bots)	(million bots)	(billion cubic ji)	(million be
Developed						
Consolidated Subsidiaries						
United States	1,212	257	-	-	14,655	
Canada/South America (1)	111	15	1,810	579	664	
Europe	210	39	_	-	2,189	
Africa	765	180	_	-	779	
Asia	1,525	138	-	-	5,241	
Australia/Oceania	56	49	-	-	969	
Total Consolidated	3,879	678	1,810	579	24,497	1
Equity Companies						
United States	258	10	-	-	197	
Europe	27	-	-	-	6,852	
Asia	902	390	-	-	17,288	
Total Equity Company	1,187	400	-	-	24,337	
Total Developed	5,066	1,078	1,810	579	48,834	1
Undeveloped						
Consolidated Subsidiaries						
United States	796	272	_	-	11,365	
Canada/South America (1)	173	4	1,820	-	571	
Europe	35	16	_	-	621	
Africa	428	21	-	-	88	
Asia	638	-	-	-	493	
Australia/Oceania	99	32	-	-	6,546	
Total Consolidated	2,169	345	1,820	-	19,684	
<b>Equity Companies</b>						
United States	72	5	-	-	84	
Europe	1	-	-	-	2,032	
Asia	243	51	-	-	1,226	
Total Equity Company	316	56	-	-	3,342	
Total Undeveloped	2,485	401	1,820	-	23,026	
<b>Total Proved Reserves</b>	7,551	1,479	3,630	579	71,860	2

<sup>(1)</sup> South America includes proved developed reserves of 0.2 million barrels of crude oil and natural gas liquids and 44 billion cubic feet of natural gas proved undeveloped reserves of 0.1 million barrels of crude oil and natural gas liquids and 10 billion cubic feet of natural gas.

In the preceding reserves information, consolidated subsidiary and equity company reserves are reported separately. However, the Corporation operabusiness with the same view of equity company reserves as it has for reserves from consolidated subsidiaries.

The Corporation's overall volume capacity outlook, based on projects coming on stream as anticipated, is for production capacity to grow over the 2014-2018. However, actual volumes will vary from year to year due to the timing of individual project start-ups, operational outages, reservoir perforr regulatory changes, asset sales, weather events, price effects on production sharing contracts and other factors as described in Item 1A—Risk Factors report.

The estimation of proved reserves, which is based on the requirement of reasonable certainty, is an ongoing process based on rigorous tec evaluations, commercial and market assessments and detailed analysis of well and reservoir information such as flow rates and reservoir pressure de Furthermore, the Corporation only records proved reserves for projects which have received significant funding commitments by management made t the development of the reserves. Although the Corporation is reasonably certain that proved reserves will be produced, the timing and amount recover be affected by a number of factors including completion of development projects, reservoir performance, regulatory approvals and significant chan projections of long-term oil and gas price levels.

#### B. Technologies Used in Establishing Proved Reserves Additions in 2013

Additions to ExxonMobil's proved reserves in 2013 were based on estimates generated through the integration of available and appropriate geole engineering and production data, utilizing well-established technologies that have been demonstrated in the field to yield repeatable and consistent result

Data used in these integrated assessments included information obtained directly from the subsurface via wellbores, such as well logs, reservoi samples, fluid samples, static and dynamic pressure information, production test data, and surveillance and performance information. The data utilize included subsurface information obtained through indirect measurements including high-quality 2-D and 3-D seismic data, calibrated with availabl control information. The tools used to interpret the data included proprietary seismic processing software, proprietary reservoir modeling and simt software, and commercially available data analysis packages.

In some circumstances, where appropriate analog reservoirs were available, reservoir parameters from these analogs were used to increase the qua and confidence in the reserves estimates.

# C. Qualifications of Reserves Technical Oversight Group and Internal Controls over Proved Reserves

ExxonMobil has a dedicated Global Reserves group that provides technical oversight and is separate from the operating organization. Primary responsil of this group include oversight of the reserves estimation process for compliance with Securities and Exchange Commission (SEC) rules and regular review of annual changes in reserves estimates, and the reporting of ExxonMobil's proved reserves. This group also maintains the official company re estimates for ExxonMobil's proved reserves of crude and natural gas liquids, bitumen, synthetic oil and natural gas. In addition, the group provides to to personnel involved in the reserves estimation and reporting process within ExxonMobil and its affiliates. The Manager of the Global Reserves group more than 30 years of experience in reservoir engineering and reserves assessment and has a degree in Engineering. He is an active member of the Soc Petroleum Engineers (SPE) and previously served on the SPE Oil and Gas Reserves Committee. The group is managed by and staffed with individual have an average of more than 20 years of technical experience in the petroleum industry, including expertise in the classification and categorizat reserves under the SEC guidelines. This group includes individuals who hold advanced degrees in either Engineering or Geology. Several members group hold professional registrations in their field of expertise, and members have served on the SPE Oil and Gas Reserves Committee.

The Global Reserves group maintains a central database containing the official company reserves estimates. Appropriate controls, including limitation database access and update capabilities, are in place to ensure data integrity within this central database. An annual review of the system's cont performed by internal audit. Key components of the reserves estimation process include technical evaluations and analysis of well and field performan a rigorous peer review. No changes may be made to the reserves estimates in the central database, including additions of any new initial reserves estimates subsequent revisions, unless these changes have been thoroughly reviewed and evaluated by duly authorized personnel within the operating organization addition, changes to reserves estimates that exceed certain thresholds require further review and approval of the appropriate level of management with operating organization before the changes may be made in the central database. Endorsement by the Global Reserves group for all proved reserves characteristic and a mandatory component of this review process. After all changes are made, reviews are held with senior management for final endorsement.

#### 2. Proved Undeveloped Reserves

At year-end 2013, approximately 8.5 billion oil-equivalent barrels (GOEB) of ExxonMobil's proved reserves were classified as proved undeveloped represents 34 percent of the 25.2 GOEB reported in proved reserves. This compares to the 9.9 GOEB of proved undeveloped reserves reported at the 2012. The net decrease is primarily due to project startups in Canada and Kazakhstan. During the year, ExxonMobil conducted development activities i 100 fields that resulted in the transfer of approximately 1.9 GOEB from proved undeveloped to proved developed reserves by year-end. The largest trawer related to Kearl Initial Development startup and new pad steam injection in the Cold Lake field in Canada, Kashagan field startup in Kazakhsta the Groningen compression assessment in the Netherlands.

One of ExxonMobil's requirements for reporting proved reserves is that management has made significant funding commitments toward the develo of the reserves. ExxonMobil has a disciplined investment strategy and many major fields require long lead-time in order to be developed. Develo projects typically take two to four years from the time of first recording of proved reserves to the start of production of these reserves. However development time for large and complex projects can exceed five years. During 2013, discoveries and extensions related to new projects approximately 0.7 GOEB of proved undeveloped reserves. The largest of these additions were related to planned drilling in the United States and Zakum field expansion in Abu Dhabi. Overall, investments of \$25.3 billion were made by the Corporation during 2013 to progress the developm reported proved undeveloped reserves, including \$22.7 billion for oil and gas producing activities and an additional \$2.6 billion for other non-oil at producing activities such as the construction of support infrastructure and other related facilities that were undertaken to progress the development of producing activities are producing activities. These investments represented 66 percent of the \$38.2 billion in total reported Upstream capital and exploration expenditures.

Proved undeveloped reserves in Australia, Papua New Guinea, the United States, Kazakhstan, Nigeria, and the Netherlands have remained undew for five years or more primarily due to constraints on the capacity of infrastructure, the pace of co-venturer/government funding, as well as the time re to complete development for very large projects. The Corporation is reasonably certain that these proved reserves will be produced; however, the timin amount recovered can be affected by a number of factors including completion of development projects, reservoir performance, regulatory approval significant changes in long-term oil and gas price levels. Of the proved undeveloped reserves that have been reported for five or more years, 91 perce contained in the aforementioned countries. The largest of these is related to LNG/Gas projects in Australia and Papua New Guinea, where construction initial development is under way. In Kazakhstan, the proved undeveloped reserves are related to the remainder of the initial development of the of Kashagan field which is included in the North Caspian Production Sharing Agreement and the Tengizchevroil joint venture which includes a prod license in the Tengiz – Korolev field complex. The Tengizchevroil joint venture is producing, and proved undeveloped reserves will continue to m proved developed as approved development phases progress. In the Netherlands, the Groningen gas field has proved undeveloped reserves reported the related to installation of future stages of compression. These reserves will move to proved developed when the additional stages of compression are in to maintain field delivery pressure.

# 3. Oil and Gas Production, Production Prices and Production Costs

# A. Oil and Gas Production

The table below summarizes production by final product sold and by geographic area for the last three years.

	2013		2012	2011		
			(thousands of ba	rrels daily)		
Crude oil and natural gas liquids production	Crude Oil	NGL	Crude Oil	NGL	Crude Oil	
Consolidated Subsidiaries			•			
United States	283	85	274	81	280	
Canada/South America (1)	57	10	49	10	53	
Europe	157	27	170	33	219	
Africa	451	18	472	15	491	
Asia	313	30	319	43	329	
Australia/Oceania	29	19	32	18	34	
Total Consolidated Subsidiaries	1,290	189	1,316	200	1,406	
<b>Equity Companies</b>						
United States	61	2	61	2	65	
Europe	6	-	4	-	5	
Asia	373	68	345	65	358	
Total Equity Companies	440	70	410	67	428	
Total crude oil and natural gas liquids production	1,730	259	1,726	267	1,834	
Bitumen production						
Consolidated Subsidiaries						
Canada/South America	148		123		120	
Synthetic oil production						
Consolidated Subsidiaries						
Canada/South America	65		69		67	
Total liquids production	2,202		2,185		2,312	
		(mill	ions of cubic feet da	tily)		
Natural gas production available for sale						
Consolidated Subsidiaries						
United States	3,530		3,819		3,917	
Canada/South America (1)	354		362		412	
Europe	1,294		1,446		1,701	
Africa	6		17		7	
Asia	1,180		1,445		1,879	
Australia/Oceania	351		363		331	
Total Consolidated Subsidiaries	6,715		7,452		8,247	
Equity Companies			_			
United States	15		3		-	
Europe	1,957		1,774		1,747	
Asia	3,149		3,093		3,168	
Total Equity Companies	5,121		4,870		4,915	
Total natural gas production available for sale	11,836		12,322		13,162	
		(thousands o	of oil-equivalent bar	rrels daily)		
Oil-equivalent production	4,175		4,239		4,506	

<sup>(1)</sup> South America includes liquids production for 2012 and 2011 of one thousand barrels daily for each year and natural gas production available for 2013, 2012 and 2011 of 28 million, 38 million, and 45 million cubic feet daily, respectively.

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# **B. Production Prices and Production Costs**

The table below summarizes average production prices and average production costs by geographic area and by product type for the last three years.

	United	Canada/	т.	40.		Australia/
	States	S. America	Europe	Africa	Asia	Oceania
rring 2013 Consolidated Subsidiaries			(4	dollars per unit	)	
Average production prices						
Crude oil, per barrel	93.56	98.91	106.75	108.73	106.18	107.92
NGL, per barrel	44.30	44.96	65.36	75.24	40.83	59.55
Natural gas, per thousand cubic feet	2.99	2.80	10.07	2.79	4.10	4.20
Bitumen, per barrel	2.77	59.63	-	2.79	-	1.20
Synthetic oil, per barrel	_	93.96	_	_	_	_
Average production costs, per oil-equivalent barrel - total	12.02	32.02	19.57	13.95	8.95	16.81
Average production costs, per barrel - bitumen	12.02	34.30	-	-	-	10.01
Average production costs, per barrel - synthetic oil	-	50.94	-	-	-	-
<b>Equity Companies</b>						
Average production prices						
Crude oil, per barrel	102.24	_	99.26	_	103.96	_
NGL, per barrel	42.02	_	_	_	70.90	-
Natural gas, per thousand cubic feet	4.37	_	9.28	_	10.19	_
Average production costs, per oil-equivalent barrel - total	22.77	-	3.79	-	1.87	-
Total						
Average production prices						
Crude oil, per barrel	95.11	98.91	106.49	108.73	104.98	107.92
NGL, per barrel	44.24	44.96	65.36	75.24	61.64	59.55
Natural gas, per thousand cubic feet	3.00	2.80	9.59	2.79	8.53	4.20
Bitumen, per barrel	_	59.63	_	_	-	_
Synthetic oil, per barrel	_	93.96	_	_	-	_
Average production costs, per oil-equivalent barrel - total	12.72	32.02	12.42	13.95	4.41	16.81
Average production costs, per barrel - bitumen	_	34.30	-	-	_	_
Average production costs, per barrel - synthetic oil	-	50.94	-	-	-	-
ring 2012						
Consolidated Subsidiaries						
Average production prices						
Crude oil, per barrel	94.71	98.67	110.91	111.19	109.95	112.12
NGL, per barrel	50.32	57.84	68.08	76.63	43.65	56.85
Natural gas, per thousand cubic feet	2.15	1.98	8.92	2.77	3.91	4.39
Bitumen, per barrel	-	58.91	-	-	-	-
Synthetic oil, per barrel	-	92.77	-	-	-	-
Average production costs, per oil-equivalent barrel - total	11.14	26.94	15.06	13.35	7.27	12.11
Average production costs, per barrel - bitumen	_	23.71	-	_	_	-
Average production costs, per barrel - synthetic oil	-	47.45	-	-	-	-
<b>Equity Companies</b>						
Average production prices						
Crude oil, per barrel	105.02	-	104.59	-	106.59	-
NGL, per barrel	58.38	-	-	-	75.24	-
Natural gas, per thousand cubic feet	3.22	-	9.66	-	9.38	-
Average production costs, per oil-equivalent barrel - total	20.15	-	3.36	-	1.43	-
Total						
Average production prices						
Crude oil, per barrel	96.60	98.67	110.74	111.19	108.22	112.12
NGL, per barrel	50.46	57.84	68.08	76.63	62.61	56.85
Natural gas, per thousand cubic feet	2.15	1.98	9.33	2.77	7.64	4.39
Bitumen, per barrel	-	58.91	-	-	-	-
Synthetic oil, per barrel	-	92.77	-	-	-	-
Average production costs, per oil-equivalent barrel - total	11.68	26.94	10.34	13.35	3.74	12.11
Average production costs, per barrel - bitumen	-	23.71	-	-	-	-
Average production costs, per barrel - synthetic oil	_	47.45	-	-	-	-

	United	Canada/				Australia/	
	States	S. America	Europe	Africa	Asia	Oceania	T
During 2011			((	dollars per unit	)		
Consolidated Subsidiaries							
Average production prices							
Crude oil, per barrel	98.33	104.59	109.48	110.84	107.64	115.55	
NGL, per barrel	62.48	65.71	66.80	78.20	44.16	59.44	
Natural gas, per thousand cubic feet	3.45	3.29	9.32	2.83	3.37	3.98	
Bitumen, per barrel	-	64.65	-	-	-	-	
Synthetic oil, per barrel	-	102.80	-	-	-	-	
Average production costs, per oil-equivalent barrel - total	11.14	23.58	13.58	14.04	6.58	12.85	
Average production costs, per barrel - bitumen	-	19.80	_	-	-	-	
Average production costs, per barrel - synthetic oil	-	47.68	-	-	-	-	
<b>Equity Companies</b>							
Average production prices							
Crude oil, per barrel	105.00	-	103.23	-	105.87	-	
NGL, per barrel	77.84	-	-	-	69.65	-	
Natural gas, per thousand cubic feet	5.08	-	8.61	-	7.78	-	
Average production costs, per oil-equivalent barrel - total	19.96	-	2.92	-	1.09	-	
Total							
Average production prices							
Crude oil, per barrel	99.57	104.59	109.33	110.84	106.72	115.55	
NGL, per barrel	62.75	65.71	66.80	78.20	58.33	59.44	
Natural gas, per thousand cubic feet	3.45	3.29	8.96	2.83	6.14	3.98	
Bitumen, per barrel	-	64.65	_	_	-	-	
Synthetic oil, per barrel	-	102.80	-	-	-	-	
Average production costs, per oil-equivalent barrel - total	11.68	23.58	9.85	14.04	3.41	12.85	
Average production costs, per barrel - bitumen	-	19.80	-	-	-	-	
Average production costs, per barrel - synthetic oil	-	47.68	-	-	-	-	

Average production prices have been calculated by using sales quantities from the Corporation's own production as the divisor. Average production have been computed by using net production quantities for the divisor. The volumes of crude oil and natural gas liquids (NGL) production used for computation are shown in the oil and gas production table in section 3.A. The volumes of natural gas used in the calculation are the production volumentural gas available for sale and are also shown in section 3.A. The natural gas available for sale volumes are different from those shown in the retable in the "Oil and Gas Reserves" part of the "Supplemental Information on Oil and Gas Exploration and Production Activities" portion of the Fir Section of this report due to volumes consumed or flared. Gas is converted to an oil-equivalent basis at six million cubic feet per one thousand barrels.

# 4. Drilling and Other Exploratory and Development Activities

# A. Number of Net Productive and Dry Wells Drilled

		2013	2012
Net Productive Exploratory Wells Drilled			
Consolidated Subsidiaries			
United States		8	7
Canada/South America		4	2
Europe		-	1
Africa		2	2
Asia		-	1
Australia/Oceania		-	2
Total Consolidated Subsidiaries		14	15
Equity Companies			
United States		-	-
Europe		1	1
Asia		1	-
Total Equity Companies		2	1
Total productive exploratory wells drilled		16	16
Net Dry Exploratory Wells Drilled			
Consolidated Subsidiaries			
United States		2	2
Canada/South America		4	-
Europe		1	2
Africa		-	-
Asia		-	2
Australia/Oceania		-	1
Total Consolidated Subsidiaries		7	7
Equity Companies			
United States		1	-
Europe		-	1
Asia		-	<u>-</u>
Total Equity Companies		1	1
Total dry exploratory wells drilled		8	8
· -	11		

	2013	2012	
let Productive Development Wells Drilled			
Consolidated Subsidiaries			
United States	755	867	
Canada/South America	201	73	
Europe	13	10	
Africa	33	39	
Asia	30	28	
Australia/Oceania	3	-	
Total Consolidated Subsidiaries	1,035	1,017	
<b>Equity Companies</b>			
United States	328	282	
Europe	2	4	
Asia	8	7	
Total Equity Companies	338	293	
otal productive development wells drilled	1,373	1,310	
let Dry Development Wells Drilled			
Consolidated Subsidiaries			
United States	5	5	
Canada/South America	-	-	
Europe	2	1	
Africa	-	-	
Asia	-	2	
Australia/Oceania	<u> </u>	-	
Total Consolidated Subsidiaries	7	8	
<b>Equity Companies</b>			
United States	-	-	
Europe	1	-	
Asia		-	
Total Equity Companies	1	-	
otal dry development wells drilled	8	8	

# B. Exploratory and Development Activities Regarding Oil and Gas Resources Extracted by Mining Technologies

**Syncrude Operations.** Syncrude is a joint venture established to recover shallow deposits of oil sands using open-pit mining methods to extract the bitumen, and then upgrade it to produce a high-quality, light (32 degrees API), sweet, synthetic crude oil. Imperial Oil Limited is the owner of a 25 p interest in the joint venture. Exxon Mobil Corporation has a 69.6 percent interest in Imperial Oil Limited. In 2013, the company's share of net product synthetic crude oil was about 65 thousand barrels per day and share of net acreage was about 63 thousand acres in the Athabasca oil sands deposit.

**Kearl Project.** The Kearl project is a joint venture established to recover shallow deposits of oil sands using open-pit mining methods to extract the bitumen. Imperial Oil Limited holds a 70.96 percent interest in the joint venture and ExxonMobil Canada Properties holds the other 29.04 percent. Mobil Corporation has a 69.6 percent interest in Imperial Oil Limited and a 100 percent interest in ExxonMobil Canada Properties. Kearl is comprised oil sands leases covering about 48 thousand acres in the Athabasca oil sands deposit.

The Kearl project is located approximately 40 miles north of Fort McMurray, Alberta, Canada. Bitumen is extracted from oil sands produced open-pit mining operations, and processed through a bitumen extraction and froth treatment train. The product, a blend of bitumen and diluent, is ship our refineries and to other third parties. Diluent is natural gas condensate or other light hydrocarbons added to the crude bitumen to facilitate transpot by pipeline. Production from the initial development began in April 2013 and production ramp-up continued throughout the remainder of the year. I 2013, average net production at Kearl was 21 thousand barrels per day. The Kearl Expansion project was 72 percent complete at the end of 2013.

# 5. Present Activities

#### A. Wells Drilling

	Year-End	Year-End 2012	
	Gross	Net	Gross
Wells Drilling			
Consolidated Subsidiaries			
United States	1,199	480	1,099
Canada/South America	107	95	138
Europe	29	10	26
Africa	38	11	33
Asia	112	32	108
Australia/Oceania	18	5	23
Total Consolidated Subsidiaries	1,503	633	1,427
<b>Equity Companies</b>			
United States	9	4	17
Europe	8	3	9
Asia	11	1	19
Total Equity Companies	28	8	45
Total gross and net wells drilling	1,531	641	1,472

#### **B.** Review of Principal Ongoing Activities

# UNITED STATES

ExxonMobil's year-end 2013 acreage holdings totaled 15.1 million net acres, of which 2.0 million net acres were offshore. ExxonMobil was active ir onshore and offshore in the lower 48 states and in Alaska.

During 2013, 1080.3 net exploration and development wells were completed in the inland lower 48 states. Development activities focused on the B oil play in North Dakota and Montana, the San Joaquin Basin of California, the Woodford and Caney Shales in the Ardmore, Marietta and Arkoma bas Oklahoma, the Permian Basin of West Texas and New Mexico, the Marcellus Shale of Pennsylvania and West Virginia, the Haynesville Shale of Tex Louisiana, the Barnett Shale of North Texas, and the Fayetteville Shale of Arkansas.

ExxonMobil's net acreage in the Gulf of Mexico at year-end 2013 was 1.9 million acres. A total of 2.5 net exploration and development wells completed during the year. Development activities continued on the deepwater Hadrian South project and the non-operated Lucius project. The Heid and Julia Phase 1 projects were funded in 2013.

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Participation in Alaska production and development continued with a total of 17.1 net development wells completed. Development activities continued the Point Thomson project.

#### CANADA / SOUTH AMERICA

#### Canada

Oil and Gas Operations: ExxonMobil's year-end 2013 acreage holdings totaled 5.6 million net acres, of which 1.0 million net acres were offshore. A t 86.2 net exploration and development wells were completed during the year. Celtic Exploration Ltd. was acquired in 2013.

*In Situ Bitumen Operations:* ExxonMobil's year-end 2013 in situ bitumen acreage holdings totaled 0.7 million net onshore acres. A total of 120 development wells were completed during the year. In 2013, ExxonMobil acquired an interest in the Clyden oil sands lease.

#### Argentina

ExxonMobil's net acreage totaled 0.9 million onshore acres at year-end 2013, and there were 2.0 net exploration and development wells completed duri year.

#### Venezuela

ExxonMobil's acreage holdings and assets were expropriated in 2007. Refer to the relevant portion of "Note 16: Litigation and Other Contingencies" Financial Section of this report for additional information.

#### **EUROPE**

#### Germany

A total of 4.9 million net onshore acres and 0.1 million net offshore acres were held by ExxonMobil at year-end 2013, with 5.3 net exploration development wells completed during the year.

#### Netherlands

ExxonMobil's net interest in licenses totaled approximately 1.5 million acres at year-end 2013, of which 1.2 million acres are onshore. A total of \(^{2}\) exploration and development wells were completed during the year.

#### Norway

ExxonMobil's net interest in licenses at year-end 2013 totaled approximately 0.7 million acres, all offshore. A total of 7.5 net exploration and develowells were completed in 2013.

#### United Kingdom

ExxonMobil's net interest in licenses at year-end 2013 totaled approximately 0.4 million acres, all offshore. A total of 2.7 net development wells completed during the year.

# **AFRICA**

#### Angola

ExxonMobil's year-end 2013 acreage holdings totaled 0.4 million net offshore acres and 3.4 net development wells were completed during the ye Block 15, project activities are under way at Kizomba Satellites Phase 2. On the non-operated Block 17, work continued on the Cravo-Lirio-Orq Violeta project.

#### Chad

ExxonMobil's net year-end 2013 acreage holdings consisted of 46 thousand onshore acres, with 22.0 net development wells completed during the year.

# Equatorial Guinea

ExxonMobil's acreage totaled 0.1 million net offshore acres at year-end 2013.

#### Nigeria

ExxonMobil's net acreage totaled 0.9 million offshore acres at year-end 2013, with 8.2 net exploration and development wells completed during the y 2013, ExxonMobil continued development drilling on the Satellite Field Development Phase 1 and the deepwater Usan projects. The Erha North P deepwater project was funded in 2013.

#### **ASIA**

#### Azerbaijan

At year-end 2013, ExxonMobil's net acreage totaled 9 thousand offshore acres. A total of 0.7 net development wells were completed during the year continued on the Chirag Oil project.

#### Indonesia

At year-end 2013, ExxonMobil had 2.3 million net acres, 1.3 million net acres offshore and 1.0 million net acres onshore. There was 0.4 net exploratio completed during the year.

#### Iraq

At year-end 2013, ExxonMobil's onshore acreage was 0.9 million net acres. A total of 23.2 net development wells were completed at the West Qurna F oil field during the year. Field rehabilitation activities continued during 2013, and across the life of this project will include drilling of new wells, w over of existing wells, and optimization and debottlenecking of existing facilities. ExxonMobil sold a partial interest in West Qurna Phase I in 2013. Kurdistan Region of Iraq, ExxonMobil initiated a seismic program and exploration drilling in 2013.

#### Kazakhstan

ExxonMobil's net acreage totaled 0.1 million acres onshore and 0.2 million acres offshore at year-end 2013. A total of 1.3 net development wells completed during 2013. Working with our partners, construction of the initial phase of the Kashagan field continued, and the project started up in 2013.

#### Malaysia

ExxonMobil has interests in production sharing contracts covering 0.4 million net acres offshore at year-end 2013. During the year, a total of 5 development wells were completed. Development activities continued on the Tapis and Damar projects and the Telok project started up in 2013.

#### Qatar

Through our joint ventures with Qatar Petroleum, ExxonMobil's net acreage totaled 65 thousand acres offshore at year-end 2013. During the year, a t 0.7 net development wells were completed. ExxonMobil participated in 61.8 million tonnes per year gross liquefied natural gas capacity and 2.0 billion feet per day of flowing gas capacity at year end. Development activities continued on the Barzan project.

#### Republic of Yemen

ExxonMobil's net acreage in the Republic of Yemen production sharing areas totaled 10 thousand acres onshore at year-end 2013.

### Russia

ExxonMobil's net acreage holdings in Sakhalin at year-end 2013 were 85 thousand acres, all offshore. A total of 0.9 net development wells were complevelopment activities continued on the Arkutun-Dagi project during 2013.

At year-end 2013, ExxonMobil's net acreage in the Rosneft joint venture agreements for the Kara and Black Seas was 11.3 million acres, all off ExxonMobil and Rosneft formed a joint venture to evaluate the development of tight-oil reserves in western Siberia in 2013.

#### Thailand

ExxonMobil's net onshore acreage in Thailand concessions totaled 21 thousand acres at year-end 2013.

#### United Arab Emirates

ExxonMobil's net acreage in the Abu Dhabi offshore Upper Zakum oil concession was 81 thousand acres at year-end 2013. The Upper Zakum 750 µ was funded in 2013.

ExxonMobil's net acreage in the Abu Dhabi onshore oil concession was 0.5 million acres at year-end 2013, of which 0.4 million acres are on: During the year, a total of 6.7 net exploration and development wells were completed. The onshore oil concession expired in January 2014.

#### AUSTRALIA / OCEANIA

#### Australia

ExxonMobil's year-end 2013 acreage holdings totaled 1.7 million net acres, of which 1.6 million net acres were offshore. During the year, a total of exploration and development wells were completed. The Kipper Tuna and Turrum projects started up during 2013.

Project construction activity for the co-venturer operated Gorgon liquefied natural gas (LNG) project progressed in 2013. The project consists of a sinfrastructure for offshore production and transportation of the gas, and a 15.6 million tonnes per year LNG facility and a 280 million cubic feet p domestic gas plant located on Barrow Island, Western Australia.

#### Papua New Guinea

A total of 1.1 million net onshore acres were held by ExxonMobil at year-end 2013, with 1.3 net development wells completed during the year continued on the Papua New Guinea (PNG) LNG project. The project consists of conditioning facilities in the southern PNG Highlands, a 6.9 million per year LNG facility near Port Moresby and approximately 434 miles of onshore and offshore pipelines.

#### WORLDWIDE EXPLORATION

At year-end 2013, exploration activities were under way in several areas in which ExxonMobil has no established production operations and thus a included above. A total of 29.1 million net acres were held at year-end 2013, and 1.4 net exploration wells were completed during the year in these cou

#### 6. Delivery Commitments

ExxonMobil sells crude oil and natural gas from its producing operations under a variety of contractual obligations, some of which may specify the do of a fixed and determinable quantity for periods longer than one year. ExxonMobil also enters into natural gas sales contracts where the source of the regas used to fulfill the contract can be a combination of our own production and the spot market. Worldwide, we are contractually committed to approximately 2,800 billion cubic feet of natural gas for the period from 2014 through 2016. We expect to fulfill the majority of these delivery commit with production from our proved developed reserves. Any remaining commitments will be fulfilled with production from our proved undeveloped re and spot market purchases as necessary.

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# 7. Oil and Gas Properties, Wells, Operations and Acreage

# A. Gross and Net Productive Wells

	Year-End 2013				Year-End 2012			
	Oil		Gas		Oil		Gas	
	Gross	Net	Gross	Net	Gross	Net	Gross	N
Gross and Net Productive Wells								,
Consolidated Subsidiaries								
United States	23,395	8,487	38,392	23,839	22,690	8,155	39,720	2
Canada/South America	5,486	4,990	4,478	1,762	5,283	4,825	4,271	
Europe	1,254	352	649	269	1,255	346	622	
Africa	1,186	472	16	6	1,231	491	11	
Asia	756	270	207	151	792	370	204	
Australia/Oceania	661	147	38	19	676	152	40	
Total Consolidated Subsidiaries	32,738	14,718	43,780	26,046	31,927	14,339	44,868	2
<b>Equity Companies</b>								
United States	14,362	5,529	4,369	496	12,777	5,286	2,138	
Europe	49	17	555	173	71	27	585	
Asia	1,329	143	122	29	1,200	129	121	
Total Equity Companies	15,740	5,689	5,046	698	14,048	5,442	2,844	
Total gross and net productive wells	48,478	20,407	48,826	26,744	45,975	19,781	47,712	2

There were 37,661 gross and 31,823 net operated wells at year-end 2013 and 37,228 gross and 31,264 net operated wells at year-end 2012. The num wells with multiple completions was 1,531 gross in 2013 and 1,647 gross in 2012.

Note: Year-end 2012 well counts for gross and net gas wells in Canada/South America were restated.

# **B.** Gross and Net Developed Acreage

	Year-End 2013		Year-End 2012	
	Gross	Net	Gross	1
		(thousands o	of acres)	
Gross and Net Developed Acreage				
Consolidated Subsidiaries				
United States	16,504	10,061	16,444	1
Canada/South America (1)	4,421	2,041	4,545	
Europe	3,355	1,511	3,382	
Africa	2,105	780	2,105	
Asia	1,828	557	1,322	
Australia/Oceania	2,123	758	2,018	
Total Consolidated Subsidiaries	30,336	15,708	29,816	1
<b>Equity Companies</b>				
United States	968	241	496	
Europe	4,341	1,356	4,344	
Asia	5,731	640	5,731	
Total Equity Companies	11,040	2,237	10,571	
Total gross and net developed acreage	41,376	17,945	40,387	1

<sup>(1)</sup> Includes developed acreage in South America of 214 gross and 109 net thousands of acres for 2013 and 618 gross and 202 net thousand acres for . Separate acreage data for oil and gas are not maintained because, in many instances, both are produced from the same acreage.

#### C. Gross and Net Undeveloped Acreage

	Year-End	2013	Year-End 2012		
	Gross	Net	Gross	1	
		(thousands	of acres)		
Gross and Net Undeveloped Acreage					
Consolidated Subsidiaries					
United States	7,645	4,722	8,517		
Canada/South America (1)	16,319	9,232	16,669		
Europe	13,461	6,585	35,928	1	
Africa	20,877	13,446	12,005		
Asia	18,639	13,979	24,346	2	
Australia/Oceania	7,144	1,991	7,460		
Total Consolidated Subsidiaries	84,085	49,955	104,925	5	
<b>Equity Companies</b>					
United States	363	121	351		
Europe	-	-	-		
Asia	34,147	11,352	73		
Total Equity Companies	34,510	11,473	424		
Total gross and net undeveloped acreage	118,595	61,428	105,349	5	

<sup>(1)</sup> Includes undeveloped acreage in South America of 8,795 gross and 4,674 net thousands of acres for 2013 and 8,412 gross and 4,484 net thousa acres for 2012.

ExxonMobil's investment in developed and undeveloped acreage is comprised of numerous concessions, blocks and leases. The terms and conditions which the Corporation maintains exploration and/or production rights to the acreage are property-specific, contractually defined and vary significantly property to property. Work programs are designed to ensure that the exploration potential of any property is fully evaluated before expiration. In instances, the Corporation may elect to relinquish acreage in advance of the contractual expiration date if the evaluation process is complete and there is business basis for extension. In cases where additional time may be required to fully evaluate acreage, the Corporation has generally been success obtaining extensions. The scheduled expiration of leases and concessions for undeveloped acreage over the next three years is not expected to have a madverse impact on the Corporation.

#### D. Summary of Acreage Terms

#### **UNITED STATES**

Oil and gas leases have an exploration period ranging from one to ten years, and a production period that normally remains in effect until production c Under certain circumstances, a lease may be held beyond its exploration term even if production has not commenced. In some instances, a "fee inter acquired where both the surface and the underlying mineral interests are owned outright.

#### CANADA / SOUTH AMERICA

#### Canada

Exploration licenses or leases in onshore areas are acquired for varying periods of time with renewals or extensions possible. These licenses or leases the holder to continue existing licenses or leases upon completing specified work. In general, these license and lease agreements are held as long as the production on the licenses and leases. Exploration licenses in offshore eastern Canada and the Beaufort Sea are held by work commitments of value amounts and rentals. They are valid for a maximum term of nine years. Production licenses in the offshore are valid for 25 years, with rights of extension continued production. Significant discovery licenses in the offshore, relating to currently undeveloped discoveries, do not have a definite term.

#### Argentina

The federal onshore concession terms in Argentina are up to four years for the initial exploration period, up to three years for the second exploration and up to two years for the third exploration period. A 50-percent relinquishment is required after each exploration period. An extension after the exploration period is possible for up to five years. The total production term is 25 years with a ten-year extension possible, once a field has been deve Argentine provinces are entitled to modify the concession terms granted within their territories. The concession terms of the exploration permits gran Neuquen Province are up to six years for the initial exploration period, up to four years for the second exploration period and up to three years for the exploration period depending on the classification of the area. An extension after the third exploration period is possible for up to one year.

#### **EUROPE**

# Germany

Exploration concessions are granted for an initial maximum period of five years, with an unlimited number of extensions of up to three years Extensions are subject to specific, minimum work commitments. Production licenses are normally granted for 20 to 25 years with multiple prextensions as long as there is production on the license.

#### Netherlands

Under the Mining Law, effective January 1, 2003, exploration and production licenses for both onshore and offshore areas are issued for a period as exp defined in the license. The term is based on the period of time necessary to perform the activities for which the license is issued. License conditions stipulated in the license and are based on the Mining Law.

Production rights granted prior to January 1, 2003, remain subject to their existing terms, and differ slightly for onshore and offshore areas. Or production licenses issued prior to 1988 were indefinite; from 1988 they were issued for a period as explicitly defined in the license, ranging from 35 years. Offshore production licenses issued before 1976 were issued for a fixed period of 40 years; from 1976 they were again issued for a period as explicitly defined in the license, ranging from 15 to 40 years.

#### Norway

Licenses issued prior to 1972 were for an initial period of six years and an extension period of 40 years, with relinquishment of at least one-fourth original area required at the end of the sixth year and another one-fourth at the end of the ninth year. Licenses issued between 1972 and 1997 were initial period of up to six years (with extension of the initial period of one year at a time up to ten years after 1985), and an extension period of up to 30 with relinquishment of at least one-half of the original area required at the end of the initial period. Licenses issued after July 1, 1997, have an initial of up to ten years and a normal extension period of up to 30 years or in special cases of up to 50 years, and with relinquishment of at least one-half original area required at the end of the initial period.

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#### United Kingdom

Acreage terms are fixed by the government and are periodically changed. For example, many of the early licenses issued under the first four licensing I provided for an initial term of six years with relinquishment of at least one-half of the original area at the end of the initial term, subject to extension further 40 years. At the end of any such 40-year term, licenses may continue in producing areas until cessation of production; or licenses may conti development areas for periods agreed on a case-by-case basis until they become producing areas; or licenses terminate in all other areas. The licensing I was last updated in 2002, and the majority of licenses issued have an initial term of four years with a second term extension of four years and a final to 18 years with a mandatory relinquishment of 50 percent of the acreage after the initial term and of all acreage that is not covered by a development plan end of the second term.

#### **AFRICA**

#### Angola

Exploration and production activities are governed by production sharing agreements with an initial exploration term of four years and an optional sphase of two to three years. The production period is for 25 years, and agreements generally provide for a negotiated extension.

#### Chad

Exploration permits are issued for a period of five years, and are renewable for one or two further five-year periods. The terms and conditions of the period including relinquishment obligations, are specified in a negotiated convention. The production term is for 30 years and may be extended at the discrete the government.

#### Equatorial Guinea

Exploration and production activities are governed by production sharing contracts negotiated with the State Ministry of Mines, Industry and Energ exploration periods are for 10 to 15 years with limited relinquishments in the absence of commercial discoveries. The production period for crude oi years, while the production period for gas is 50 years. Under the Hydrocarbons Law enacted in 2006, the exploration terms for new production s contracts are four to five years with a maximum of two one-year extensions, unless the Ministry agrees otherwise.

## Nigeria

Exploration and production activities in the deepwater offshore areas are typically governed by production sharing contracts (PSCs) with the nation company, the Nigerian National Petroleum Corporation (NNPC). NNPC holds the underlying Oil Prospecting License (OPL) and any resulting Oil N Lease (OML). The terms of the PSCs are generally 30 years, including a ten-year exploration period (an initial exploration phase plus one or two of periods) covered by an OPL. Upon commercial discovery, an OPL may be converted to an OML. Partial relinquishment is required under the PSC at the of the ten-year exploration period, and OMLs have a 20-year production period that may be extended.

Some exploration activities are carried out in deepwater by joint ventures with local companies holding interests in an OPL. OPLs in deepwater of areas are valid for ten years and are non-renewable, while in all other areas the licenses are for five years and also are non-renewable. Demonstra commercial discovery is the basis for conversion of an OPL to an OML.

OMLs granted prior to the 1969 Petroleum Act (i.e., under the Mineral Oils Act 1914, repealed by the 1969 Petroleum Act) were for 30 years onsho 40 years in offshore areas and have been renewed, effective December 1, 2008, for a further period of 20 years, with a further renewal option of 20 Operations under these pre-1969 OMLs are conducted under a joint venture agreement with NNPC rather than a PSC. In 2000, a Memorand Understanding (MOU) was executed defining commercial terms applicable to existing joint venture oil production. The MOU may be terminated calendar year's notice.

OMLs granted under the 1969 Petroleum Act, which include all deepwater OMLs, have a maximum term of 20 years without distinction for onsh offshore location and are renewable, upon 12 months' written notice, for another period of 20 years. OMLs not held by NNPC are also subject mandatory 50-percent relinquishment after the first ten years of their duration.

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#### ASIA

#### Azerbaijan

The production sharing agreement (PSA) for the development of the Azeri-Chirag-Gunashli field is established for an initial period of 30 years starting the PSA execution date in 1994

Other exploration and production activities are governed by PSAs negotiated with the national oil company of Azerbaijan. The exploration period of three or four years with the possibility of a one to three-year extension. The production period, which includes development, is for 25 years or 35 with the possibility of one or two five-year extensions.

#### Indonesia

Exploration and production activities in Indonesia are generally governed by cooperation contracts, usually in the form of a production sharing or (PSC), negotiated with BPMIGAS, a government agency established in 2002 to manage upstream oil and gas activities. In 2012, Indonesia's Constitutional, but stated that all existing PSCs signed with BPMIGAS should rem force until their expiry, and the functions and duties previously performed by BPMIGAS are to be carried out by the relevant Ministry of the Governm Indonesia until the promulgation of a new oil and gas law. The current PSCs have an exploration period of six years, which can be extended up to 10 and an exploitation period of 20 years. PSCs generally require the contractor to relinquish 10 percent to 20 percent of the contract area after three years generally allow the contractor to retain no more than 50 percent to 80 percent of the original contract area after six years, depending on the acreas terms.

#### Iraq

Development and production activities in the state-owned oil and gas fields are governed by contracts with regional oil companies of the Iraqi Minis Oil. An ExxonMobil affiliate entered into a contract with South Oil Company of the Iraqi Ministry of Oil for the rights to participate in the developme production activities of the West Qurna Phase I oil and gas field effective March 1, 2010. The term of the contract is 20 years with the right to extend for years. The contract provides for cost recovery plus per-barrel fees for incremental production above specified levels.

Exploration and production activities in the Kurdistan Region of Iraq are governed by production sharing contracts negotiated with the regovernment of Kurdistan in 2011. The exploration term is for five years with the possibility of two-year extensions. The production period is 20 year the right to extend for five years.

#### Kazakhstan

Onshore exploration and production activities are governed by the production license, exploration license and joint venture agreements negotiated w Republic of Kazakhstan. Existing production operations have a 40-year production period that commenced in 1993.

Offshore exploration and production activities are governed by a production sharing agreement negotiated with the Republic of Kazakhstar exploration period is six years followed by separate appraisal periods for each discovery. The production period for each discovery, which in development, is for 20 years from the date of declaration of commerciality with the possibility of two ten-year extensions.

#### Malaysia

Exploration and production activities are governed by production sharing contracts (PSCs) negotiated with the national oil company. The more recent governing exploration and production activities have an overall term of 24 to 38 years, depending on water depth, with possible extensions to the explc and/or development periods. The exploration period is five to seven years with the possibility of extensions, after which time areas with no comm discoveries will be deemed relinquished. The development period is from four to six years from commercial discovery, with the possibility of exte under special circumstances. Areas from which commercial production has not started by the end of the development period will be deemed relinquis no extension is granted. All extensions are subject to the national oil company's prior written approval. The total production period is 15 to 25 years first commercial lifting, not to exceed the overall term of the contract.

In 2008, the Company reached agreement with the national oil company for a new PSC, which was subsequently signed in 2009. Under the new from 2008 until March 31, 2012, the Company was entitled to undertake new development and production activities in oil fields under an existing subject to new minimum work and spending commitments, including an enhanced oil recovery project in one of the oil fields. When the existing PSC e on March 31, 2012, the producing fields covered by the existing PSC automatically became part of the new PSC, which has a 25-year duration from 2008.

#### Qatar

The State of Qatar grants gas production development project rights to develop and supply gas from the offshore North Field to permit the eco development and production of gas reserves sufficient to satisfy the gas and LNG sales obligations of these projects.

#### Republic of Yemen

The Jannah production sharing agreement has a development period extending 20 years from first commercial declaration, which was made in June 199

#### Russic

Terms for ExxonMobil's Sakhalin acreage are fixed by the production sharing agreement (PSA) that became effective in 1996 between the R government and the Sakhalin-1 consortium, of which ExxonMobil is the operator. The term of the PSA is 20 years from the Declaration of Commerwhich would be 2021. The term may be extended thereafter in ten-year increments as specified in the PSA.

Exploration and production activities in the Kara and Black Seas are governed by joint venture agreements concluded with Rosneft in 2013 that certain of Rosneft's offshore licenses. The Kara Sea licenses extend through 2040 and include an exploration period through 2020, developmen submission within eight years of a discovery and development activities within five years of plan approval. The Black Sea exploration license e through 2017 and a discovery is the basis for obtaining a license for production.

#### Thailand

The Petroleum Act of 1971 allows production under ExxonMobil's concession for 30 years with a ten-year extension at terms generally prevalent at the

#### United Arab Emirates

Exploration and production activities for the major onshore oil fields in the Emirate of Abu Dhabi were governed by a 75-year oil concession agre executed in 1939, which expired in January 2014. An interest in the development and production activities of the Upper Zakum field, a major offshore was acquired effective as of January 2006, for a term expiring March 2026, and in 2013 the governing agreements were extended to 2041.

#### AUSTRALIA/OCEANIA

#### Australia

Exploration and production activities conducted offshore in Commonwealth waters are governed by Federal legislation. Exploration permits are grant an initial term of six years with two possible five-year renewal periods. Retention leases may be granted for resources that are not commercially viable time of application, but are expected to become commercially viable within 15 years. These are granted for periods of five years and renewals n requested. Prior to July 1998, production licenses were granted initially for 21 years, with a further renewal of 21 years and thereafter "indefinitely", i the life of the field. Effective from July 1998, new production licenses are granted "indefinitely". In each case, a production license may be terminated production operations have been carried on for five years.

# Papua New Guinea

Exploration and production activities are governed by the Oil and Gas Act. Petroleum Prospecting licenses are granted for an initial term of six years five-year extension possible (an additional extension of three years is possible in certain circumstances). Generally, a 50-percent relinquishment of the l area is required at the end of the initial six-year term, if extended. Petroleum Development licenses are granted for an initial 25-year period. An extens up to 20 years may be granted at the Minister's discretion. Petroleum Retention licenses may be granted for gas resources that are not commercially via the time of application, but may become commercially viable within the maximum possible retention time of 15 years. Petroleum Retention licens granted for five-year terms, and may be extended, at the Minister's discretion, twice for the maximum retention time of 15 years. Extensions of Petr Retention licenses may be for periods of less than one year, renewable annually, if the Minister considers at the time of extension that the resources become commercially viable in less than five years.

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# Information with regard to the Downstream segment follows:

ExxonMobil's Downstream segment manufactures and sells petroleum products. The refining and supply operations encompass a global netword manufacturing plants, transportation systems, and distribution centers that provide a range of fuels, lubricants and other products and feedstocks customers around the world.

#### Refining Capacity At Year-End 2013 (1)

		ExxonMobil Share KBD (2)	ExxonMob Interest %
United States			
Torrance	California	150	100
Joliet	Illinois	238	100
Baton Rouge	Louisiana	502	100
Baytown	Texas	561	100
Beaumont	Texas	345	100
Other (2 refineries)		155	
Total United States		1,951	
Canada			
Strathcona	Alberta	189	69.6
Nanticoke	Ontario	113	69.6
Sarnia	Ontario	119	69.6
Total Canada		421	
Europe			
Antwerp	Belgium	307	100
Fos-sur-Mer	France	133	82.9
Gravenchon	France	236	82.9
Karlsruhe	Germany	78	25
Augusta	Italy	198	100
Trecate	Italy	127	75.5
Rotterdam	Netherlands	191	100
Slagen	Norway	116	100
Fawley	United Kingdom	260	100
Total Europe		1,646	
Asia Pacific			
Jurong/PAC	Singapore	592	100
Sriracha	Thailand	167	66
Other (7 refineries)		297	
Total Asia Pacific		1,056	
Other Non-U.S.			
Yanbu	Saudi Arabia	200	50
Laffan	Qatar	15	10
Fort-de-France	Martinique	2	14.5
Total Other Non-U.S.	<u>I</u>	217	
Total Worldwide		5,291	

<sup>(1)</sup> Capacity data is based on 100 percent of rated refinery process unit stream-day capacities under normal operating conditions, less the impulsion shutdowns for regular repair and maintenance activities, averaged over an extended period of time.

<sup>(2)</sup> Thousands of barrels per day (KBD). ExxonMobil share reflects 100 percent of atmospheric distillation capacity in operations of ExxonMobil majority-owned subsidiaries. For companies owned 50 percent or less, ExxonMobil share is the greater of ExxonMobil's equity interest or that por distillation capacity normally available to ExxonMobil.

The marketing operations sell products and services throughout the world through our Exxon, Esso and Mobil brands.

# Retail Sites At Year-End 2013

United States	
Owned/leased	-
Distributors/resellers	9,196
Total United States	9,196
Canada	
Owned/leased	472
Distributors/resellers	1,259
Total Canada	1,731
Europe	
Owned/leased	3,445
Distributors/resellers	2,812
Total Europe	6,257
Asia Pacific	
Owned/leased	666
Distributors/resellers	313
Total Asia Pacific	979
Latin America	
Owned/leased	53
Distributors/resellers	705
Total Latin America	758
Middle East/Africa	
Owned/leased	436
Distributors/resellers	197_
Total Middle East/Africa	633
Worldwide	
Owned/leased	5,072
Distributors/resellers	14,482
Total Worldwide	19,554
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# Information with regard to the Chemical segment follows:

ExxonMobil's Chemical segment manufactures and sells petrochemicals. The Chemical business supplies olefins, polyolefins, aromatics, and a wide v of other petrochemicals.

# Chemical Complex Capacity At Year-End 2013 (1)(2)

		Ethylene	Polyethylene	Polypropylene	Paraxvlene	ExxonMo Interest
North America		Ethylene	roryemytene	rotypropytene	r ai axylelle	Interest
Baton Rouge	Louisiana	1.0	1.3	0.4	_	100
Baytown	Texas	2.2	1.5	0.7	0.6	100
Beaumont	Texas	0.9	1.0	-	0.3	100
Mont Belvieu	Texas	-	1.0	_	-	100
Sarnia	Ontario	0.3	0.5	_	_	69.6
Total North America		4.4	3.8	1.1	0.9	
Europe						
Antwerp	Belgium	-	0.4	-	-	100
Fife	United Kingdom	0.4	-	-	-	50
Meerhout	Belgium	-	0.5	-	-	100
Gravenchon	France	0.4	0.4	0.3	-	100
Rotterdam	Netherlands	-	-	-	0.7	100
Total Europe	_	0.8	1.3	0.3	0.7	_
Middle East						
Al Jubail	Saudi Arabia	0.6	0.7	-	-	50
Yanbu	Saudi Arabia	1.0	0.7	0.2	-	50
Total Middle East	_	1.6	1.4	0.2	-	_
Asia Pacific						
Fujian	China	0.2	0.2	0.1	0.2	25
Kawasaki	Japan	0.1	-	-	-	22
Singapore	Singapore	1.9	1.9	0.9	0.9	100
Sriracha	Thailand	-	-	-	0.5	66
Total Asia Pacific	_	2.2	2.1	1.0	1.6	_
All Other		-	-	-	0.2	
Total Worldwide	_	9.0	8.6	2.6	3.4	_

<sup>(1)</sup> Capacity for ethylene, polyethylene, polypropylene and paraxylene in millions of metric tons per year.

<sup>(2)</sup> Capacity reflects 100 percent for operations of ExxonMobil and majority-owned subsidiaries. For companies owned 50 percent or less, capa ExxonMobil's interest.

#### ITEM 3. LEGAL PROCEEDINGS

In November 2013, the Texas Commission on Environmental Quality (TCEQ) contacted Exxon Mobil Corporation (the "Corporation") concerning a violations of the Texas Clean Air Act, implementing regulations and the applicable new source review permit in connection with exceedances of v organic compound emissions from Tank 22 at the Corporation's King Ranch Gas Plant. TCEQ is seeking a civil penalty in excess of \$100,000 alon certain corrective action. The Corporation is working with TCEQ to resolve the matter.

Regarding the June 27, 2013, Administrative Consent Agreement between the North Dakota Department of Health (NDDOH) and XTO Energ (XTO) resolving the air enforcement matter previously reported in the Corporation's Forms 10-Q for the first and second quarters of 2013, pursuant terms of the Administrative Consent Agreement, during the fourth quarter of 2013, XTO provided the NDDOH with an updated list of well sites on acquired assets with air emission control issues. On November 12, 2013, XTO paid an additional penalty assessment of \$183,400 with respect to those

Regarding the criminal charges filed against XTO by the Pennsylvania Attorney General's Office pertaining to XTO's Marquardt Well Site in Township, Pennsylvania, reported most recently in the Corporation's Form 10-Q for the third quarter of 2013, on January 2, 2014, a Pennsylvania magistrate ruled that the Attorney General's Office had presented sufficient evidence for the charges to proceed to trial in the Pennsylvania Court of Co Pleas. At the trial, XTO will have an opportunity to present its full defense to the charges, which it believes are unwarranted.

Regarding the settlement of matters between the Louisiana Department of Environmental Quality (LDEQ) and ExxonMobil Refining and S Company and ExxonMobil Chemical Company, both divisions of the Corporation, involving ExxonMobil facilities in Baton Rouge, Louisiana, last re in the Corporation's Form 10-Q for the third quarter of 2013, during the fourth quarter of 2013, the public comment period on the proposed settlement and the Louisiana Attorney General issued his concurrence with regard to the settlement terms. The parties executed the final documents in January thereby resolving the matters covered by the settlement. The settlement terms include payment of a \$300,000 penalty, an agreement to complete on-site improvement projects valued at \$1,000,000, Beneficial Environmental Projects valued at \$1,029,000 and a Stipulated Penalty Agreement to a any future environmental non-compliance.

On December 11, 2013, the TCEQ Commissioner's Court accepted and signed the Agreed Order settling the enforcement action, including a pen \$126,250, concerning emission events at ExxonMobil Oil Corporation's (EMOC) Beaumont Refinery previously reported in the Corporation's Forms for the first and third quarters of 2013.

Regarding the complaint against EMOC filed by the Attorney General for the State of New York alleging contamination of soil and groundwate former Mobil petroleum terminal at Lighthouse Point in Ogdensburg, New York, previously reported in the Corporation's Form 10-Q for the third qua 2011, the parties reached a settlement agreement that was entered into the court record on November 14, 2013. On December 16, 2013, the parties sign agreement, and EMOC made a payment to the State of \$8.05 million, pursuant to the agreement's terms.

Refer to the relevant portions of "Note 16: Litigation and Other Contingencies" of the Financial Section of this report for additional information or proceedings.

#### ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.	
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# Executive Officers of the Registrant [pursuant to Instruction 3 to Regulation S-K, Item 401(b)]

Rex W. Tillerson	Chairman of the Board	
Held current title since:	January 1, 2006	Age: 61
	irector and President of Exxon Mobil Corporation on Marcl 06. He still holds these positions as of this filing date.	h 1, 2004. He became Chairman of the Board and
Mark W. Albers	Senior Vice President	
Held current title since:	April 1, 2007	Age: 57
Mr. Mark W. Albers became Senior	Vice President of Exxon Mobil Corporation on April 1, 2007	7, a position he still holds as of this filing date.
Michael J. Dolan	Senior Vice President	
Held current title since:	April 1, 2008	Age: 60
Mr. Michael J. Dolan became Senio	or Vice President of Exxon Mobil Corporation on April 1, 200	8, a position he still holds as of this filing date.
Andrew P. Swiger	Senior Vice President	
Held current title since:	April 1, 2009	Age: 57
	nt of ExxonMobil Gas & Power Marketing Company and Vicor Vice President of Exxon Mobil Corporation on April 1, 200	
S. Jack Balagia	Vice President and General Counsel	
Held current title since:	March 1, 2010	Age: 62
	General Counsel of Exxon Mobil Corporation April 1, 2004 on on March 1, 2010, positions he still holds as of this filing d	
Randy J. Cleveland	President, XTO Energy Inc., a subsidiary of the	Corporation
Held current title since:	June 1, 2013	Age: 52
Mr. Randy J. Cleveland was Produc Commercial Manager, ExxonMobi 25, 2010 – January 31, 2012. He	ction Manager, U.S. Production, ExxonMobil Production Con I Production Company May 1, 2009 – June 24, 2010. He was was Executive Vice President, XTO Energy Inc. February tion he still holds as of this filing date.	s Vice President, XTO Integration, XTO Energy In
William M. Colton	Vice President - Corporate Strategic Planning	
Held current title since:	February 1, 2009	Age: 60
	nt Treasurer of Exxon Mobil Corporation January 25, 2006 – Corporation on February 1, 2009, a position he still holds as of	
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Michael G. Cousins Vice President

Held current title since: March 1, 2013 Age: 53

Mr. Michael G. Cousins was Planning Manager, ExxonMobil Exploration Company April 1, 2008 – May 31, 2009. He was Vice President Pacific/Middle East, ExxonMobil Exploration Company June 1, 2009 – March 31, 2012. He was Executive Assistant to the Chairman, Exxon Corporation April 1, 2012 – February 28, 2013. He became President of ExxonMobil Upstream Ventures and Vice President of Exxon Mobil Corporation April 1, 2013, positions he still holds as of this filing date.

Neil W. Duffin President, ExxonMobil Development Company

Held current title since: April 13, 2007 Age: 5'

Mr. Neil W. Duffin became President of ExxonMobil Development Company on April 13, 2007, a position he still holds as of this filing date.

Robert S. Franklin Vice President

Held current title since: May 1, 2009 Age: 56

Mr. Robert S. Franklin was Vice President, Europe/Russia/Caspian of ExxonMobil Production Company April 1, 2008 – May 1, 2009. He wa President of Exxon Mobil Corporation and President, ExxonMobil Upstream Ventures May 1, 2009 – February 28, 2013. He became President of ExxonMobil Gas & Power Marketing Company and Vice President of Exxon Mobil Corporation on March 1, 2013, positions he still holds as of this date.

Stephen M. Greenlee Vice President

Held current title since: September 1, 2010 Age: 56

Mr. Stephen M. Greenlee was Vice President of ExxonMobil Exploration Company June 1, 2004 – June 1, 2009. He was President of Exxon Upstream Research Company June 1, 2009 – August 31, 2010. He became President of ExxonMobil Exploration Company and Vice President of Mobil Corporation on September 1, 2010, positions he still holds as of this filing date.

Alan J. Kelly Vice President

Held current title since: December 1, 2007 Age: 56

Mr. Alan J. Kelly became President of ExxonMobil Lubricants & Petroleum Specialties Company and Vice President of Exxon Mobil Corporat December 1, 2007. On February 1, 2012, the businesses of ExxonMobil Lubricants & Petroleum Specialties Company and ExxonMobil Fuels Mar Company were consolidated and Mr. Kelly became President of the combined ExxonMobil Fuels, Lubricants & Specialties Marketing Company an President of Exxon Mobil Corporation, positions he still holds as of this filing date.

Patrick T. Mulva Vice President and Controller

Held current title since: February 1, 2002 (Vice President) Age: 62

July 1, 2004 (Controller)

Mr. Patrick T. Mulva became Vice President of Exxon Mobil Corporation on February 1, 2002 and Controller of Exxon Mobil Corporation July 1, 2004, positions he still holds as of this filing date.

Stephen D. Pryor Vice President

Held current title since: December 1, 2004 Age: 64

Mr. Stephen D. Pryor became Vice President of Exxon Mobil Corporation on December 1, 2004 and President of ExxonMobil Chemical Compa April 1, 2008, positions he still holds as of this filing date.

David S. Rosenthal

Vice President - Investor Relations and Secretary

Held current title since:

October 1, 2008

Mr. David S. Rosenthal became Vice President - Investor Relations and Secretary of Exxon Mobil Corporation on October 1, 2008, positions he sti

Mr. David S. Rosenthal became Vice President – Investor Relations and Secretary of Exxon Mobil Corporation on October 1, 2008, positions he still as of this filing date.

Robert N. Schleckser Vice President and Treasurer

Held current title since: May 1, 2011 Age: 57

Mr. Robert N. Schleckser was Downstream Treasurer, Downstream Business Services May 1, 2005 – January 31, 2009. He was Assistant Treasurer Exxon Mobil Corporation February 1, 2009 – April 30, 2011. He became Vice President and Treasurer of Exxon Mobil Corporation on May 1, positions he still holds as of this filing date.

James M. Spellings, Jr. Vice President and General Tax Counsel

Held current title since: March 1, 2010 Age: 52

Mr. James M. Spellings, Jr. was Associate General Tax Counsel of Exxon Mobil Corporation April 1, 2007 – March 1, 2010. He became Vice Pre and General Tax Counsel of Exxon Mobil Corporation on March 1, 2010, positions he still holds as of this filing date.

Thomas R. Walters Vice President

Held current title since: April 1, 2009 Age: 59

Mr. Thomas R. Walters was Executive Vice President of ExxonMobil Development Company April 13, 2007 – April 1, 2009. He was Presid ExxonMobil Gas & Power Marketing Company and Vice President of Exxon Mobil Corporation April 1, 2009 – February 28, 2013. He became Pre of ExxonMobil Production Company and Vice President of Exxon Mobil Corporation on March 1, 2013, positions he still holds as of this filing date

Darren W. Woods Vice President

Held current title since: August 1, 2012 Age: 49

Mr. Darren W. Woods was Director, Refining Europe/Africa/Middle East, ExxonMobil Refining & Supply Company February 1, 2008 – June 30, He was Vice President, Supply & Transportation, ExxonMobil Refining & Supply Company July 1, 2010 – July 31, 2012. He became Preside ExxonMobil Refining & Supply Company and Vice President of Exxon Mobil Corporation on August 1, 2012, positions he still holds as of this date.

Officers are generally elected by the Board of Directors at its meeting on the day of each annual election of directors, with each such officer serving successor has been elected and qualified.

# **PART II**

# ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

Reference is made to the "Quarterly Information" portion of the Financial Section of this report.

Issuer Purchases of Equity Securities for Quarter Ended December 31, 2013

			Total Number of	
			Shares	
			Purchased as	Maximum Num
			Part of Publicly	of Shares that M
	Total Number of	Average Price	Announced	Yet Be Purchas
	Shares	Paid per	Plans or	Under the Plans
Period	Purchased	Share	Programs	Programs
October 2013	12,589,049	87.12	12,589,049	
November 2013	13,152,312	93.69	13,152,312	
December 2013	10,025,720	97.08	10,025,720	
Total	35,767,081	92.33	35,767,081	(See note 1)

Note 1 - On August 1, 2000, the Corporation announced its intention to resume purchases of shares of its common stock for the treasury both to offset issued in conjunction with company benefit plans and programs and to gradually reduce the number of shares outstanding. The announcement did not s an amount or expiration date. The Corporation has continued to purchase shares since this announcement and to report purchased volumes in its quearnings releases. In its most recent earnings release dated January 30, 2014, the Corporation stated that first quarter 2014 share purchases are continuing pace consistent with fourth quarter 2013 share reduction spending of \$3 billion. Purchases may be made in both the open market and through negot transactions, and purchases may be increased, decreased or discontinued at any time without prior notice.

#### ITEM 6. SELECTED FINANCIAL DATA

	Years Ended December 31,				
	2013	2012	2011	2010	20
	(millions of dollars, except per share amounts)				
Sales and other operating revenue (1)	420,836	451,509	467,029	370,125	30
(1) Sales-based taxes included	30,589	32,409	33,503	28,547	2
Net income attributable to ExxonMobil	32,580	44,880	41,060	30,460	1
Earnings per common share	7.37	9.70	8.43	6.24	
Earnings per common share - assuming dilution	7.37	9.70	8.42	6.22	
Cash dividends per common share	2.46	2.18	1.85	1.74	
Total assets	346,808	333,795	331,052	302,510	23
Long-term debt	6,891	7,928	9,322	12,227	

# ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATION OF THE PROPERTY O

Reference is made to the section entitled "Management's Discussion and Analysis of Financial Condition and Results of Operations" in the Financial S of this report.

# ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Reference is made to the section entitled "Market Risks, Inflation and Other Uncertainties", excluding the part entitled "Inflation and Other Uncertaintithe Financial Section of this report. All statements other than historical information incorporated in this Item 7A are forward-looking statements. The impact of future market changes could differ materially due to, among other things, factors discussed in this report.

#### ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

Reference is made to the following in the Financial Section of this report:

- Consolidated financial statements, together with the report thereon of PricewaterhouseCoopers LLP dated February 26, 2014, beginning w
  section entitled "Report of Independent Registered Public Accounting Firm" and continuing through "Note 19: Income, Sales-Based and
  Taxes";
- · "Quarterly Information" (unaudited);
- "Supplemental Information on Oil and Gas Exploration and Production Activities" (unaudited); and
- · "Frequently Used Terms" (unaudited).

Financial Statement Schedules have been omitted because they are not applicable or the required information is shown in the consolidated fir statements or notes thereto.

# ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

# ITEM 9A. CONTROLS AND PROCEDURES

#### Management's Evaluation of Disclosure Controls and Procedures

As indicated in the certifications in Exhibit 31 of this report, the Corporation's Chief Executive Officer, Principal Financial Officer and Principal Acco Officer have evaluated the Corporation's disclosure controls and procedures as of December 31, 2013. Based on that evaluation, these officers concluded that the Corporation's disclosure controls and procedures are effective in ensuring that information required to be disclosed by the Corporation that it files or submits under the Securities Exchange Act of 1934, as amended, is accumulated and communicated to them in a manner that for timely decisions regarding required disclosures and are effective in ensuring that such information is recorded, processed, summarized and re within the time periods specified in the Securities and Exchange Commission's rules and forms.

# Management's Report on Internal Control Over Financial Reporting

Management, including the Corporation's Chief Executive Officer, Principal Financial Officer and Principal Accounting Officer, is responsible establishing and maintaining adequate internal control over the Corporation's financial reporting. Management conducted an evaluation of the effective of internal control over financial reporting based on criteria established in *Internal Control - Integrated Framework (1992)* issued by the Commit Sponsoring Organizations of the Treadway Commission. Based on this evaluation, management concluded that Exxon Mobil Corporation's internal cover financial reporting was effective as of December 31, 2013.

PricewaterhouseCoopers LLP, an independent registered public accounting firm, audited the effectiveness of the Corporation's internal contro financial reporting as of December 31, 2013, as stated in their report included in the Financial Section of this report.

# **Changes in Internal Control Over Financial Reporting**

There were no changes during the Corporation's last fiscal quarter that materially affected, or are reasonably likely to materially affect, the Corporation over financial reporting.

# ITEM 9B. OTHER INFORMATION

None.

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# **PART III**

#### ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

Incorporated by reference to the following from the registrant's definitive proxy statement for the 2014 annual meeting of shareholders (the "2014 Statement"):

- . The section entitled "Election of Directors";
- The portion entitled "Section 16(a) Beneficial Ownership Reporting Compliance" of the section entitled "Director and Executive Officer 5 Ownership";
- . The portions entitled "Director Qualifications" and "Code of Ethics and Business Conduct" of the section entitled "Corporate Governal and
- · The "Audit Committee" portion and the membership table of the portion entitled "Board Meetings and Committees; Annual Me Attendance" of the section entitled "Corporate Governance".

#### ITEM 11. EXECUTIVE COMPENSATION

Incorporated by reference to the sections entitled "Director Compensation," "Compensation Committee Report," "Compensation Discussion and Ana and "Executive Compensation Tables" of the registrant's 2014 Proxy Statement.

# ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

The information required under Item 403 of Regulation S-K is incorporated by reference to the sections "Director and Executive Officer Stock Owne and "Certain Beneficial Owners" of the registrant's 2014 Proxy Statement.

<b>Equity Compensation Plan Information</b>				
	(a)	<b>(b)</b>	(c)	
		W-1-14-3	Number of Securitie	
		Weighted- Average	Remaining Available for Future Issuance	
	Number of Securities	Exercise Price	Under Equity	
	to be Issued Upon	of Outstanding	Compensation	
	Exercise of	Options,	Plans [Excluding	
Pl. C.	Outstanding Options,	Warrants and	Securities Reflected	
Plan Category	Warrants and Rights	Rights	in Column (a)]	
Equity compensation plans approved by security holders	17,358,275 (1)(2)	-	117,260,597 (2)(3	
Equity compensation plans not approved by security holders	-	-	-	
Total	17,358,275	-	117,260,597	

- (1) The number of restricted stock units to be settled in shares.
- (2) Does not include options that ExxonMobil assumed in the 2010 merger with XTO Energy Inc. At year-end 2013, the number of securities to be upon exercise of outstanding options under XTO Energy Inc. plans was 1,505,820, and the weighted-average exercise price of such options was \$ No additional awards may be made under those plans.
- (3) Available shares can be granted in the form of restricted stock, options, or other stock-based awards. Includes 116,619,397 shares available for under the 2003 Incentive Program and 641,200 shares available for award under the 2004 Non-Employee Director Restricted Stock Plan.
- (4) Under the 2004 Non-Employee Director Restricted Stock Plan approved by shareholders in May 2004, and the related standing resolution adop the Board, each non-employee director automatically receives 8,000 shares of restricted stock when first elected to the Board and, if the director re in office, an additional 2,500 restricted shares each following year. While on the Board, each non-employee director receives the same cash divide restricted shares as a holder of regular common stock, but the director is not allowed to sell the shares. The restricted shares may be forfeited director leaves the Board early.

# ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE

Incorporated by reference to the portions entitled "Related Person Transactions and Procedures" and "Director Independence" of the section e "Corporate Governance" of the registrant's 2014 Proxy Statement.

#### ITEM 14. PRINCIPAL ACCOUNTING FEES AND SERVICES

Incorporated by reference to the portion entitled "Audit Committee" of the section entitled "Corporate Governance" and the section entitled "Ratifical Independent Auditors" of the registrant's 2014 Proxy Statement.

# **PART IV**

# ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES

- (a) (1) and (2) Financial Statements:See Table of Contents of the Financial Section of this report.
- (a) (3) Exhibits: See Index to Exhibits of this report.

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# FINANCIAL SECTION

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# BUSINESS PROFILE

					Return	n on	Capita	l and
	Earnings	After	Average	Capital	Average (	Capital	Explor	ation
	Income '	Taxes	Emplo	oyed	Emplo	yed	Expend	itures
Financial	2013	2012	2013	2012	2013	2012	2013	20
		(millions o	f dollars)		(perce	ent)	(millions of	dollars
Upstream								
United States	4,191	3,925	59,898	57,631	7.0	6.8	9,145	1
Non-U.S.	22,650	25,970	93,071	81,811	24.3	31.7	29,086	2
Total	26,841	29,895	152,969	139,442	17.5	21.4	38,231	3
Downstream								
United States	2,199	3,575	4,757	4,630	46.2	77.2	951	
Non-U.S.	1,250	9,615	19,673	19,401	6.4	49.6	1,462	
Total	3,449	13,190	24,430	24,031	14.1	54.9	2,413	
Chemical								
United States	2,755	2,220	4,872	4,671	56.5	47.5	963	
Non-U.S.	1,073	1,678	15,793	15,477	6.8	10.8	869	
Total	3,828	3,898	20,665	20,148	18.5	19.3	1,832	
Corporate and financing	(1,538)	(2,103)	(6,489)	(4,527)	-	-	13	
Total	32,580	44,880	191,575	179,094	17.2	25.4	42,489	3

See Frequently Used Terms for a definition and calculation of capital employed and return on average capital employed.

Operating	2013	2012		2013	20
	(thousands	of barrels daily)		(thousands	of barre
Net liquids production			Refinery throughput		
United States	431	418	United States	1,819	
Non-U.S.	1,771	1,767	Non-U.S.	2,766	
Total	2,202	2,185	Total	4,585	
	(millions of	cubic feet daily)		(thousands	of barre
Natural gas production available for sale			Petroleum product sales		
United States	3,545	3,822	United States	2,609	
Non-U.S.	8,291	8,500	Non-U.S.	3,278	
Total	11,836	12,322	Total	5,887	
(1	housands of oil-equivale	ent barrels daily)		(thousand	s of meti
Oil-equivalent production (1)	4,175	4,239	Chemical prime product sales (2)		
			United States	9,679	
			Non-U.S.	14,384	1
			Total	24,063	2

 $<sup>(1) \ \ \</sup>textit{Gas converted to oil-equivalent at 6 million cubic feet} = 1 \ \textit{thousand barrels}.$ 

<sup>(2)</sup> Prime product sales include ExxonMobil's share of equity company volumes and finished-product transfers to the Downstream.

## FINANCIAL SUMMARY

	2013	2012	2011	2010	20
		(millions of dolla	rs, except per share a	mounts)	
Sales and other operating revenue (1)	420,836	451,509	467,029	370,125	30
Earnings					
Upstream	26,841	29,895	34,439	24,097	1
Downstream	3,449	13,190	4,459	3,567	
Chemical	3,828	3,898	4,383	4,913	
Corporate and financing	(1,538)	(2,103)	(2,221)	(2,117)	(
Net income attributable to ExxonMobil	32,580	44,880	41,060	30,460	1
Earnings per common share	7.37	9.70	8.43	6.24	
Earnings per common share – assuming dilution	7.37	9.70	8.42	6.22	
Cash dividends per common share	2.46	2.18	1.85	1.74	
Earnings to average ExxonMobil share of equity (percent)	19.2	28.0	27.3	23.7	
Working capital	(12,416)	321	(4,542)	(3,649)	
Ratio of current assets to current liabilities (times)	0.83	1.01	0.94	0.94	
Additions to property, plant and equipment	37,741	35,179	33,638	74,156	2
Property, plant and equipment, less allowances	243,650	226,949	214,664	199,548	13
Total assets	346,808	333,795	331,052	302,510	23
Exploration expenses, including dry holes	1,976	1,840	2,081	2,144	
Research and development costs	1,044	1,042	1,044	1,012	
Long-term debt	6,891	7,928	9,322	12,227	
Total debt	22,699	11,581	17,033	15,014	
Fixed-charge coverage ratio (times)	55.7	62.4	53.4	42.2	
Debt to capital (percent)	11.2	6.3	9.6	9.0	
Net debt to capital (percent) (2)	9.1	1.2	2.6	4.5	
ExxonMobil share of equity at year-end	174,003	165,863	154,396	146,839	11
ExxonMobil share of equity per common share Weighted average number of common shares	40.14	36.84	32.61	29.48	
outstanding (millions)	4,419	4,628	4,870	4,885	
Number of regular employees at year-end (thousands) (3)	75.0	76.9	82.1	83.6	
CORS employees not included above (thousands) (4)	9.8	11.1	17.0	20.1	

<sup>(1)</sup> Sales and other operating revenue includes sales-based taxes of \$30,589 million for 2013, \$32,409 million for 2012, \$33,503 million for 2011, \$2 million for 2010 and \$25,936 million for 2009.

<sup>(2)</sup> Debt net of cash, excluding restricted cash.

<sup>(3)</sup> Regular employees are defined as active executive, management, professional, technical and wage employees who work full time or part time j Corporation and are covered by the Corporation's benefit plans and programs.

<sup>(4)</sup> CORS employees are employees of company-operated retail sites.

# FREQUENTLY USED TERMS

Listed below are definitions of several of ExxonMobil's key business and financial performance measures. These definitions are provided to facunderstanding of the terms and their calculation.

## **Cash Flow From Operations and Asset Sales**

Cash flow from operations and asset sales is the sum of the net cash provided by operating activities and proceeds associated with sales of subsid property, plant and equipment, and sales and returns of investments from the Consolidated Statement of Cash Flows. This cash flow reflects the total s of cash from both operating the Corporation's assets and from the divesting of assets. The Corporation employs a long-standing and regular disci review process to ensure that all assets are contributing to the Corporation's strategic objectives. Assets are divested when they are no longer meeting objectives or are worth considerably more to others. Because of the regular nature of this activity, we believe it is useful for investors to consider process are sales together with cash provided by operating activities when evaluating cash available for investment in the business and financtivities, including shareholder distributions.

Cash flow from operations and asset sales	2013	2012	20
		(millions of dollars)	
Net cash provided by operating activities  Proceeds associated with sales of subsidiaries, property, plant and equipment,	44,914	56,170	5
and sales and returns of investments	2,707	7,655	1
Cash flow from operations and asset sales	47,621	63,825	6

# **Capital Employed**

Capital employed is a measure of net investment. When viewed from the perspective of how the capital is used by the businesses, it includes ExxonN net share of property, plant and equipment and other assets less liabilities, excluding both short-term and long-term debt. When viewed from the perspective of the sources of capital employed in total for the Corporation, it includes ExxonMobil's share of total debt and equity. Both of these views in ExxonMobil's share of amounts applicable to equity companies, which the Corporation believes should be included to provide a more compreh measure of capital employed.

Capital employed	2013	2012	21
		(millions of dollars)	
Business uses: asset and liability perspective			
Total assets	346,808	333,795	33
Less liabilities and noncontrolling interests share of assets and liabilities			
Total current liabilities excluding notes and loans payable	(55,916)	(60,486)	(6
Total long-term liabilities excluding long-term debt	(87,698)	(90,068)	(8
Noncontrolling interests share of assets and liabilities	(8,935)	(6,235)	(
Add ExxonMobil share of debt-financed equity company net assets	6,109	5,775	
Total capital employed	200,368	182,781	17
Total corporate sources: debt and equity perspective			
Notes and loans payable	15,808	3,653	
Long-term debt	6,891	7,928	
ExxonMobil share of equity	174,003	165,863	15
Less noncontrolling interests share of total debt	(2,443)	(438)	
Add ExxonMobil share of equity company debt	6,109	5,775	
Total capital employed	200,368	182,781	17

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# FREQUENTLY USED TERMS

#### **Return on Average Capital Employed**

Return on average capital employed (ROCE) is a performance measure ratio. From the perspective of the business segments, ROCE is annual busegment earnings divided by average business segment capital employed (average of beginning and end-of-year amounts). These segment earnings in ExxonMobil's share of segment earnings of equity companies, consistent with our capital employed definition, and exclude the cost of financing Corporation's total ROCE is net income attributable to ExxonMobil excluding the after-tax cost of financing, divided by total corporate average employed. The Corporation has consistently applied its ROCE definition for many years and views it as the best measure of historical capital production our capital-intensive, long-term industry, both to evaluate management's performance and to demonstrate to shareholders that capital has been used over the long term. Additional measures, which are more cash flow based, are used to make investment decisions.

Return on average capital employed	2013	2012	20
		(millions of dollars)	
Net income attributable to ExxonMobil	32,580	44,880	4
Financing costs (after tax) Gross third-party debt	(163)	(401)	
ExxonMobil share of equity companies	(239)	(257)	
All other financing costs – net	83	100	
Total financing costs	(319)	(558)	
Earnings excluding financing costs	32,899	45,438	4
Average capital employed	191,575	179,094	17
Return on average capital employed – corporate total	17.2%	25.4%	
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## QUARTERLY INFORMATION

			2013					2012		
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Year	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Ye
Volumes	_									
Production of crude oil and natural gas liquids, synthetic oil and bitumen	2,193	2,182	2,199	2,235	(thousands of b 2,202	arrels daily) 2,214	2,208	2,116	2,203	
Refinery throughput	4,576	4,466	4,847	4,452	4,585	5,330	4,962	4,929	4,837	
Petroleum product sales	5,755	5,765	6,031	5,994	5,887	6,316	6,171	6,105	6,108	
Natural gas production					(millions of cub	ic feet daily)				
available for sale	13,213	11,354	10,914	11,887	11,836	14,036	11,661	11,061	12,541	
				(tho	ısands of oil-equiv	valent barrels da	ily)			
Oil-equivalent production (1)	4,395	4,074	4,018	4,216	4,175	4,553	4,152	3,960	4,293	
					(thousands of t					
Chemical prime product sales	5,910	5,831	6,245	6,077	24,063	6,337	5,972	5,947	5,901	1
Summarized financial data										
Sales and other operating					(millions of					
revenue (2)(3)	103,378	103,050	108,390	106,018	420,836	118,961	112,398	110,989	109,161	4:
Gross profit (4)	30,083	28,689	30,300	29,901	118,973	35,672	32,715	33,209	31,969	1.
Net income attributable to ExxonMobil	9,500	6,860	7,870	8,350	32,580	9,450	15,910	9,570	9,950	4
EXXONIVIOUII	9,300	0,800	7,870	8,330	32,380	9,430	13,910	9,370	9,930	2
Per share data					(dollars pe	r share)				
Earnings per common share (5)	2.12	1.55	1.79	1.91	7.37	2.00	3.41	2.09	2.20	
Earnings per common share										
<ul><li>assuming dilution (5)</li></ul>	2.12	1.55	1.79	1.91	7.37	2.00	3.41	2.09	2.20	
Dividends per common share	0.57	0.63	0.63	0.63	2.46	0.47	0.57	0.57	0.57	
Common stock prices										
High	91.93	93.50	95.49	101.74	101.74	87.94	87.67	92.57	93.67	
Low	86.59	85.02	85.61	84.79	84.79	83.19	77.13	82.83	84.70	

 $<sup>(1) \ \ \</sup>textit{Gas converted to oil-equivalent at 6 million cubic feet} = 1 \ \textit{thousand barrels}.$ 

The price range of ExxonMobil common stock is as reported on the composite tape of the several U.S. exchanges where ExxonMobil common st traded. The principal market where ExxonMobil common stock (XOM) is traded is the New York Stock Exchange, although the stock is traded on exchanges in and outside the United States.

There were 450,634 registered shareholders of ExxonMobil common stock at December 31, 2013. At January 31, 2014, the registered sharehold ExxonMobil common stock numbered 449,312.

On January 29, 2014, the Corporation declared a \$0.63 dividend per common share, payable March 10, 2014.

<sup>(2)</sup> Prior periods' data has been reclassified in certain cases to conform to the 2013 presentation basis.

<sup>(3)</sup> Includes amounts for sales-based taxes.

<sup>(4)</sup> Gross profit equals sales and other operating revenue less estimated costs associated with products sold.

<sup>(5)</sup> Computed using the average number of shares outstanding during each period. The sum of the four quarters may not add to the full year.

FUNCTIONAL EARNINGS	2013	2012	20	
	(millions o	(millions of dollars, except per share o		
Earnings (U.S. GAAP)				
Upstream				
United States	4,191	3,925		
Non-U.S.	22,650	25,970	2	
Downstream				
United States	2,199	3,575		
Non-U.S.	1,250	9,615		
Chemical				
United States	2,755	2,220		
Non-U.S.	1,073	1,678		
Corporate and financing	(1,538)	(2,103)	(	
Net income attributable to ExxonMobil (U.S. GAAP)	32,580	44,880	4	
Earnings per common share	7.37	9.70		
Earnings per common share – assuming dilution	7.37	9.70		

References in this discussion to total corporate earnings mean net income attributable to ExxonMobil (U.S. GAAP) from the consolidated income state Unless otherwise indicated, references to earnings, Upstream, Downstream, Chemical and Corporate and Financing segment earnings, and earning share are ExxonMobil's share after excluding amounts attributable to noncontrolling interests.

## FORWARD-LOOKING STATEMENTS

Statements in this discussion regarding expectations, plans and future events or conditions are forward-looking statements. Actual future results, inc demand growth and energy source mix; capacity increases; production growth and mix; rates of field decline; financing sources; the resolut contingencies and uncertain tax positions; environmental and capital expenditures; could differ materially depending on a number of factors, such as cl in the supply of and demand for crude oil, natural gas, and petroleum and petrochemical products; the outcome of commercial negotiations; politic regulatory events, and other factors discussed herein and in Item 1A. Risk Factors.

The term "project" as used in this report can refer to a variety of different activities and does not necessarily have the same meaning as in any gover payment transparency reports.

## **OVERVIEW**

The following discussion and analysis of ExxonMobil's financial results, as well as the accompanying financial statements and related notes to consol financial statements to which they refer, are the responsibility of the management of Exxon Mobil Corporation. The Corporation's accounting and fin reporting fairly reflect its straightforward business model involving the extracting, manufacturing and marketing of hydrocarbons and hydrocarbon products. The Corporation's business model involves the production (or purchase), manufacture and sale of physical products, and all commercial act are directly in support of the underlying physical movement of goods.

ExxonMobil, with its resource base, financial strength, disciplined investment approach and technology portfolio, is well-positioned to particip substantial investments to develop new energy supplies. While commodity prices are volatile on a short-term basis and depend on supply and de ExxonMobil's investment decisions are based on our long-term business outlook, using a disciplined approach in selecting and pursuing the most attributes in addition to providing the longer-term economic assumptions used for investment evaluation purposes. Volumes are based on individual production profiles, which are also updated annually. Price ranges for crude oil, natural gas, refined products, and chemical products are based on corplan assumptions developed annually by major region and are utilized for investment evaluation purposes. Potential investment opportunities are teste a wide range of economic scenarios to establish the resiliency of each opportunity. Once investments are made, a reappraisal process is completed to relevant lessons are learned and improvements are incorporated into future projects.

#### BUSINESS ENVIRONMENT AND RISK ASSESSMENT

## Long-Term Business Outlook

By 2040, the world's population is projected to grow to approximately 8.8 billion people, or close to 2 billion more than in 2010. Coincident wi population increase, the Corporation expects worldwide economic growth to average close to 3 percent per year. As economies and populations grow, living standards improve for billions of people, the need for energy will continue to rise. Even with significant efficiency gains, global energy dem projected to rise by about 35 percent from 2010 to 2040. This demand increase is expected to be concentrated in developing countries (i.e., those that a member nations of the Organisation for Economic Co-operation and Development).

As expanding prosperity drives global energy demand higher, increasing use of energy-efficient and lower-emission fuels, technologies and practic continue to help significantly reduce energy consumption and emissions per unit of economic output over time. Substantial efficiency gains are likely key aspects of the world's economy through 2040, affecting energy requirements for transportation, power generation, industrial applications, and residuand commercial needs.

Energy for transportation – including cars, trucks, ships, trains and airplanes – is expected to increase by about 40 percent from 2010 to 2040. The growth in transportation demand is likely to account for approximately 70 percent of the growth in liquid fuels demand over this period. Nearly world's transportation fleets will continue to run on liquid fuels because they are abundant, widely available, easy to transport, and provide a large quant energy in small volumes.

Demand for electricity around the world is likely to increase approximately 90 percent by 2040, led by growth in developing countries. Consister this projection, power generation is expected to remain the largest and fastest-growing major segment of global energy demand. Meeting the expected  $\xi$  in power demand will require a diverse set of energy sources. Natural gas demand is likely to grow most significantly and become the leading sou generated electricity by 2040, reflecting the efficiency of gas-fired power plants. Today, coal has the largest fuel share in the power sector, but its sl likely to decline significantly by 2040 as policies are gradually adopted to reduce environmental impacts including those related to local air quali greenhouse gas emissions. Nuclear power and renewables, led by hydropower and wind, are also expected to grow significantly over the period.

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Liquid fuels provide the largest share of global energy supplies today due to their broad-based availability, affordability and ease of transpor distribution and storage to meet consumer needs. By 2040, global demand for liquid fuels is expected to grow to approximately 112 million barn oil-equivalent per day, an increase of about 25 percent from 2010. This demand will be met by a wide variety of sources. Globally, conventional production will likely decline slightly through 2040. However, this decline is expected to be more than offset by rising production from a wide varience emerging supply sources – including tight oil, deepwater, oil sands, natural gas liquids and biofuels. The world's resource base is sufficient to meet production through 2040 as technology advances continue to expand the availability of economic supply options. However, access to resources and investments will remain critical to meeting global needs with reliable, affordable supplies.

Natural gas is a versatile fuel, suitable for a wide variety of applications, and is expected to be the fastest growing major fuel source through 2040. (demand is expected to rise about 65 percent from 2010 to 2040, with demand likely to increase in all major regions of the world. Helping meet these will be significant growth in supplies of unconventional gas – the natural gas found in shale and other rock formations that was once considered uneco to produce. About 65 percent of the growth in natural gas supplies is expected to be from unconventional sources, which will account for about one-tl global gas supplies by 2040. Growing natural gas demand will also stimulate significant growth in the worldwide liquefied natural gas (LNG) market, is expected to reach about 15 percent of global gas demand by 2040.

The world's energy mix is highly diverse and will remain so through 2040. Oil is expected to remain the largest source of energy with its share rem close to one-third in 2040. Coal is currently the second largest source of energy, but it is likely to lose that position to natural gas by approximately. The share of natural gas is expected to exceed 25 percent by 2040, while the share of coal falls to less than 20 percent. Nuclear power is projected to significantly, albeit at a slower pace than otherwise expected in the aftermath of the Fukushima incident in Japan following the earthquake and tsun March 2011. Total renewable energy is likely to reach close to 15 percent of total energy by 2040, with biomass, hydro and geothermal contribut combined share of about 11 percent. Total energy supplied from wind, solar and biofuels is expected to increase close to 450 percent from 2010 to reaching a combined share of about 4 percent of world energy.

The Corporation anticipates that the world's available oil and gas resource base will grow not only from new discoveries, but also from reserve inc in previously discovered fields. Technology will underpin these increases. The cost to develop and supply these resources will be significant. Accord the International Energy Agency, the investment required to meet total oil and gas energy needs worldwide over the period 2012-2035 will be cl \$19 trillion (measured in 2011 dollars) or close to \$800 billion per year on average.

International accords and underlying regional and national regulations covering greenhouse gas emissions are evolving with uncertain timin outcome, making it difficult to predict their business impact. ExxonMobil includes estimates of potential costs related to possible public policies co energy-related greenhouse gas emissions in its long-term Outlook for Energy, which is used for assessing the business environment and in its invertex evaluations.

The information provided in the Long-Term Business Outlook includes ExxonMobil's internal estimates and forecasts based upon internal da analyses as well as publicly available information from external sources including the International Energy Agency.

## Upstream

ExxonMobil continues to maintain a diverse portfolio of exploration and development opportunities, which enables the Corporation to be sel maximizing shareholder value and mitigating political and technical risks. ExxonMobil's fundamental Upstream business strategies guide our exploration, development, production, and gas and power marketing activities. These strategies include identifying and selectively capturing the h quality opportunities, exercising a disciplined approach to investing and cost management, developing and applying high-impact technologies, maxing the profitability of existing oil and gas production, and capitalizing on growing natural gas and power markets. These strategies are underpinned relentless focus on operational excellence, commitment to innovative technologies, development of our employees, and investment in the communities which we operate.

As future development projects and drilling activities bring new production online, the Corporation expects a shift in the geographic mix of its prod volumes between now and 2018. Oil equivalent production from North America is expected to increase over the next five years based on current activity plans. Currently, this growth area accounts for 32 percent of the Corporation's production. By 2018, it is expected to generate about 35 percent total volumes. The remainder of the Corporation's production is expected to include contributions from both established operations and new projects a the globe.

In addition to an evolving geographic mix, we expect there will also be continued change in the type of opportunities from which volumes are proportunities from diverse resource types utilizing specialized technologies such as arctic technology, deepwater drilling and production systems, heavy of oil sands recovery processes, unconventional gas and oil production and

LNG is expected to grow from about 45 percent to around 55 percent of the Corporation's output between now and 2018. We do not anticipate the expected change in the geographic mix of production volumes, and in the types of opportunities from which volumes will be produced, will have a mimpact on the nature and the extent of the risks disclosed in Item 1A. Risk Factors, or result in a material change in our level of unit operating expense Corporation's overall volume capacity outlook, based on projects coming onstream as anticipated, is for production capacity to grow over the 2014-2018. However, actual volumes will vary from year to year due to the timing of individual project start-ups and other capital activities, opera outages, reservoir performance, performance of enhanced oil recovery projects, regulatory changes, asset sales, weather events, price effects production sharing contracts and other factors described in Item 1A. Risk Factors. Enhanced oil recovery projects extract hydrocarbons from reservexcess of that which may be produced through primary recovery, i.e., through pressure depletion or natural aquifer support. They include the inject water, gases or chemicals into a reservoir to produce hydrocarbons otherwise unobtainable.

#### Downstream

ExxonMobil's Downstream is a large, diversified business with refining, logistics, and marketing complexes around the world. The Corporation presence in mature markets in North America and Europe, as well as in the growing Asia Pacific region. ExxonMobil's fundamental Downstream bu strategies position the company to deliver long-term growth in shareholder value that is superior to competition across a range of market conditions. strategies include maintaining best-in-class operations in all aspects of the business, maximizing value from leading-edge technologies, capitalizi integration across ExxonMobil businesses, selectively investing for resilient, advantaged returns, leading the industry in efficiency and effectivenes providing quality, valued products and services to customers.

ExxonMobil has an ownership interest in 31 refineries, located in 17 countries, with distillation capacity of 5.3 million barrels per day and lut basestock manufacturing capacity of 126 thousand barrels per day. ExxonMobil's fuels and lubes marketing businesses have significant global reach multiple channels to market serving a diverse customer base. Our portfolio of world-renowned brands includes *Exxon*, *Mobil*, *Esso* and *Mobil* 1.

The downstream industry environment remains challenging. Demand weakness and overcapacity in the refining sector will continue to put press margins. In the near term, we see variability in refining margins, with some regions seeing stronger margins as refineries rationalize. In North An lower raw material and energy cost driven by increasing crude oil and natural gas production has strengthened refining margins in several areas.

Refining margins are largely driven by differences in commodity prices and are a function of the difference between what a refinery pays for i materials (primarily crude oil) and the market prices for the range of products produced (primarily gasoline, heating oil, diesel oil, jet fuel and fuel oil). oil and many products are widely traded with published prices, including those quoted on multiple exchanges around the world (e.g., New York Mere Exchange and Intercontinental Exchange). Prices for these commodities are determined by the global marketplace and are influenced by many for including global and regional supply/demand balances, inventory levels, industry refinery operations, import/export balances, currency fluctuations, see demand, weather and political climate.

ExxonMobil's long-term outlook is that industry refining margins will remain weak as competition remains intense and, in the near term, new ca additions outpace the growth in global demand. Additionally, as described in more detail in Item 1A. Risk Factors, proposed carbon policy and other cl related regulations in many countries, as well as the continued growth in biofuels mandates, could have negative impacts on the refining bus ExxonMobil's integration across the value chain, from refining to marketing, enhances overall value in both fuels and lubricants businesses.

In the retail fuels marketing business, competition has caused inflation-adjusted margins to decline. In 2013, ExxonMobil completed the prev announced transition of the direct served (i.e., dealer, company-operated) retail network in the U.S. to a more capital-efficient branded distributor mod progressed this same model in portions of Europe. ExxonMobil is increasing investment in its fuels brands and developing multiple programs the enhance the value of its consumer retail offer. The company's lubricants business continues to grow, leveraging world-class brands and integration industry-leading basestock refining capability. ExxonMobil remains the market leader in the high-value synthetic lubricants sector where competit increasing.

The Downstream portfolio is continually evaluated during all parts of the business cycle, and numerous asset divestments have been made over the decade. When investing in the Downstream, ExxonMobil remains focused on selective and resilient projects. These investments capitalize of Corporation's world-class scale and integration, industry leading efficiency, leading-edge technology and respected brands, enabling ExxonMobil to advantage of attractive emerging growth opportunities around the globe. In 2013, the company completed a hydrotreater project at the Singapore refir produce ultra-low sulfur diesel, and a cogeneration project at the Augusta, Italy refinery to improve energy efficiency. Additionally, construction of a sulfur fuels facility at the joint Saudi Aramco and ExxonMobil SAMREF Refinery in Yanbu, Saudi Arabia is nearly complete. The company i expanding lubricant basestock manufacturing capacity at refineries in Baytown,

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Texas and Singapore, and expanding lube oil blending plants in China, Finland, and the U.S. to support future demand growth for finished lubricants markets.

#### Chemical

Worldwide petrochemical demand grew in 2013, led by growing demand from Asia manufacturers and consumers. North America continued to benefi abundant supplies of natural gas and gas liquids, providing both low-cost feedstock and energy savings. Specialty product margins declined refl significant new industry capacity following several years of tight supplies.

ExxonMobil sustained its competitive advantage through continued operational excellence, investment and cost discipline, a balanced portfor products, integration with refining and upstream operations, all underpinned by proprietary technology.

In 2013 ExxonMobil started up the Singapore Chemical Expansion Project, more than doubling steam-cracking capacity at the site and significant increasing premium and specialty products capacity. Singapore is now ExxonMobil's largest integrated petrochemical complex.

## **REVIEW OF 2013 AND 2012 RESULTS**

	2013	2012	20		
		(millions of dollars)			
Earnings (U.S. GAAP)	32,580	44,880	4		

#### 2013

Earnings in 2013 of \$32,580 million decreased \$12,300 million from 2012.

#### 2012

Earnings in 2012 of \$44,880 million increased \$3,820 million from 2011.

## Upstream

	2013	2012	20
		(millions of dollars)	
Upstream			
United States	4,191	3,925	
Non-U.S.	22,650	25,970	2
Total	26,841	29,895	3

# 2013

Upstream earnings were \$26,841 million, down \$3,054 million from 2012. Higher gas realizations, partially offset by lower liquids realizations, inc earnings by \$390 million. Production volume and mix effects decreased earnings by \$910 million. All other items, including lower net gains from sales, mainly in Angola, and higher expenses, reduced earnings by \$2.5 billion. On an oil-equivalent basis, production was down 1.5 percent compa 2012. Excluding the impacts of entitlement volumes, OPEC quota effects and divestments, production was essentially flat. Liquids production of 2,20 (thousands of barrels per day) increased 17 kbd compared with 2012. Excluding the impacts of entitlement volumes, OPEC quota effects and divest liquids production was up 1.6 percent, as project ramp-up and lower downtime were partially offset by field decline. Natural gas production of 11,836 (millions of cubic feet per day) decreased 486 mcfd from 2012. Excluding the impacts of entitlement volumes and divestments, natural gas production down 1.5 percent, as field decline was partially offset by higher demand, lower downtime, and project ramp-up. Earnings from U.S. Upstream operatic 2013 were \$4,191 million, up \$266 million from 2012. Earnings outside the U.S. were \$22,650 million, down \$3,320 million from the prior year.

## 2012

Upstream earnings were \$29,895 million, down \$4,544 million from 2011. Lower liquids realizations, partly offset by improved natural gas realizated decreased earnings by about \$100 million. Production volume and mix effects decreased earnings by \$2.3 billion. All other items, including operating expenses, unfavorable tax items, lower gains on asset sales, and unfavorable foreign exchange effects, reduced earnings by \$2.1 billion. oil-equivalent basis, production was down 5.9 percent compared to 2011. Excluding the impacts of entitlement volumes, OPEC quota effect divestments, production was down 1.7 percent. Liquids production of 2,185 kbd decreased 127 kbd from 2011. Excluding the impacts of entitlement

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volumes, OPEC quota effects and divestments, liquids production was down 1.6 percent, as field decline was partly offset by project ramp-up in West and lower downtime. Natural gas production of 12,322 mcfd decreased 840 mcfd from 2011. Excluding the impacts of entitlement volume divestments, natural gas production was down 1.9 percent, as field decline was partially offset by higher demand and lower downtime. Earnings fror Upstream operations for 2012 were \$3,925 million, down \$1,171 million from 2011. Earnings outside the U.S. were \$25,970 million, down \$3,373 mil

#### **Upstream additional information**

	2013	2012	20
	(thousands of barrels daily)		
<b>Volumes Reconciliation</b> (Oil-equivalent production)(1)			
Prior year	4,239	4,506	4
Entitlements - Net Interest	(38)	(129)	
Entitlements - Price / Spend	(9)	(10)	(
Quotas	3	9	
Divestments	(26)	(61)	
Net growth	6	(76)	
Current Year	4,175	4,239	4

<sup>(1)</sup> Gas converted to oil-equivalent at 6 million cubic feet = 1 thousand barrels.

Listed below are descriptions of ExxonMobil's entitlement volume effects. These descriptions are provided to facilitate understanding of the terms.

Production Sharing Contract (PSC) Net Interest Reductions are contractual reductions in ExxonMobil's share of production volumes covered by These reductions typically occur when cumulative investment returns or production volumes achieve thresholds as specified in the PSCs. Once a net is reduction has occurred, it typically will not be reversed by subsequent events, such as lower crude oil prices.

Price and Spend Impacts on Volumes are fluctuations in ExxonMobil's share of production volumes caused by changes in oil and gas prices or specific levels from one period to another. For example, at higher prices, fewer barrels are required for ExxonMobil to recover its costs. According to the term contractual arrangements or government royalty regimes, price or spending variability can increase or decrease royalty burdens and/or volumes attributate ExxonMobil. These effects generally vary from period to period with field spending patterns or market prices for crude oil or natural gas.

#### Downstream

	2013	2012	20
		(millions of dollars)	
Downstream			
United States	2,199	3,575	
Non-U.S.	1,250	9,615	
Total	3,449	13,190	

## 2013

Downstream earnings of \$3,449 million decreased \$9,741 million from 2012 driven by the absence of the \$5.3 billion gain associated with the restructuring. Lower margins, mainly refining, decreased earnings by \$2.9 billion. Volume and mix effects decreased earnings by \$310 million. All items, including higher operating expenses, unfavorable foreign exchange impacts, and lower divestments, decreased earnings by \$1.2 billion. Petr product sales of 5,887 kbd decreased 287 kbd from 2012. U.S. Downstream earnings were \$2,199 million, down \$1,376 million from 2012. No Downstream earnings were \$1,250 million, a decrease of \$8,365 million from the prior year.

## 2012

Downstream earnings of \$13,190 million increased \$8,731 million from 2011. Stronger refining-driven margins increased earnings by \$2.6 billion, volume and mix effects increased earnings by about \$200 million. All other items increased earnings by \$5.9 billion due primarily to the \$5.3 billion associated with the Japan restructuring and other divestment gains. Petroleum product sales of 6,174 kbd decreased 239 kbd from 2011 due mainly Japan restructuring and divestments. U.S. Downstream earnings were \$3,575 million, up \$1,307 million from 2011. Non-U.S. Downstream earnings \$9,615 million, an increase of \$7,424 million from 2011.

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#### Chemical

	2013	2012	20
		(millions of dollars)	
Chemical			
United States	2,755	2,220	
Non-U.S.	1,073	1,678	
Total	3,828	3,898	

## 2013

Chemical earnings of \$3,828 million were \$70 million lower than 2012. The absence of the gain associated with the Japan restructuring decreased ea by \$630 million. Higher margins increased earnings by \$480 million, while volume and mix effects increased earnings by \$80 million. Prime produc of 24,063 kt (thousands of metric tons) were down 94 kt from 2012. U.S. Chemical earnings were \$2,755 million, up \$535 million from 2012. No Chemical earnings were \$1,073 million, \$605 million lower than the prior year.

#### 2012

Chemical earnings of \$3,898 million were \$485 million lower than 2011. Margins decreased earnings by \$440 million, while volume effects lo earnings by \$100 million. All other items increased earnings by \$50 million, as a \$630 million gain associated with the Japan restructuring and favoral impacts were mostly offset by unfavorable foreign exchange effects and higher operating expenses. Prime product sales of 24,157 kt were down 849 k 2011. U.S. Chemical earnings were \$2,220 million, up \$5 million from 2011. Non-U.S. Chemical earnings were \$1,678 million, \$490 million lower 2011.

#### Corporate and Financing

	2013	2012	20
		(millions of dollars)	
Corporate and financing	(1,538)	(2,103)	(

# 2013

Corporate and financing expenses were \$1,538 million, down \$565 million from 2012, as favorable tax impacts were partially offset by the absence Japan restructuring gain.

## 2012

Corporate and financing expenses were \$2,103 million, down \$118 million from 2011.

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## LIQUIDITY AND CAPITAL RESOURCES

#### Sources and Uses of Cash

	2013	2012	20
		(millions of dollars)	
Net cash provided by/(used in)			
Operating activities	44,914	56,170	5
Investing activities	(34,201)	(25,601)	(2
Financing activities	(15,476)	(33,868)	(2
Effect of exchange rate changes	(175)	217	
Increase/(decrease) in cash and cash equivalents	(4,938)	(3,082)	
		(December 31)	
Cash and cash equivalents	4,644	9,582	1
Cash and cash equivalents - restricted	269	341	
Total cash and cash equivalents	4,913	9,923	1

Total cash and cash equivalents were \$4.9 billion at the end of 2013, \$5.0 billion lower than the prior year. The major sources of funds in 2013 we income including noncontrolling interests of \$33.4 billion, the adjustment for the noncash provision of \$17.2 billion for depreciation and depletion, and debt increase of \$11.6 billion. The major uses of funds included spending for additions to property, plant and equipment of \$33.7 billion, the purch shares of ExxonMobil stock of \$16.0 billion, dividends to shareholders of \$10.9 billion and a change in working capital, excluding cash and debt, c billion. Included in total cash and cash equivalents at year-end 2013 was \$0.3 billion of restricted cash.

Total cash and cash equivalents were \$9.9 billion at the end of 2012, \$3.1 billion lower than the prior year. Higher earnings and a higher adjustment noncash transactions were more than offset by lower proceeds from sales of subsidiaries and property, plant and equipment, a net debt decrease comparation prior year debt increase, and a higher adjustment for net gains on asset sales. Included in total cash and cash equivalents at year-end 2012 was \$0.3 for restricted cash. For additional details, see the Consolidated Statement of Cash Flows.

The Corporation has access to significant capacity of long-term and short-term liquidity. Internally generated funds are expected to cover the majo financial requirements, and may be supplemented by long-term and short-term debt, including a revolving commercial paper program. The Corporatic committed lines of credit of \$6.5 billion which were unused as of December 31, 2013. Cash that may be temporarily available as surplus to the Corporation immediate needs is carefully managed through counterparty quality and investment guidelines to ensure it is secure and readily available to me Corporation's cash requirements and to optimize returns.

To support cash flows in future periods the Corporation will need to continually find and develop new fields, and continue to develop and appl technologies and recovery processes to existing fields, in order to maintain or increase production. After a period of production at plateau rates, it nature of oil and gas fields eventually to produce at declining rates for the remainder of their economic life. Averaged over all the Corporation's exist and gas fields and without new projects, ExxonMobil's production is expected to decline at an average of approximately 3 percent per year over the ne years. Decline rates can vary widely by individual field due to a number of factors, including, but not limited to, the type of reservoir, fluid prop recovery mechanisms, work activity, and age of the field. Furthermore, the Corporation's net interest in production for individual fields can vary with and contractual terms.

The Corporation has long been successful at offsetting the effects of natural field decline through disciplined investments in quality opportunition project execution. Over the last decade, this has resulted in net annual additions to proved reserves that have exceeded the amount produced. Projects progress or planned to increase production capacity. However, these volume increases are subject to a variety of risks including project start-up to operational outages, reservoir performance, crude oil and natural gas prices, weather events, and regulatory changes. The Corporation's cash flows a highly dependent on crude oil and natural gas prices. Please refer to Item 1A. Risk Factors for a more complete discussion of risks.

The Corporation's financial strength enables it to make large, long-term capital expenditures. Capital and exploration expenditures in 2013 were billion, reflecting the Corporation's continued active investment program. The Corporation anticipates an average investment profile of about \$37 billi year for the next several years. Actual spending could vary depending on the progress of individual projects and property acquisitions. The Corporation large and diverse portfolio of development projects and exploration opportunities, which helps mitigate the overall political and technical risks Corporation's Upstream segment and associated cash flow. Further, due to its financial strength, debt capacity and diverse portfolio of opportunities, the associated with failure or delay of any single project would not have a significant impact on the

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Corporation's liquidity or ability to generate sufficient cash flows for operations and its fixed commitments. The purchase and sale of oil and gas prophave not had a significant impact on the amount or timing of cash flows from operating activities.

## **Cash Flow from Operating Activities**

#### 2013

Cash provided by operating activities totaled \$44.9 billion in 2013, \$11.3 billion lower than 2012. The major source of funds was net income inc noncontrolling interests of \$33.4 billion, a decrease of \$14.2 billion. The noncash provision of \$17.2 billion for depreciation and depletion was highe 2012. The adjustment for net gains on asset sales was \$1.8 billion compared to an adjustment of \$13.0 billion in 2012. Changes in operational w capital, excluding cash and debt, decreased cash in 2013 by \$4.7 billion.

#### 2012

Cash provided by operating activities totaled \$56.2 billion in 2012, \$0.8 billion higher than 2011. The major source of funds was net income inc noncontrolling interests of \$47.7 billion, an increase of \$5.5 billion. The noncash provision of \$15.9 billion for depreciation and depletion was s higher than 2011. The adjustments for other noncash transactions and changes in operational working capital, excluding cash and debt, both increase in 2012, while the adjustment for net gains on asset sales decreased cash by \$13.0 billion in 2012.

## **Cash Flow from Investing Activities**

### 2013

Cash used in investment activities netted to \$34.2 billion in 2013, \$8.6 billion higher than 2012. Spending for property, plant and equipment of \$33.7 decreased \$0.6 billion from 2012. Proceeds associated with sales of subsidiaries, property, plant and equipment, and sales and returns of investments of billion compared to \$7.7 billion in 2012. Additional investments and advances were \$3.8 billion higher in 2013.

#### 2012

Cash used in investment activities netted to \$25.6 billion in 2012, \$3.4 billion higher than 2011. Spending for property, plant and equipment of \$34.3 increased \$3.3 billion from 2011. Proceeds associated with sales of subsidiaries, property, plant and equipment, and sales and returns of investments c billion compared to \$11.1 billion in 2011. The decrease reflects that a \$3.6 billion deposit was received in 2011 for a sale that closed in 2012. Add investments and advances were \$3.0 billion lower in 2012.

# **Cash Flow from Financing Activities**

### 2013

Cash used in financing activities was \$15.5 billion in 2013, \$18.4 billion lower than 2012. Dividend payments on common shares increased to \$2. share from \$2.18 per share and totaled \$10.9 billion, a pay-out of 33 percent of net income. Total debt increased \$11.1 billion to \$22.7 billion at year-en

ExxonMobil share of equity increased \$8.1 billion to \$174.0 billion. The addition to equity for earnings of \$32.6 billion was partially offset by redu for distributions to ExxonMobil shareholders of \$10.9 billion of dividends and \$15.0 billion of purchases of shares of ExxonMobil stock to reduce outstanding.

During 2013, Exxon Mobil Corporation purchased 177 million shares of its common stock for the treasury at a gross cost of \$16.0 billion. purchases were to reduce the number of shares outstanding and to offset shares issued in conjunction with company benefit plans and programs. Outstanding were reduced by 3.7 percent from 4,502 million to 4,335 million at the end of 2013. Purchases were made in both the open market and the negotiated transactions. Purchases may be increased, decreased or discontinued at any time without prior notice.

## 2012

Cash used in financing activities was \$33.9 billion in 2012, \$5.6 billion higher than 2011. Dividend payments on common shares increased to \$2.18 per from \$1.85 per share and totaled \$10.1 billion, a pay-out of 22 percent of net income. Total debt decreased \$5.5 billion to \$11.6 billion at year-end.

ExxonMobil share of equity increased \$11.5 billion to \$165.9 billion. The addition to equity for earnings of \$44.9 billion was partially offset by redu for distributions to ExxonMobil shareholders of \$10.1 billion of dividends and \$20.0 billion of purchases of shares of ExxonMobil stock to reduce outstanding.

During 2012, Exxon Mobil Corporation purchased 244 million shares of its common stock for the treasury at a gross cost of \$21.1 billion. purchases were to reduce the number of shares outstanding and to offset shares issued in conjunction with company benefit plans and programs. Outstanding were reduced by 4.9 percent from 4,734 million to 4,502 million at the end of 2012. Purchases were made in both the open market and the negotiated transactions.

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#### **Commitments**

Set forth below is information about the outstanding commitments of the Corporation's consolidated subsidiaries at December 31, 2013. It combine from the Consolidated Balance Sheet and from individual notes to the Consolidated Financial Statements.

	Payments Due by Period				
	Note			2019	
	Reference		2015-	and	
Commitments	Number	2014	2018	Beyond	T
		(1	millions of dollars)		
Long-term debt (1)	14	-	3,052	3,839	
– Due in one year (2)	6	1,034	-	-	
Asset retirement obligations (3)	9	799	3,026	9,163	1
Pension and other postretirement obligations (4)	17	2,983	4,379	14,074	2
Operating leases (5)	11	2,391	3,530	1,517	
Unconditional purchase obligations (6)	16	144	629	463	
Take-or-pay obligations (7)		3,060	10,893	15,657	2
Firm capital commitments (8)		19,258	9,616	885	2

This table excludes commodity purchase obligations (volumetric commitments but no fixed or minimum price) which are resold shortly after purchase, in an active, highly liquid market or under long-term, unconditional sales contracts with similar pricing terms. Examples include long-term, noncanc LNG and natural gas purchase commitments and commitments to purchase refinery products at market prices. Inclusion of such commitments would meaningful in assessing liquidity and cash flow, because these purchases will be offset in the same periods by cash received from the related transactions. The table also excludes unrecognized tax benefits totaling \$7.8 billion as of December 31, 2013, because the Corporation is unable to reasonably reliable estimates of the timing of cash settlements with the respective taxing authorities. Further details on the unrecognized tax benefits found in Note 19, Income, Sales-Based and Other Taxes.

#### Notes:

- (1) Includes capitalized lease obligations of \$375 million.
- (2) The amount due in one year is included in notes and loans payable of \$15,808 million.
- (3) The fair value of asset retirement obligations, primarily upstream asset removal costs at the completion of field life.
- (4) The amount by which the benefit obligations exceeded the fair value of fund assets for certain U.S. and non-U.S. pension and other postretirement at year end. The payments by period include expected contributions to funded pension plans in 2014 and estimated benefit payments for unfunded in all years.
- (5) Minimum commitments for operating leases, shown on an undiscounted basis, cover drilling equipment, tankers, service stations and other proper
- (6) Unconditional purchase obligations (UPOs) are those long-term commitments that are noncancelable or cancelable only under certain condition that third parties have used to secure financing for the facilities that will provide the contracted goods or services. The undiscounted obligati \$1,236 million mainly pertain to pipeline throughput agreements and include \$457 million of obligations to equity companies.
- (7) Take-or-pay obligations are noncancelable, long-term commitments for goods and services other than UPOs. The undiscounted obligations of \$\frac{1}{2}\$ million mainly pertain to pipeline, manufacturing supply and terminaling agreements.
- (8) Firm commitments related to capital projects, shown on an undiscounted basis, totaled approximately \$29.8 billion. These commitments were priassociated with Upstream projects outside the U.S., of which \$16.3 billion was associated with projects in Canada, Australia, Africa, United Emirates and Malaysia. The Corporation expects to fund the majority of these projects with internally generated funds that may be supplemen long-term and short-term debt, including a revolving commercial paper program.

#### Guarantees

The Corporation and certain of its consolidated subsidiaries were contingently liable at December 31, 2013, for guarantees relating to notes, loan performance under contracts (Note 16). Where guarantees for environmental remediation and other similar matters do not include a stated cap, the an reflect management's estimate of the maximum potential exposure. These guarantees are not reasonably likely to have a material effect on the Corpora financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources.

# **Financial Strength**

On December 31, 2013, the Corporation's unused short-term committed lines of credit totaled approximately \$5.9 billion (Note 6) and unused long committed lines of credit totaled approximately \$0.6 billion (Note 14).

The table below shows the Corporation's fixed-charge coverage and consolidated debt-to-capital ratios. The data demonstrate the Corporateditworthiness.

	2013	2012	
Fixed-charge coverage ratio (times)	55.7	62.4	
Debt to capital (percent)	11.2	6.3	
Net debt to capital (percent)	9.1	1.2	

Management views the Corporation's financial strength, as evidenced by the above financial ratios and other similar measures, to be a competitive adv of strategic importance. The Corporation's sound financial position gives it the opportunity to access the world's capital markets in the full range of 1 conditions, and enables the Corporation to take on large, long-term capital commitments in the pursuit of maximizing shareholder value.

## Litigation and Other Contingencies

As discussed in Note 16, a variety of claims have been made against ExxonMobil and certain of its consolidated subsidiaries in a number of parawsuits. Based on a consideration of all relevant facts and circumstances, the Corporation does not believe the ultimate outcome of any currently parawsuit against ExxonMobil will have a material adverse effect upon the Corporation's operations, financial condition, or financial statements take whole. There are no events or uncertainties beyond those already included in reported financial information that would indicate a material change in operating results or financial condition. Refer to Note 16 for additional information on legal proceedings and other contingencies.

### CAPITAL AND EXPLORATION EXPENDITURES

		2013			2012	
	U.S.	Non-U.S.	Total	U.S.	Non-U.S.	T
			(millions of	dollars)		
Upstream (1)	9,145	29,086	38,231	11,080	25,004	3
Downstream	951	1,462	2,413	634	1,628	
Chemical	963	869	1,832	408	1,010	
Other	13	-	13	35	-	
Total	11,072	31,417	42,489	12,157	27,642	3

## (1) Exploration expenses included.

Capital and exploration expenditures in 2013 were \$42.5 billion, including \$4.3 billion for acquisitions, as the Corporation continued to pursue opport to find and produce new supplies of oil and natural gas to meet global demand for energy. The Corporation anticipates an average investment pro about \$37 billion per year for the next several years. Actual spending could vary depending on the progress of individual projects and property acquisiti

Upstream spending of \$38.2 billion in 2013 was up 6 percent from 2012. Property acquisition costs in the Upstream in 2013 of \$4.2 billion wer billion higher than in 2012. Investments in 2013 included projects in the U.S. Gulf of Mexico and Alaska, exploration in Russia and continued progr world-class projects in Canada, Australia and Papua New Guinea. The majority of expenditures are on development projects, which typically take four years from the time of recording proved undeveloped reserves to the start of production from those reserves. The percentage of proved deverserves was 66 percent of total proved reserves at year-end 2013, and has been over 60 percent for the last ten years, indicating that proved reserve consistently moved from undeveloped to developed status.

Capital investments in the Downstream totaled \$2.4 billion in 2013, an increase of \$0.2 billion from 2012, mainly reflecting higher refining r improvement project spending. The Chemical capital expenditures of \$1.8 billion increased \$0.4 billion from 2012 with higher investments in the U.S., Arabia and China more than offsetting reduced spending on the completed Singapore Chemical Plant expansion.

#### TAXES

	2013	2012	20
		(millions of dollars)	
Income taxes	24,263	31,045	3
Effective income tax rate	48%	44%	
Sales-based taxes	30,589	32,409	3
All other taxes and duties	36,396	38,857	4
Total	91,248	102,311	10

# 2013

Income, sales-based and all other taxes and duties totaled \$91.2 billion in 2013, a decrease of \$11.1 billion or 11 percent from 2012. Income tax ex both current and deferred, was \$24.3 billion, \$6.8 billion lower than 2012, with the impact of lower earnings partially offset by the higher effective tax. The effective tax rate was 48 percent compared to 44 percent in the prior year due to the absence of favorable tax impacts on divestments. Sales-base all other taxes and duties of \$67.0 billion in 2013 decreased \$4.3 billion reflecting the 2012 Japan restructuring.

## 2012

Income, sales-based and all other taxes and duties totaled \$102.3 billion in 2012, a decrease of \$5.8 billion or 5 percent from 2011. Income tax expense current and deferred, was \$31.0 billion, flat with 2011, with the impact of higher earnings offset by the lower effective tax rate. The effective tax rate v percent compared to 46 percent in the prior year due to a lower effective tax rate on divestments. Sales-based and all other taxes and duties of \$71.3 in 2012 decreased \$5.8 billion reflecting the Japan restructuring.

### ENVIRONMENTAL MATTERS

# **Environmental Expenditures**

	2013	20
	(millions of dol	llars)
Capital expenditures	2,474	
Other expenditures	3,538	
Total	6,012	

Throughout ExxonMobil's businesses, new and ongoing measures are taken to prevent and minimize the impact of our operations on air, water and g These include a significant investment in refining infrastructure and technology to manufacture clean fuels as well as projects to monitor and reduce ni oxide, sulfur oxide and greenhouse gas emissions and expenditures for asset retirement obligations. Using definitions and guidelines established American Petroleum Institute, ExxonMobil's 2013 worldwide environmental expenditures for all such preventative and remediation steps, inc ExxonMobil's share of equity company expenditures, were about \$6.0 billion. The total cost for such activities is expected to remain in this range ir and 2015 (with capital expenditures approximately 45 percent of the total).

#### **Environmental Liabilities**

The Corporation accrues environmental liabilities when it is probable that obligations have been incurred and the amounts can be reasonably estimated policy applies to assets or businesses currently owned or previously disposed. ExxonMobil has accrued liabilities for probable environmental remedobligations at various sites, including multiparty sites where the U.S. Environmental Protection Agency has identified ExxonMobil as one of the pote responsible parties. The involvement of other financially responsible companies at these multiparty sites could mitigate ExxonMobil's actual joint and s liability exposure. At present, no individual site is expected to have losses material to ExxonMobil's operations or financial condition. Consolidated corprovisions made in 2013 for environmental liabilities were \$321 million (\$391 million in 2012) and the balance sheet reflects accumulated liabili \$773 million as of December 31, 2013, and \$841 million as of December 31, 2012.

### MARKET RISKS, INFLATION AND OTHER UNCERTAINTIES

Worldwide Average Realizations (1)	2013	2012	
Crude oil and NGL (\$/barrel)	97.48	100.29	1
Natural gas (\$/kcf)	4.60	3.90	

### (1) Consolidated subsidiaries.

Crude oil, natural gas, petroleum product and chemical prices have fluctuated in response to changing market forces. The impacts of these price fluctuon earnings from Upstream, Downstream and Chemical operations have varied. In the Upstream, a \$1 per barrel change in the weighted-average reprice of oil would have approximately a \$350 million annual after-tax effect on Upstream consolidated plus equity company earnings. Similarly, a \$0. kcf change in the worldwide average gas realization would have approximately a \$175 million annual after-tax effect on Upstream consolidated plus company earnings. For any given period, the extent of actual benefit or detriment will be dependent on the price movements of individual types of cru taxes and other government take impacts, price adjustment lags in long-term gas contracts, and crude and gas production volumes. Accordingly, chan benchmark prices for crude oil and natural gas only provide broad indicators of changes in the earnings experienced in any particular period.

In the very competitive downstream and chemical environments, earnings are primarily determined by margin capture rather than absolute price leproducts sold. Refining margins are a function of the difference between what a refiner pays for its raw materials (primarily crude oil) and the market for the range of products produced. These prices in turn depend on global and regional supply/demand balances, inventory levels, refinery oper import/export balances and weather.

The global energy markets can give rise to extended periods in which market conditions are adverse to one or more of the Corporation's businesses conditions, along with the capital-intensive nature of the industry and very long lead times associated with many of our projects, underscore the important of maintaining a strong financial position. Management views the Corporation's financial strength as a competitive advantage.

In general, segment results are not dependent on the ability to sell and/or purchase products to/from other segments. Instead, where such sales take they are the result of efficiencies and competitive advantages of integrated refinery/chemical complexes. Additionally, intersegment sales are at market prices. The products bought and sold between segments can also be acquired in worldwide markets that have substantial liquidity, capacity and transpo capabilities. About 35 percent of the Corporation's intersegment sales are crude oil produced by the Upstream and sold to the Downstream. intersegment sales include those between refineries and chemical plants related to raw materials, feedstocks and finished products.

Although price levels of crude oil and natural gas may rise or fall significantly over the short to medium term due to political events, OPEC action other factors, industry economics over the long term will continue to be driven by market supply and demand. Accordingly, the Corporation tests the vi of all of its investments over a broad range of future prices. The Corporation's assessment is that its operations will continue to be successful in a var market conditions. This is the outcome of disciplined investment and asset management programs.

The Corporation has an active asset management program in which underperforming assets are either improved to acceptable levels or consider divestment. The asset management program includes a disciplined, regular review to ensure that all assets are contributing to the Corporation's stu objectives. The result is an efficient capital base, and the Corporation has seldom had to write down the carrying value of assets, even during periods commodity prices.

## Risk Management

The Corporation's size, strong capital structure, geographic diversity and the complementary nature of the Upstream, Downstream and Chemical busi reduce the Corporation's enterprise-wide risk from changes in interest rates, currency rates and commodity prices. As a result, the Corporation makes I use of derivative instruments to mitigate the impact of such changes. With respect to derivatives activities, the Corporation believes that there are no m market or credit risks to the Corporation's financial position, results of operations or liquidity as a result of the derivatives described in Note 1. Corporation does not engage in speculative derivative activities or derivative trading activities nor does it use derivatives with leveraged features. Crec associated with the Corporation's derivative position is mitigated by several factors, including the use of derivative clearing exchanges and the quality financial limits placed on derivative counterparties. The Corporation maintains a system of controls that includes the authorization, reporting and monitorizative activity.

The Corporation is exposed to changes in interest rates, primarily on its short-term debt and the portion of long-term debt that carries floating in rates. The impact of a 100-basis-point change in interest rates affecting the Corporation's debt would not be material to earnings, cash flow or fair value Corporation has access to significant capacity of long-term and short-term liquidity. Internally generated funds are expected to cover the majority of fire requirements, and may be supplemented by long-term and short-term debt, including a revolving commercial paper program. Some joint-venture partner dependent on the credit markets, and their funding ability may impact the development pace of joint-venture projects.

The Corporation conducts business in many foreign currencies and is subject to exchange rate risk on cash flows related to sales, expenses, financia investment transactions. The impacts of fluctuations in exchange rates on ExxonMobil's geographically and functionally diverse operations are variated of expenses of the currency exchange contracts to mitigate the impact of changes in currency value exposures related to the Corporation's limited use of the currency exchange contracts are not material.

# **Inflation and Other Uncertainties**

The general rate of inflation in many major countries of operation has remained moderate over the past few years, and the associated impact on non-costs has generally been mitigated by cost reductions from efficiency and productivity improvements. Increased demand for certain services and ma has resulted in higher operating and capital costs in recent years. The Corporation works to counter upward pressure on costs through its economies o in global procurement and its efficient project management practices.

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## CRITICAL ACCOUNTING ESTIMATES

The Corporation's accounting and financial reporting fairly reflect its straightforward business model involving the extracting, refining and market hydrocarbons and hydrocarbon-based products. The preparation of financial statements in conformity with U.S. Generally Accepted Accounting Prir (GAAP) requires management to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses a disclosure of contingent assets and liabilities. The Corporation's accounting policies are summarized in Note 1.

## Oil and Gas Reserves

Evaluations of oil and gas reserves are important to the effective management of upstream assets. They are an integral part of investment decisions ab and gas properties such as whether development should proceed. Oil and gas reserve quantities are also used as the basis to calculate unit-of-prod depreciation rates and to evaluate impairment.

Oil and gas reserves include both proved and unproved reserves. Proved oil and gas reserves are those quantities of oil and gas, which, by analy geoscience and engineering data, can be estimated with reasonable certainty to be economically producible. Unproved reserves are those with les reasonable certainty of recoverability and include probable reserves. Probable reserves are reserves that are more likely to be recovered than not.

The estimation of proved reserves is an ongoing process based on rigorous technical evaluations, commercial and market assessment, and do analysis of well information such as flow rates and reservoir pressure declines. The estimation of proved reserves is controlled by the Corporation the long-standing approval guidelines. Reserve changes are made within a well-established, disciplined process driven by senior level geoscienc engineering professionals, assisted by the Reserves Technical Oversight group which has significant technical experience, culminating in reviews wi approval by senior management. Notably, the Corporation does not use specific quantitative reserve targets to determine compensation. Key features reserve estimation process are covered in Disclosure of Reserves in Item 2.

Although the Corporation is reasonably certain that proved reserves will be produced, the timing and amount recovered can be affected by a num factors including completion of development projects, reservoir performance, regulatory approvals and significant changes in long-term oil and gas levels.

Proved reserves can be further subdivided into developed and undeveloped reserves. The percentage of proved developed reserves was 66 percent c proved reserves at year-end 2013 (including both consolidated and equity company reserves), and has been over 60 percent for the last ten years, indit that proved reserves are consistently moved from undeveloped to developed status.

Revisions can include upward or downward changes in previously estimated volumes of proved reserves for existing fields due to the evaluat re-evaluation of (1) already available geologic, reservoir or production data, (2) new geologic, reservoir or production data or (3) changes in price year-end costs that are used in the estimation of reserves. Revisions can also result from significant changes in development strategy or production data or (3) changes in price year-end costs that are used in the estimation of reserves. Revisions can also result from significant changes in development strategy or production data or (3) changes in price year-end costs that are used in the estimation of reserves.

**Impact of Oil and Gas Reserves on Depreciation.** The calculation of unit-of-production depreciation is a critical accounting estimate that measure depreciation of upstream assets. It is the ratio of actual volumes produced to total proved developed reserves (those proved reserves recoverable the existing wells with existing equipment and operating methods), applied to the asset cost. The volumes produced and asset cost are known and, while proved developed reserves have a high probability of recoverability, they are based on estimates that are subject to some variability. While the revision Corporation has made in the past are an indicator of variability, they have had a very small impact on the unit-of-production rates because they have small compared to the large reserves base.

**Impact of Oil and Gas Reserves and Prices on Testing for Impairment.** Proved oil and gas properties held and used by the Corporation are review impairment whenever events or circumstances indicate that the carrying amounts may not be recoverable. Assets are grouped at the lowest level for there are identifiable cash flows that are largely independent of the cash flows of other groups of assets.

The Corporation estimates the future undiscounted cash flows of the affected properties to judge the recoverability of carrying amounts. Impa analyses are generally based on proved reserves. Where probable reserves exist, an appropriately risk-adjusted amount of these reserves may be inclu the impairment evaluation. An asset group would be impaired if its undiscounted cash flows were less than the asset's carrying value. Impairment measured by the amount by which the carrying value exceeds fair value.

Significant unproved properties are assessed for impairment individually, and valuation allowances against the capitalized costs are recorded based estimated economic chance of success and the length of time that the Corporation expects to hold the properties. Properties that are not indivising significant are aggregated by groups and amortized based on development risk and average holding period.

The Corporation performs asset valuation analyses on an ongoing basis as a part of its asset management program. These analyses assist the Corporation assessing whether the carrying amounts of any of its assets may not be recoverable. In addition to estimating oil and gas reserve volumes in cond these analyses, it is also necessary to estimate future oil and gas prices. Potential trigger events for impairment evaluation include a significant decre current and projected reserve volumes, an accumulation of project costs significantly in excess of the amount originally expected, and current operating losses combined with a history and forecast of operating or cash flow losses.

In general, the Corporation does not view temporarily low prices or margins as a trigger event for conducting the impairment tests. The markets for oil and natural gas have a history of significant price volatility. Although prices will occasionally drop significantly, industry prices over the long tern continue to be driven by market supply and demand. On the supply side, industry production from mature fields is declining, but this is being off production from new discoveries and field developments. OPEC production policies also have an impact on world oil supplies. The demand side is lar function of global economic growth. The relative growth/decline in supply versus demand will determine industry prices over the long term, and these observations are producted.

Accordingly, any impairment tests that the Corporation performs make use of the Corporation's price assumptions developed in the annual planning budgeting process for the crude oil and natural gas markets, petroleum products and chemicals. These are the same price assumptions that are used for investment decisions. Volumes are based on field production profiles, which are updated annually. Cash flow estimates for impairment testing exclusioned effects of derivative instruments.

Supplemental information regarding oil and gas results of operations, capitalized costs and reserves is provided following the notes to consol financial statements. Future prices used for any impairment tests will vary from the ones used in the supplemental oil and gas disclosure and could be or higher for any given year.

## **Asset Retirement Obligations**

The Corporation incurs retirement obligations for certain assets. The fair values of these obligations are recorded as liabilities on a discounted basis, will typically at the time the assets are installed. In the estimation of fair value, the Corporation uses assumptions and judgments regarding such factors existence of a legal obligation for an asset retirement obligation; technical assessments of the assets; estimated amounts and timing of settlements; di rates; and inflation rates. Asset retirement obligations are disclosed in Note 9 to the financial statements.

## Suspended Exploratory Well Costs

The Corporation continues capitalization of exploratory well costs when the well has found a sufficient quantity of reserves to justify its completio producing well and the Corporation is making sufficient progress assessing the reserves and the economic and operating viability of the project. Explc well costs not meeting these criteria are charged to expense. The facts and circumstances that support continued capitalization of suspended wells at ye are disclosed in Note 10 to the financial statements.

### Consolidations

The Consolidated Financial Statements include the accounts of those subsidiaries that the Corporation controls. They also include the Corporation's st the undivided interest in certain upstream assets, liabilities, revenues and expenses. Amounts representing the Corporation's interest in the underlyi assets of other significant entities that it does not control, but over which it exercises significant influence, are accounted for using the equity metl accounting.

Investments in companies that are partially owned by the Corporation are integral to the Corporation's operations. In some cases they serve to b worldwide risks, and in others they provide the only available means of entry into a particular market or area of interest. The other parties who also h equity interest in these companies are either independent third parties or host governments that share in the business results according to their ownershi Corporation does not invest in these companies in order to remove liabilities from its balance sheet. In fact, the Corporation has long been on supporting an alternative accounting method that would require each investor to consolidate its share of all assets and liabilities in these partially companies rather than only its interest in net equity. This method of accounting for investments in partially-owned companies is not permitted by U.S. (except where the investments are in the direct ownership of a share of upstream assets and liabilities. However, for purposes of calculating return on a capital employed, which is not covered by U.S. GAAP standards, the Corporation includes its share of debt of these partially-owned companies determination of average capital employed.

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### **Pension Benefits**

The Corporation and its affiliates sponsor over 100 defined benefit (pension) plans in about 50 countries. Pension and Other Postretirement Benefits 17) provides details on pension obligations, fund assets and pension expense.

Some of these plans (primarily non-U.S.) provide pension benefits that are paid directly by their sponsoring affiliates out of corporate cash flow than a separate pension fund. Book reserves are established for these plans because tax conventions and regulatory practices do not encourage ac funding. The portion of the pension cost attributable to employee service is expensed as services are rendered. The portion attributable to the increpension obligations due to the passage of time is expensed over the term of the obligations, which ends when all benefits are paid. The primary differe pension expense for unfunded versus funded plans is that pension expense for funded plans also includes a credit for the expected long-term return of assets.

For funded plans, including those in the U.S., pension obligations are financed in advance through segregated assets or insurance arrangements. plans are managed in compliance with the requirements of governmental authorities and meet or exceed required funding levels as measured by re actuarial and government standards at the mandated measurement dates. In determining liabilities and required contributions, these standards often r approaches and assumptions that differ from those used for accounting purposes.

The Corporation will continue to make contributions to these funded plans as necessary. All defined-benefit pension obligations, regardless of the funderlying plans, are fully supported by the financial strength of the Corporation or the respective sponsoring affiliate.

Pension accounting requires explicit assumptions regarding, among others, the long-term expected earnings rate on fund assets, the discount rate 1 benefit obligations and the long-term rate for future salary increases. Pension assumptions are reviewed annually by outside actuaries and management. These assumptions are adjusted as appropriate to reflect changes in market rates and outlook. The long-term expected earnings rate o pension plan assets in 2013 was 7.25 percent. The 10-year and 20-year actual returns on U.S. pension plan assets were 7 percent and 9 percent, respec The Corporation establishes the long-term expected rate of return by developing a forward-looking, long-term return assumption for each pension func class, taking into account factors such as the expected real return for the specific asset class and inflation. A single, long-term rate of return is then calc as the weighted average of the target asset allocation percentages and the long-term return assumption for each asset class. A worldwide reduction percent in the long-term rate of return on assets would increase annual pension expense by approximately \$150 million before tax.

Differences between actual returns on fund assets and the long-term expected return are not recognized in pension expense in the year that the difforcurs. Such differences are deferred, along with other actuarial gains and losses, and are amortized into pension expense over the expected rem service life of employees.

## **Litigation Contingencies**

A variety of claims have been made against the Corporation and certain of its consolidated subsidiaries in a number of pending lawsuits. Manageme regular litigation reviews, including updates from corporate and outside counsel, to assess the need for accounting recognition or disclosure of contingencies. The status of significant claims is summarized in Note 16.

The Corporation accrues an undiscounted liability for those contingencies where the incurrence of a loss is probable, and the amount can be reast estimated. These amounts are not reduced by amounts that may be recovered under insurance or claims against third parties, but undiscounted recei from insurers or other third parties may be accrued separately. The Corporation revises such accruals in light of new information. For contingencies wh unfavorable outcome is reasonably possible and which are significant, the Corporation discloses the nature of the contingency and, where feasit estimate of the possible loss. For purposes of our litigation contingency disclosures, "significant" includes material matters as well as other items management believes should be disclosed.

Management judgment is required related to contingent liabilities and the outcome of litigation because both are difficult to predict. However Corporation has been successful in defending litigation in the past. Payments have not had a material adverse effect on operations or financial condition the Corporation's experience, large claims often do not result in large awards. Large awards are often reversed or substantially reduced as a result of approximate the corporation of the corp

## **Tax Contingencies**

The Corporation is subject to income taxation in many jurisdictions around the world. Significant management judgment is required in the accounti income tax contingencies and tax disputes because the outcomes are often difficult to predict.

The benefits of uncertain tax positions that the Corporation has taken or expects to take in its income tax returns are recognized in the financial state if management concludes that it is more likely than not that the position will be sustained

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with the tax authorities. For a position that is likely to be sustained, the benefit recognized in the financial statements is measured at the largest amount greater than 50 percent likely of being realized. A reserve is established for the difference between a position taken or expected to be taken in an incorreturn and the amount recognized in the financial statements. The Corporation's unrecognized tax benefits and a description of open tax year summarized in Note 19.

## **Foreign Currency Translation**

The method of translating the foreign currency financial statements of the Corporation's international subsidiaries into U.S. dollars is prescribed by C Under these principles, it is necessary to select the functional currency of these subsidiaries. The functional currency is the currency of the primary eco environment in which the subsidiary operates. Management selects the functional currency after evaluating this economic environment.

Factors considered by management when determining the functional currency for a subsidiary include the currency used for cash flows rela individual assets and liabilities; the responsiveness of sales prices to changes in exchange rates; the history of inflation in the country; whether sales a local markets or exported; the currency used to acquire raw materials, labor, services and supplies; sources of financing; and significance of intercor transactions.

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## MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

Management, including the Corporation's Chief Executive Officer, Principal Financial Officer, and Principal Accounting Officer, is responsit establishing and maintaining adequate internal control over the Corporation's financial reporting. Management conducted an evaluation of the effecti of internal control over financial reporting based on criteria established in *Internal Control – Integrated Framework (1992)* issued by the Commis Sponsoring Organizations of the Treadway Commission. Based on this evaluation, management concluded that Exxon Mobil Corporation's internal cover financial reporting was effective as of December 31, 2013.

PricewaterhouseCoopers LLP, an independent registered public accounting firm, audited the effectiveness of the Corporation's internal contro financial reporting as of December 31, 2013, as stated in their report included in the Financial Section of this report.

(0.1)

Rex W. Tillerson Chief Executive Officer (b, 1)

Andrew P. Swiger Senior Vice President (Principal Financial Officer) P =

Patrick T. Mulva Vice President and Controller (Principal Accounting Officer)

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#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

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To the Shareholders of Exxon Mobil Corporation:

In our opinion, the accompanying Consolidated Balance Sheets and the related Consolidated Statements of Income, Comprehensive Income, Chan Equity and Cash Flows present fairly, in all material respects, the financial position of Exxon Mobil Corporation and its subsidiaries at December 31, and 2012, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2013, in conformit accounting principles generally accepted in the United States of America. Also in our opinion, the Corporation maintained, in all material respects, effl internal control over financial reporting as of December 31, 2013, based on criteria established in Internal Control – Integrated Framework (1992) issu the Committee of Sponsoring Organizations of the Treadway Commission (COSO). The Corporation's management is responsible for these fir statements, for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over fin reporting, included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express opinic these financial statements and on the Corporation's internal control over financial reporting based on our integrated audits. We conducted our auaccordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and performance of the Public Company Accounting Oversight Board (United States). audits to obtain reasonable assurance about whether the financial statements are free of material misstatement and whether effective internal control financial reporting was maintained in all material respects. Our audits of the financial statements included examining, on a test basis, evidence supporti amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and eval the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal c based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe the audits provide a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control financial reporting includes those policies and procedures that (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly the transactions and dispositions of the assets of the company; (ii) provide reasonable assurance that transactions are recorded as necessary to preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are made only in accordance with authorizations of management and directors of the company; and (iii) provide reasonable assurance regarding prevent timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluat effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of comp with the policies or procedures may deteriorate.

/s/ PricewaterhouseCoopers LLP

Dallas, Texas February 26, 2014

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7.37

9.70

# CONSOLIDATED STATEMENT OF INCOME

Earnings per common share - assuming dilution (dollars)

	Note			
	Reference			
	Number	2013	2012	201
		(	(millions of dollars)	
Revenues and other income				
Sales and other operating revenue (1)		420,836	451,509	46
Income from equity affiliates	7	13,927	15,010	1
Other income		3,492	14,162	
Total revenues and other income		438,255	480,681	48
Costs and other deductions				
Crude oil and product purchases		244,156	263,535	26
Production and manufacturing expenses		40,525	38,521	4
Selling, general and administrative expenses		12,877	13,877	1
Depreciation and depletion		17,182	15,888	1
Exploration expenses, including dry holes		1,976	1,840	
Interest expense		9	327	
Sales-based taxes (1)	19	30,589	32,409	3
Other taxes and duties	19	33,230	35,558	3
Total costs and other deductions		380,544	401,955	41
Income before income taxes		57,711	78,726	7
Income taxes	19	24,263	31,045	3
Net income including noncontrolling interests		33,448	47,681	4
Net income attributable to noncontrolling interests		868	2,801	
Net income attributable to ExxonMobil		32,580	44,880	4
Earnings per common share (dollars)	12	7.37	9.70	

<sup>(1)</sup> Sales and other operating revenue includes sales-based taxes of \$30,589 million for 2013, \$32,409 million for 2012 and \$33,503 million for 2011.

The information in the Notes to Consolidated Financial Statements is an integral part of these statements.

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# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

	2013	2012	201
	(	millions of dollars)	
Net income including noncontrolling interests	33,448	47,681	4
Other comprehensive income (net of income taxes)			
Foreign exchange translation adjustment	(3,620)	920	
Adjustment for foreign exchange translation (gain)/loss			
included in net income	(23)	(4,352)	
Postretirement benefits reserves adjustment (excluding amortization)	3,174	(3,574)	(
Amortization and settlement of postretirement benefits reserves			
adjustment included in net periodic benefit costs	1,820	2,395	
Change in fair value of cash flow hedges	-	_	
Realized (gain)/loss from settled cash flow hedges included in net income	-	-	
Total other comprehensive income	1,351	(4,611)	(
Comprehensive income including noncontrolling interests	34,799	43,070	3
Comprehensive income attributable to noncontrolling interests	760	1,251	
Comprehensive income attributable to ExxonMobil	34,039	41,819	3

The information in the Notes to Consolidated Financial Statements is an integral part of these statements.

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# CONSOLIDATED BALANCE SHEET

	Note		
	Reference	Dec. 31	Dec. :
	Number	2013	2012
		(millions of a	dollars)
Assets			
Current assets		4 < 44	
Cash and cash equivalents		4,644	
Cash and cash equivalents - restricted		269	2
Notes and accounts receivable, less estimated doubtful amounts	6	33,152	3
Inventories	_	10.115	
Crude oil, products and merchandise	3	12,117	1
Materials and supplies		4,018	
Other current assets		5,108	
Total current assets		59,308	6
Investments, advances and long-term receivables	8	36,328	3
Property, plant and equipment, at cost, less accumulated depreciation			
and depletion	9	243,650	22
Other assets, including intangibles, net		7,522	
Total assets		346,808	33
T 1 1 1 1 2 2			
Liabilities Current liabilities			
Notes and loans payable	6	15,808	
	6	48,085	5
Accounts payable and accrued liabilities	6		3
Income taxes payable		7,831	
Total current liabilities		71,724	6
Long-term debt	14	6,891	2
Postretirement benefits reserves	17	20,646	2
Deferred income tax liabilities	19	40,530	3
Long-term obligations to equity companies		4,742	_
Other long-term obligations		21,780	2
Total liabilities		166,313	16
Commitments and contingencies	16		
Equity			
Common stock without par value			
(9,000 million shares authorized, 8,019 million shares issued)		10.077	
Earnings reinvested		387,432	36
Accumulated other comprehensive income		(10,725)	(1
Common stock held in treasury		(10,723)	(1
		(212.791)	(10
(3,684 million shares in 2013 and 3,517 million shares in 2012)		(212,781)	(19
ExxonMobil share of equity		174,003	16
Noncontrolling interests		6,492	
Total equity		180,495	17
Total liabilities and equity		346,808	33

The information in the Notes to Consolidated Financial Statements is an integral part of these statements.

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# CONSOLIDATED STATEMENT OF CASH FLOWS

Note

	Reference			
	Number	2013	2012	2011
			(millions of dollars)	
Cash flows from operating activities		22.440	4= 404	
Net income including noncontrolling interests		33,448	47,681	4
Adjustments for noncash transactions				
Depreciation and depletion		17,182	15,888	1
Deferred income tax charges/(credits)		754	3,142	
Postretirement benefits expense				
in excess of/(less than) net payments		2,291	(315)	
Other long-term obligation provisions				
in excess of/(less than) payments		(2,566)	1,643	
Dividends received greater than/(less than) equity in current				
earnings of equity companies		3	(1,157)	
Changes in operational working capital, excluding cash and debt				
Reduction/(increase) - Notes and accounts receivable		(305)	(1,082)	(
- Inventories		(1,812)	(1,873)	(
- Other current assets		(105)	(42)	
Increase/(reduction) - Accounts and other payables		(2,498)	3,624	
Net (gain) on asset sales	5	(1,828)	(13,018)	(
All other items - net		350	1,679	
Net cash provided by operating activities		44,914	56,170	5
Cash flows from investing activities				
Additions to property, plant and equipment		(33,669)	(34,271)	(3
Proceeds associated with sales of subsidiaries, property, plant		(33,007)	(31,271)	(5
and equipment, and sales and returns of investments	5	2,707	7,655	1
Decrease/(increase) in restricted cash and cash equivalents	3	72	63	
Additional investments and advances		(4,435)	(598)	(
Collection of advances		1,124	1,550	(
		1,124	1,550	(
Additions to marketable securities		-	-	(
Sales of marketable securities		(24.201)	(25.601)	(2
Net cash used in investing activities		(34,201)	(25,601)	(2
Cash flows from financing activities				
Additions to long-term debt		345	995	
Reductions in long-term debt		(13)	(147)	
Additions to short-term debt		16	958	
Reductions in short-term debt		(756)	(4,488)	(
Additions/(reductions) in debt with three months or less maturity		12,012	(226)	
Cash dividends to ExxonMobil shareholders		(10,875)	(10,092)	(
Cash dividends to noncontrolling interests		(304)	(327)	
Changes in noncontrolling interests		(1)	204	
Tax benefits related to stock-based awards		48	130	
Common stock acquired		(15,998)	(21,068)	(2
Common stock sold		50	193	\2
Net cash used in financing activities		(15,476)	(33,868)	(2
Effects of exchange rate changes on cash		(175)	217	(2
Increase/(decrease) in cash and cash equivalents		(4,938)	(3,082)	
Cash and cash equivalents at beginning of year		9,582	12,664	
Cash and cash equivalents at end of year		4,644	9,582	1

 $The \ information \ in \ the \ Notes \ to \ Consolidated \ Financial \ Statements \ is \ an \ integral \ part \ of \ these \ statements.$ 

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

	ExxonMobil Share of Equity						
			Accumulated Other	Common Stock	ExxonMobil	Non-	
	Common	Earnings	Comprehensive	Held in	Share of	controlling	T
-	Stock	Reinvested	Income	Treasury	Equity	Interests	Eq
			(mi	illions of dollars)			
Balance as of December 31, 2010	9,371	298,899	(4,823)	(156,608)	146,839	5,840	1
Amortization of stock-based awards	742	-	-	-	742	-	
Tax benefits related to stock-based awards	202	-	-	-	202	-	
Other	(803)	-	-	-	(803)	(5)	
Net income for the year	-	41,060	-	-	41,060	1,146	
Dividends - common shares	-	(9,020)	-	-	(9,020)	(306)	
Other comprehensive income	-	-	(4,300)	-	(4,300)	(312)	
Acquisitions, at cost	-	-	-	(22,055)	(22,055)	(15)	(
Dispositions		-	-	1,731	1,731	-	
Balance as of December 31, 2011	9,512	330,939	(9,123)	(176,932)	154,396	6,348	1
Amortization of stock-based awards	806	-	-	-	806	-	
Tax benefits related to stock-based awards	178	-	-	-	178	-	
Other	(843)	-	-	-	(843)	(1,441)	
Net income for the year	-	44,880	-	-	44,880	2,801	
Dividends - common shares	-	(10,092)	-	-	(10,092)	(327)	(
Other comprehensive income	-	-	(3,061)	-	(3,061)	(1,550)	
Acquisitions, at cost	-	-	-	(21,068)	(21,068)	(34)	(
Dispositions	-	-	-	667	667	-	
Balance as of December 31, 2012	9,653	365,727	(12,184)	(197,333)	165,863	5,797	1
Amortization of stock-based awards	761	-	-	-	761	-	
Tax benefits related to stock-based awards	162	-	-	-	162	-	
Other	(499)	-	-	-	(499)	240	
Net income for the year	-	32,580	-	-	32,580	868	
Dividends - common shares	-	(10,875)	-	-	(10,875)	(304)	(
Other comprehensive income	-	-	1,459	-	1,459	(108)	
Acquisitions, at cost	-	-	-	(15,998)	(15,998)	(1)	(
Dispositions		-	-	550	550	-	
Balance as of December 31, 2013	10,077	387,432	(10,725)	(212,781)	174,003	6,492	1

		Held in			
Common Stock Share Activity	Issued	Treasury	Outsta		
		(millions of shares)			
Balance as of December 31, 2010	8,019	(3,040)			
Acquisitions	-	(278)			
Dispositions	<del></del>	33			
Balance as of December 31, 2011	8,019	(3,285)			
Acquisitions	-	(244)			
Dispositions	-	12			
Balance as of December 31, 2012	8,019	(3,517)	_		
Acquisitions		(177)			
Dispositions	<del></del>	10			
Balance as of December 31, 2013	8,019	(3,684)			

The information in the Notes to Consolidated Financial Statements is an integral part of these statements.

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The accompanying consolidated financial statements and the supporting and supplemental material are the responsibility of the management of Exxon Corporation.

The Corporation's principal business is energy, involving the worldwide exploration, production, transportation and sale of crude oil and natur (Upstream) and the manufacture, transportation and sale of petroleum products (Downstream). The Corporation is also a major worldwide manufactur marketer of petrochemicals (Chemical) and participates in electric power generation (Upstream).

The preparation of financial statements in conformity with U.S. Generally Accepted Accounting Principles (GAAP) requires management to estimates that affect the reported amounts of assets, liabilities, revenues and expenses and the disclosure of contingent assets and liabilities. Actual could differ from these estimates. Prior years' data has been reclassified in certain cases to conform to the 2013 presentation basis.

## 1. Summary of Accounting Policies

**Principles of Consolidation.** The Consolidated Financial Statements include the accounts of subsidiaries the Corporation controls. They also inclu Corporation's share of the undivided interest in certain upstream assets, liabilities, revenues and expenses.

Amounts representing the Corporation's interest in entities that it does not control, but over which it exercises significant influence, are inclu "Investments, advances and long-term receivables." The Corporation's share of the net income of these companies is included in the Consolidated Stat of Income caption "Income from equity affiliates."

Majority ownership is normally the indicator of control that is the basis on which subsidiaries are consolidated. However, certain factors may indica a majority-owned investment is not controlled and therefore should be accounted for using the equity method of accounting. These factors occur who minority shareholders are granted by law or by contract substantive participating rights. These include the right to approve operating policies, epudgets, financing and investment plans, and management compensation and succession plans.

The Corporation's share of the cumulative foreign exchange translation adjustment for equity method investments is reported in Accumulated Comprehensive Income.

Evidence of loss in value that might indicate impairment of investments in companies accounted for on the equity method is assessed to determine i evidence represents a loss in value of the Corporation's investment that is other than temporary. Examples of key indicators include a history of opclosses, a negative earnings and cash flow outlook, significant downward revisions to oil and gas reserves, and the financial condition and prospects investee's business segment or geographic region. If evidence of an other than temporary loss in fair value below carrying amount is determin impairment is recognized. In the absence of market prices for the investment, discounted cash flows are used to assess fair value.

**Revenue Recognition.** The Corporation generally sells crude oil, natural gas and petroleum and chemical products under short-term agreements at premarket prices. In some cases (e.g., natural gas), products may be sold under long-term agreements, with periodic price adjustments. Revenues are recognished the products are delivered, which occurs when the customer has taken title and has assumed the risks and rewards of ownership, prices are fideterminable and collectibility is reasonably assured.

Revenues from the production of natural gas properties in which the Corporation has an interest with other producers are recognized on the basis Corporation's net working interest. Differences between actual production and net working interest volumes are not significant.

Purchases and sales of inventory with the same counterparty that are entered into in contemplation of one another are combined and record exchanges measured at the book value of the item sold.

Sales-Based Taxes. The Corporation reports sales, excise and value-added taxes on sales transactions on a gross basis in the Consolidated Statem Income (included in both revenues and costs).

**Derivative Instruments.** The Corporation makes limited use of derivative instruments. The Corporation does not engage in speculative derivative act or derivative trading activities, nor does it use derivatives with leveraged features. When the Corporation does enter into derivative transactions, it is to exposures associated with interest rates, foreign currency exchange rates and hydrocarbon prices that arise from existing assets, liabilities and fore transactions.

The gains and losses resulting from changes in the fair value of derivatives are recorded in income. In some cases, the Corporation designates deriv as fair value hedges, in which case the gains and losses are offset in income by the gains and losses arising from changes in the fair value of the unde hedged item.

Fair Value. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market partic. Hierarchy Levels 1, 2 and 3 are terms for the priority of inputs to valuation techniques used to measure fair value. Hierarchy Level 1 inputs are quoted in active markets for identical assets or liabilities. Hierarchy

Level 2 inputs are inputs other than quoted prices included within Level 1 that are directly or indirectly observable for the asset or liability. Hierarchy L inputs are inputs that are not observable in the market.

**Inventories.** Crude oil, products and merchandise inventories are carried at the lower of current market value or cost (generally determined under the l first-out method – LIFO). Inventory costs include expenditures and other charges (including depreciation) directly and indirectly incurred in bringi inventory to its existing condition and location. Selling expenses and general and administrative expenses are reported as period costs and excluded inventory cost. Inventories of materials and supplies are valued at cost or less.

**Property, Plant and Equipment.** Depreciation, depletion and amortization, based on cost less estimated salvage value of the asset, are primarily deter under either the unit-of-production method or the straight-line method, which is based on estimated asset service life taking obsolescence into conside Maintenance and repairs, including planned major maintenance, are expensed as incurred. Major renewals and improvements are capitalized and the replaced are retired.

Interest costs incurred to finance expenditures during the construction phase of multiyear projects are capitalized as part of the historical cost of acq the constructed assets. The project construction phase commences with the development of the detailed engineering design and ends when the const assets are ready for their intended use. Capitalized interest costs are included in property, plant and equipment and are depreciated over the service life related assets.

The Corporation uses the "successful efforts" method to account for its exploration and production activities. Under this method, costs are accumula a field-by-field basis with certain exploratory expenditures and exploratory dry holes being expensed as incurred. Costs of productive wells and develo dry holes are capitalized and amortized on the unit-of-production method.

The Corporation carries as an asset exploratory well costs when the well has found a sufficient quantity of reserves to justify its completion as a procured and where the Corporation is making sufficient progress assessing the reserves and the economic and operating viability of the project. Explorator costs not meeting these criteria are charged to expense. Other exploratory expenditures, including geophysical costs and annual lease rentals, are expensionally included an expensional costs.

Acquisition costs of proved properties are amortized using a unit-of-production method, computed on the basis of total proved oil and gas reserves.

Capitalized exploratory drilling and development costs associated with productive depletable extractive properties are amortized using unit-of-prod rates based on the amount of proved developed reserves of oil, gas and other minerals that are estimated to be recoverable from existing facilities current operating methods.

Under the unit-of-production method, oil and gas volumes are considered produced once they have been measured through meters at custody transsales transaction points at the outlet valve on the lease or field storage tank.

Production involves lifting the oil and gas to the surface and gathering, treating, field processing and field storage of the oil and gas. The prod function normally terminates at the outlet valve on the lease or field production storage tank. Production costs are those incurred to operate and mainta Corporation's wells and related equipment and facilities and are expensed as incurred. They become part of the cost of oil and gas produced. These sometimes referred to as lifting costs, include such items as labor costs to operate the wells and related equipment; repair and maintenance costs on the and equipment; materials, supplies and energy costs required to operate the wells and related equipment; and administrative expenses related production activity.

Proved oil and gas properties held and used by the Corporation are reviewed for impairment whenever events or changes in circumstances indicate the carrying amounts may not be recoverable. Assets are grouped at the lowest level for which there are identifiable cash flows that are largely independent the cash flows of other groups of assets.

The Corporation estimates the future undiscounted cash flows of the affected properties to judge the recoverability of carrying amounts. Cash flow in impairment evaluations are developed using annually updated corporate plan investment evaluation assumptions for crude oil commodity prices, re and chemical margins and foreign currency exchange rates. Annual volumes are based on field production profiles, which are also updated annually. for natural gas and other products are based on corporate plan assumptions developed annually by major region and also for investment evaluation pur Cash flow estimates for impairment testing exclude derivative instruments.

Impairment analyses are generally based on proved reserves. Where probable reserves exist, an appropriately risk-adjusted amount of these reserve be included in the impairment evaluation. An asset group would be impaired if the undiscounted cash flows were less than its carrying value. Impair are measured by the amount the carrying value exceeds fair value.

Significant unproved properties are assessed for impairment individually, and valuation allowances against the capitalized costs are recorded based estimated economic chance of success and the length of time that the Corporation expects to hold the properties. Properties that are not indivising significant are aggregated by groups and amortized based on development risk and average holding period. The valuation allowances are reviewed a annually.

Gains on sales of proved and unproved properties are only recognized when there is neither uncertainty about the recovery of costs applicable interest retained nor any substantial obligation for future performance by the Corporation.

Losses on properties sold are recognized when incurred or when the properties are held for sale and the fair value of the properties is less than the cavalue

**Asset Retirement Obligations and Environmental Liabilities.** The Corporation incurs retirement obligations for certain assets. The fair values of obligations are recorded as liabilities on a discounted basis, which is typically at the time the assets are installed. The costs associated with these liabilit capitalized as part of the related assets and depreciated. Over time, the liabilities are accreted for the change in their present value.

Liabilities for environmental costs are recorded when it is probable that obligations have been incurred and the amounts can be reasonably estir. These liabilities are not reduced by possible recoveries from third parties and projected cash expenditures are not discounted.

**Foreign Currency Translation.** The Corporation selects the functional reporting currency for its international subsidiaries based on the currency primary economic environment in which each subsidiary operates.

Downstream and Chemical operations primarily use the local currency. However, the U.S. dollar is used in countries with a history of high in (primarily in Latin America) and Singapore, which predominantly sells into the U.S. dollar export market. Upstream operations which are relaself-contained and integrated within a particular country, such as Canada, the United Kingdom, Norway and continental Europe, use the local currency. Upstream operations, primarily in Asia and Africa, use the U.S. dollar because they predominantly sell crude and natural gas production into U.S. denominated markets.

For all operations, gains or losses from remeasuring foreign currency transactions into the functional currency are included in income.

**Stock-Based Payments.** The Corporation awards stock-based compensation to employees in the form of restricted stock and restricted stock Compensation expense is measured by the price of the stock at the date of grant and is recognized in income over the requisite service period. See No Incentive Program, for further details.

### 2. Accounting Changes

The Corporation did not adopt authoritative guidance in 2013 that had a material impact on the Corporation's financial statements.

#### 3. Miscellaneous Financial Information

Research and development expenses totaled \$1,044 million in 2013, \$1,042 million in 2012 and \$1,044 million in 2011.

Net income included before-tax aggregate foreign exchange transaction gains of \$155 million and \$159 million, and losses of \$184 million in 2013 and 2011, respectively.

In 2013, 2012 and 2011, net income included gains of \$282 million, \$328 million and \$292 million, respectively, attributable to the combined efficiency accumulations and drawdowns. The aggregate replacement cost of inventories was estimated to exceed their LIFO carrying values by billion and \$21.3 billion at December 31, 2013, and 2012, respectively.

Crude oil, products and merchandise as of year-end 2013 and 2012 consist of the following:

	2013
	(billions of dollars)
Petroleum products	3.9
Crude oil	4.7
Chemical products	2.9
Gas/other	0.6
Total	12.1
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# 4. Other Comprehensive Income Information

	Cumulative Foreign Exchange	Post- retirement Benefits	Unrealized Change in Fair Value	
ExxonMobil Share of Accumulated Other	Translation	Reserves	on Cash	
Comprehensive Income	Adjustment	Adjustment	Flow Hedges	Total
Comprehensive income	rujustinent	(millions of do		10111
Balance as of December 31, 2010	5.011	(9,889)	55	(4,8
Current period change excluding amounts reclassified	3,011	(2,002)	33	(4,0
from accumulated other comprehensive income	(843)	(4,557)	28	(5,3
Amounts reclassified from accumulated other	(0.0)	(1,007)		(-,-
comprehensive income	-	1,155	(83)	1,0
Total change in accumulated other comprehensive income	(843)	(3,402)	(55)	(4,3
Balance as of December 31, 2011	4,168	(13,291)	-	(9,1
	,	( - , - ,		(- )
Balance as of December 31, 2011	4,168	(13,291)	_	(9,1
Current period change excluding amounts reclassified	,	( -, - ,		(- )
from accumulated other comprehensive income	842	(3,402)	-	(2,5
Amounts reclassified from accumulated other		, ,		
comprehensive income	(2,600)	2,099	-	(5
Total change in accumulated other comprehensive income	(1,758)	(1,303)	-	(3,0
Balance as of December 31, 2012	2,410	(14,594)	-	(12,1
Balance as of December 31, 2012	2,410	(14,594)	-	(12,1
Current period change excluding amounts reclassified				
from accumulated other comprehensive income	(3,233)	2,963	-	(2
Amounts reclassified from accumulated other				
comprehensive income	(23)	1,752	-	1,7
Total change in accumulated other comprehensive income	(3,256)	4,715	-	1,4
Balance as of December 31, 2013	(846)	(9,879)	=	(10,7
Amounts Reclassified Out of Accumulated Other				
Comprehensive Income - Before-tax Income/(Expense)		2013	2012	20
			(millions of dollars)	
Foreign exchange translation gain/(loss) included in net income				
(Statement of Income line: Other income)		23	4,352	
Amortization and settlement of postretirement benefits reserves		(2.416)	(2, (21)	,
adjustment included in net periodic benefit costs (1)		(2,616)	(3,621)	(
Realized gain from settled cash flow hedges included in net income				
(Statement of Income line: Sales and other operating revenue)		-	-	

<sup>(1)</sup> These accumulated other comprehensive income components are included in the computation of net periodic pension cost. (See Note 17 – Pension Other Postretirement Benefits for additional details.)

Income Tax (Expense)/Credit For

Components of Other Comprehensive Income	2013	2012	20
		(millions of dollars)	
Foreign exchange translation adjustment	218	(236)	
Postretirement benefits reserves adjustment			
Postretirement benefits reserves adjustment (excluding amortization)	(1,540)	1,619	
Amortization and settlement of postretirement benefits reserves			
adjustment included in net periodic benefit costs	(796)	(1,226)	
Unrealized change in fair value on cash flow hedges			
Change in fair value of cash flow hedges	-	-	
Settled cash flow hedges included in net income	<del>_</del>	-	
Total	(2,118)	157	

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#### 5. Cash Flow Information

The Consolidated Statement of Cash Flows provides information about changes in cash and cash equivalents. Highly liquid investments with maturi three months or less when acquired are classified as cash equivalents.

The "Net (gain) on asset sales" in net cash provided by operating activities on the Consolidated Statement of Cash Flows includes before-tax gains the sale of a partial interest in Iraq, the sale of Downstream affiliates in the Caribbean and the sale of service stations in 2013; the Japan restructuring, the sale of an Upstream property in Angola, exchanges of Upstream properties, the sale of U.S. service stations, and the sale of the Downstream affiliates Malaysia and Switzerland in 2012; and from the sale of some Upstream Canadian, U.K. and other producing properties and assets, and the sale of service stations in 2011. These gains are reported in "Other income" on the Consolidated Statement of Income.

In 2012, the Corporation's interest in a cost company was redeemed. As part of the redemption, a variable note due in 2035 issued by Mobil S $\epsilon$  (Bahamas) Ltd. was assigned to a consolidated ExxonMobil affiliate. This note is no longer classified as third party long-term debt. This assignment  $\epsilon$  result in a "Reduction in long-term debt" on the Statement of Cash Flows.

In 2012, ExxonMobil completed asset exchanges, primarily noncash transactions, of approximately \$1 billion. This amount is not included in the of subsidiaries, investments, and property, plant and equipment" or the "Additions to property, plant and equipment" lines on the Statement of Cash Flo

In 2011, included in "Proceeds associated with sales of subsidiaries, property, plant and equipment, and sales and returns of investments" is a \$3.6 deposit for an asset that was sold in 2012.

	2013	2012	20
		(millions of dollars)	
Cash payments for interest	426	555	
Cash payments for income taxes	25,066	24,349	2
6. Additional Working Capital Information			
		Dec. 31 2013	De 20
		(millions o	f dollars)
Notes and accounts receivable		• • • • •	
Trade, less reserves of \$112 million and \$109 million		25,993	2
Other, less reserves of \$28 million and \$36 million		7,159	
Total		33,152	3
Notes and loans payable			
Bank loans		722	
Commercial paper		14,051	
Long-term debt due within one year		1,034	
Other		1	
Total		15,808	
Accounts payable and accrued liabilities			
Trade payables		30,920	3
Payables to equity companies		6,587	J
Accrued taxes other than income taxes		3,883	
Other		6,695	
Total		48,085	5

The Corporation has short-term committed lines of credit of \$5.9 billion which were unused as of December 31, 2013. The majority of these lin available for general corporate purposes, however \$0.5 billion has been designated as specifically supporting commercial paper programs. The wei average interest rate on short-term borrowings outstanding was 0.4 percent and 1.7 percent at December 31, 2013, and 2012, respectively.

### 7. Equity Company Information

The summarized financial information below includes amounts related to certain less-than-majority-owned companies and majority-owned subside where minority shareholders possess the right to participate in significant management decisions (see Note 1). These companies are primarily engaged and gas exploration and production, natural gas marketing and refining operations in North America; natural gas exploration, production and distribution downstream operations in Europe; and research, exploration, production, liquefied natural gas (LNG) operations, refining operations, petrochemical manufacturing, fuel sales and power generation in Asia. Also included are several refining, petrochemical manufacturing and marketing ventures.

The Corporation's ownership in these ventures is in the form of shares in corporate joint ventures as well as interests in partnerships. Differences be the company's carrying value of an equity investment and its underlying equity in the net assets of the affiliate are assigned to the extent practical specific assets and liabilities based on the company's analysis of the factors giving rise to the difference. The amortization of this difference, as approximately included in "income from equity affiliates."

The share of total equity company revenues from sales to ExxonMobil consolidated companies was 13 percent, 16 percent and 19 percent in the 2013, 2012 and 2011, respectively.

In 2013, the Corporation and Rosneft established various entities to conduct exploration and research activities. Periods of disproportionate fundir result in the Corporation recognizing, during the early phases of the projects, an investment that is larger than its equity share of these entities. Thes ventures are considered Variable Interest Entities (VIEs). However, since the Corporation is not the primary beneficiary of these entities the joint ve are reported as equity companies. The Corporation's maximum exposure to loss from these joint ventures is limited to its investment of \$0.1 billion an commitments of \$1.1 billion at December 31, 2013.

	2013		2012		20	11
Equity Company		ExxonMobil		ExxonMobil		ExxonM
Financial Summary	Total	Share	Total	Share	Total	Sha
			(millions of a	(ollars)		
Total revenues	236,161	68,084	224,953	67,572	204,635	6
Income before income taxes	69,454	19,999	69,411	20,882	68,908	2
Income taxes	21,618	6,069	20,703	5,868	19,812	
Income from equity affiliates	47,836	13,930	48,708	15,014	49,096	1
Current assets	62,398	19,545	59,612	18,483	52,879	1
Long-term assets	116,450	35,695	111,131	33,798	96,908	3
Total assets	178,848	55,240	170,743	52,281	149,787	4
Current liabilities	54,550	15,243	49,698	14,265	41,016	1
Long-term liabilities	68,857	20,873	68,855	19,715	62,472	1
Net assets	55,441	19,124	52,190	18,301	46,299	1

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A list of significant equity companies as of December 31, 2013, together with the Corporation's percentage ownership interest, is detailed below:

	Percentage
	Ownership
	Interest
Upstream	
Aera Energy LLC	48
BEB Erdgas und Erdoel GmbH & Co. KG	50
Cameroon Oil Transportation Company S.A.	41
Castle Peak Power Company Limited	60
Cross Timbers Energy, LLC	50
Golden Pass LNG Terminal LLC	18
Karmorneftegaz Holding SARL	33
LLC Arctic Research and Design Center For Continental Shelf Development	33
Nederlandse Aardolie Maatschappij B.V.	50
Qatar Liquefied Gas Company Limited	10
Qatar Liquefied Gas Company Limited (2)	24
Ras Laffan Liquefied Natural Gas Company Limited	25
Ras Laffan Liquefied Natural Gas Company Limited (II)	31
Ras Laffan Liquefied Natural Gas Company Limited (3)	30
South Hook LNG Terminal Company Limited	24
Tengizchevroil, LLP	25
Terminale GNL Adriatico S.r.l.	71
Trizneft Pilot SARL	49
Tuapsemorneftegaz Holding SARL	33
Downstream	
Chalmette Refining, LLC	50
Fujian Refining & Petrochemical Co. Ltd.	25
Saudi Aramco Mobil Refinery Company Ltd.	50
TonenGeneral Sekiyu K.K.	22
Chemical	
Al-Jubail Petrochemical Company	50
Infineum Holdings B.V.	50
Infineum USA L.P.	50
Saudi Yanbu Petrochemical Co.	50

# 8. Investments, Advances and Long-Term Receivables

	Dec. 31,	De
	2013	20
	(millions o	of dollars)
Companies carried at equity in underlying assets		
Investments	19,619	1
Advances	10,476	
Total equity company investments and advances	30,095	2
Companies carried at cost or less and stock investments carried at fair value	115	
Long-term receivables and miscellaneous investments at cost or less, net of reserves		
of \$2,938 million and \$2,499 million	6,118	
Total	36,328	3

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### 9. Property, Plant and Equipment and Asset Retirement Obligations

	December 31	1, 2013	December 3	1, 2012	
Property, Plant and Equipment	Cost	Net	Cost	Ne	
	(millions of dollars)				
Upstream	336,359	197,554	313,181	18	
Downstream	54,456	23,219	53,737	2	
Chemical	29,487	13,965	29,437	1	
Other	14,215	8,912	12,959		
Total	434,517	243,650	409,314	22	

In the Upstream segment, depreciation is generally on a unit-of-production basis, so depreciable life will vary by field. In the Downstream segments in refinery and lubes basestock manufacturing facilities are generally depreciated on a straight-line basis over a 25-year life and service solutions and fixed improvements over a 20-year life. In the Chemical segment, investments in process equipment are generally depreciated on a straig basis over a 20-year life.

Accumulated depreciation and depletion totaled \$190,867 million at the end of 2013 and \$182,365 million at the end of 2012. Interest capitalized in 2012 and 2011 was \$309 million, \$506 million and \$593 million, respectively.

# **Asset Retirement Obligations**

The Corporation incurs retirement obligations for certain assets. The fair values of these obligations are recorded as liabilities on a discounted basis, wl typically at the time the assets are installed. In the estimation of fair value, the Corporation uses assumptions and judgments regarding such factors existence of a legal obligation for an asset retirement obligation; technical assessments of the assets; estimated amounts and timing of settlements; di rates; and inflation rates. Asset retirement obligations incurred in the current period were Level 3 (unobservable inputs) fair value measurements. The associated with these liabilities are capitalized as part of the related assets and depreciated as the reserves are produced. Over time, the liabilities are ac for the change in their present value.

Asset retirement obligations for downstream and chemical facilities generally become firm at the time the facilities are permanently shut dow dismantled. These obligations may include the costs of asset disposal and additional soil remediation. However, these sites have indeterminate lives ba plans for continued operations and as such, the fair value of the conditional legal obligations cannot be measured, since it is impossible to estimate the settlement dates of such obligations.

The following table summarizes the activity in the liability for asset retirement obligations:

2013	
(millions of dollar	rs)
11,973	1
785	
(97)	
(664)	
603	
(344)	
732	
12,988	1
	(millions of dollar) 11,973 785 (97) (664) 603 (344) 732

# 10. Accounting for Suspended Exploratory Well Costs

The Corporation continues capitalization of exploratory well costs when the well has found a sufficient quantity of reserves to justify its completio producing well and the Corporation is making sufficient progress assessing the reserves and the economic and operating viability of the project. The "project" as used in this report can refer to a variety of different activities and does not necessarily have the same meaning as in any government patransparency reports.

The following two tables provide details of the changes in the balance of suspended exploratory well costs as well as an aging summary of those cos Change in capitalized suspended exploratory well costs:

	2013	2012	
		(millions of dollars)	
Balance beginning at January 1	2,679	2,881	
Additions pending the determination of proved reserves	293	868	
Charged to expense	(52)	(95)	
Reclassifications to wells, facilities and equipment based on the			
determination of proved reserves	(107)	(631)	
Divestments/Other	(106)	(344)	
Ending balance at December 31	2,707	2,679	
Ending balance attributed to equity companies included above	13	3	

Period end capitalized suspended exploratory well costs:

	2013	2012	
		(millions of dollars)	
Capitalized for a period of one year or less	293	866	
Capitalized for a period of between one and five years	1,705	1,176	
Capitalized for a period of between five and ten years	470	401	
Capitalized for a period of greater than ten years	239	236	
Capitalized for a period greater than one year - subtotal	2,414	1,813	
Total	2,707	2,679	

Exploration activity often involves drilling multiple wells, over a number of years, to fully evaluate a project. The table below provides a nun breakdown of the number of projects with suspended exploratory well costs which had their first capitalized well drilled in the preceding 12 month those that have had exploratory well costs capitalized for a period greater than 12 months.

	2013	2012	
Number of projects with first capitalized well drilled in the preceding 12 months	8	10	
Number of projects that have exploratory well costs capitalized for a period			
of greater than 12 months	50	45	
Total	58	55	

Of the 50 projects that have exploratory well costs capitalized for a period greater than 12 months as of December 31, 2013, 17 projects have drilling preceding 12 months or exploratory activity planned in the next two years, while the remaining 33 projects are those with completed exploratory a progressing toward development. The table below provides additional detail for those 33 projects, which total \$925 million.

			1 3
		Years	
O	Dec. 31,	Wells	
Country/Project	2013	Drilled	Comment
Angola	millions of dolla	irs)	
- Kaombo Split Hub	155	2003 - 2012	Multiple deepwater oil discoveries, progressing development plan.
•	155		
- Perpetua-Zinia-Acacia Australia	15	2008 - 2009	Oil field near Pazflor development, awaiting capacity in existing/planned infrastructure.
- East Pilchard	9	2001	Gas field near Kipper/Tuna development, awaiting capacity in existing/planned
			infrastructure.
- SE Longtom	13	2010	Gas field near Tuna development, awaiting capacity in existing/planned infrastructure.
- SE Remora	42	2010	Gas field near Marlin development, awaiting capacity in existing/planned infrastructure.
Indonesia	1	1	
- Alas Tua West	16	2010	Evaluating development plan to tie into planned production facilities.
- Cepu Gas	28	2008 - 2011	Development activity under way, while continuing commercial discussions with the government.
- Kedung Keris	11	2011	Evaluating development plan to tie into planned production facilities.
- Natuna	118	1981 - 1983	Development activity under way, while continuing discussions with the government
			on contract terms pursuant to executed Heads of Agreement.
Kazakhstan			
- Kairan	53	2004 - 2007	Evaluating commercialization and field development alternatives, while continuing
			discussions with the government regarding the development plan.
Malaysia			
- Besar	18	1992 - 2010	Gas field off the east coast of Malaysia; progressing development plan.
- Bindu	2	1995	Awaiting capacity in existing/planned infrastructure.
Nigeria			
- Bolia	15	2002 - 2006	Evaluating development plan, while continuing discussions with the government regarding regional hub strategy.
- Bosi	79	2002 - 2006	Development activity under way, while continuing discussions with the government regarding development plan.
- Bosi Central	16	2006	Development activity under way, while continuing discussions with the government regarding development plan.
- Owowo	50	2009 - 2012	Continuing discussions with the government regarding contract terms.
- Pegi	32	2009	Awaiting capacity in existing/planned infrastructure.
- Uge	18	2005 - 2008	Evaluating development alternatives, while continuing discussions with the government
- 6			regarding development plan.
- Other (4 projects)	14	2002	Evaluating and pursuing development of several additional discoveries.
Norway	•		, 5 , 5 ,
- Gamma	19	2008 - 2009	Evaluating development plan for tieback to existing production facilities.
- Other (5 projects)	21	2008 - 2010	Evaluating development plans, including potential for tieback to existing production facilities.
Papua New Guinea	1	1	
- Juha	28	2007	Working on development plans to tie into planned LNG facilities.
- P'nyang	58	2012	Working on development plans to tie into planned LNG facilities.
Republic of Congo			I was a constant and the constant and th
- Mer Tres Profonde Sud	56	2000 - 2007	Evaluating development alternatives, while continuing discussions with the government regarding development plan.
United Kingdom	1		
- Phyllis	8	2004	Evaluating development plan for tieback to existing production facilities.
			production received to emissing production received.
-	•		
United States - Tip Top	31	2009	Evaluating development concept and requisite facility upgrades.

## 11. Leased Facilities

At December 31, 2013, the Corporation and its consolidated subsidiaries held noncancelable operating charters and leases covering drilling equipankers, service stations and other properties with minimum undiscounted lease commitments totaling \$7,438 million as indicated in the table. Estimelated rental income from noncancelable subleases is \$95 million.

		Related
	Lease Payments	Sublease
	Under Minimum	Rental
	Commitments	Income
	(millions of de	ollars)
2014	2,391	33
2015	1,724	29
2016	1,036	7
2017	481	5
2018	289	2
2019 and beyond	1,517	19
Total	7,438	95

Net rental cost under both cancelable and noncancelable operating leases incurred during 2013, 2012 and 2011 were as follows:

	2013	2012
		(millions of dollars)
Rental cost	3,841	3,851
Less sublease rental income	44	44
Net rental cost	3,797	3,807
net tental cost	3,777	3,007

# 12. Earnings Per Share

	2013	2012	
Earnings per common share			_
Net income attributable to ExxonMobil (millions of dollars)	32,580	44,880	4
Weighted average number of common shares outstanding (millions of shares)	4,419	4,628	
Earnings per common share (dollars)	7.37	9.70	
Earnings per common share - assuming dilution			
Net income attributable to ExxonMobil (millions of dollars)	32,580	44,880	4
Weighted average number of common shares outstanding (millions of shares) Effect of employee stock-based awards	4,419	4,628	
Weighted average number of common shares outstanding - assuming dilution	4,419	4,628	
Earnings per common share - assuming dilution (dollars)	7.37	9.70	
Dividends paid per common share (dollars)	2.46	2.18	
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### 13. Financial Instruments and Derivatives

**Financial Instruments.** The fair value of financial instruments is determined by reference to observable market data and other valuation techniq appropriate. The only category of financial instruments where the difference between fair value and recorded book value is notable is long-term debt estimated fair value of total long-term debt, excluding capitalized lease obligations, was \$6.8 billion and \$8.0 billion at December 31, 2013, and respectively, as compared to recorded book values of \$6.5 billion and \$7.5 billion at December 31, 2013, and 2012, respectively.

The fair value of long-term debt by hierarchy level at December 31, 2013, is: Level 1 \$5,756 million; Level 2 \$967 million; and Level 3 \$64 m Level 1 represents quoted prices in active markets. Level 2 includes debt whose fair value is based upon a publicly available index. Level 3 involves internal data augmented by relevant market indicators if available.

**Derivative Instruments.** The Corporation's size, strong capital structure, geographic diversity and the complementary nature of the Upstream, Down and Chemical businesses reduce the Corporation's enterprise-wide risk from changes in interest rates, currency rates and commodity prices. As a rest Corporation makes limited use of derivatives to mitigate the impact of such changes. The Corporation does not engage in speculative derivative derivative trading activities nor does it use derivatives with leveraged features. When the Corporation does enter into derivative transactions, it is to exposures associated with interest rates, foreign currency exchange rates and hydrocarbon prices that arise from existing assets, liabilities and fore transactions.

The estimated fair value of derivative instruments outstanding and recorded on the balance sheet was a net asset of \$1 million at year-end 2013 and asset of \$2 million at year-end 2012. Assets and liabilities associated with derivatives are usually recorded either in "Other current assets" or "Ac payable and accrued liabilities."

The Corporation's fair value measurement of its derivative instruments use either Level 1 (observable quoted prices on active exchanges) or L (derivatives that are determined by either market prices on an active market for similar assets or by prices quoted by a broker or other market-corrob prices) inputs.

The Corporation recognized a before-tax gain or (loss) related to derivative instruments of \$(7) million, \$(23) million and \$131 million during 2013 and 2011, respectively. Income statement effects associated with derivatives are usually recorded either in "Sales and other operating revenue" or "Cra and product purchases."

The Corporation believes there are no material market or credit risks to the Corporation's financial position, results of operations or liquidity as a re the derivative activities described above.

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# 14. Long-Term Debt

At December 31, 2013, long-term debt consisted of \$6,542 million due in U.S. dollars and \$349 million representing the U.S. dollar equivalent at ye exchange rates of amounts payable in foreign currencies. These amounts exclude that portion of long-term debt, totaling \$1,034 million, which m within one year and is included in current liabilities. The amounts of long-term debt maturing in each of the four years after December 31, 2014, in m of dollars, are: 2015 – \$782; 2016 – \$513; 2017 – \$857; and 2018 – \$900.

Summarized long-term debt at year-end 2013 and 2012 are shown in the table below:

	2013	2012
	(millions o	f dollars)
XTO Energy Inc. (1)		
4.900% senior note due 2014	-	254
5.000% senior note due 2015	132	135
5.300% senior note due 2015	243	249
5.650% senior note due 2016	212	217
6.250% senior note due 2017	489	501
5.500% senior note due 2018	389	396
6.500% senior note due 2018	485	495
6.100% senior note due 2036	200	201
6.750% senior note due 2037	312	314
6.375% senior note due 2038	238	240
Mobil Services (Bahamas) Ltd. (2)		
Variable note due 2034	-	311
Mobil Producing Nigeria Unlimited (3)		
Variable notes due 2014-2019	742	751
Esso (Thailand) Public Company Ltd. (4)		
Variable notes due 2014-2017	177	414
Mobil Corporation		
8.625% debentures due 2021	249	249
Industrial revenue bonds due 2014-2051 (5)	2,527	2,690
Other U.S. dollar obligations (6)	112	74
Other foreign currency obligations	9	6
Capitalized lease obligations (7)	375	431
Total long-term debt	6,891	7,928

- $(1) \ \ \textit{Includes premiums of $271$ million in 2013 and $326$ million in 2012}.$
- (2) Average effective interest rate of 0.5% in 2012.
- (3) Average effective interest rate of 4.6% in 2013 and 4.6% in 2012.
- (4) Average effective interest rate of 3.3% in 2013 and 3.5% in 2012.
- (5) Average effective interest rate of 0.1% in 2013 and 0.1% in 2012.
- (6) Average effective interest rate of 4.4% in 2013 and 2.7% in 2012.
- (7) Average imputed interest rate of 7.8% in 2013 and 7.6% in 2012.

The Corporation has long-term committed lines of credit of \$0.6 billion which were unused as of December 31, 2013. Of this total, \$0.5 billion supp commercial paper programs.

# 15. Incentive Program

The 2003 Incentive Program provides for grants of stock options, stock appreciation rights (SARs), restricted stock and other forms of award. Awards r granted to eligible employees of the Corporation and those affiliates at least 50 percent owned. Outstanding awards are subject to certain forfeiture provential contained in the program or award instrument. Options and SARs may be granted at prices not less than 100 percent of market value on the date of granted a maximum life of 10 years. The maximum number of shares of stock that may be issued under the 2003 Incentive Program is 220 million. Award are forfeited, expire or are settled in cash, do not count against this maximum limit. The 2003 Incentive Program does not have a specified term. New a may be made until the available shares are depleted, unless the Board terminates the plan early. At the end of 2013, remaining shares available for under the 2003 Incentive Program were 117 million.

Restricted Stock and Restricted Stock Units. Awards totaling 9,729 thousand, 10,017 thousand, and 10,533 thousand of restricted (nonvested) co stock and restricted (nonvested) common stock units were granted in 2013, 2012 and 2011, respectively. Compensation expense for these awards is ba the price of the stock at the date of grant and is recognized in income over the requisite service period. Shares for these awards are issued to employee treasury stock. The units that are settled in cash are recorded as liabilities and their changes in fair value are recognized over the vesting period. Duri applicable restricted periods, the shares and units may not be sold or transferred and are subject to forfeiture. The majority of the awards have graded v periods, with 50 percent of the shares and units in each award vesting after three years and the remaining 50 percent vesting after seven years. A granted to a small number of senior executives have vesting periods of five years for 50 percent of the award and of 10 years or retirement, whichever later, for the remaining 50 percent of the award.

The Corporation has purchased shares in the open market and through negotiated transactions to offset shares issued in conjunction with benefit pla programs. Purchases may be discontinued at any time without prior notice.

The following tables summarize information about restricted stock and restricted stock units for the year ended December 31, 2013.

	2013				
		Weighted Average			
		Grant-Date			
Restricted stock and units outstanding	Shares	Fair Value per Share			
	(thousands)	(dollars)			
Issued and outstanding at January 1	46,451	73.94			
2012 award issued in 2013	10,016	87.24			
Vested	(11,068)	68.15			
Forfeited	(192)	77.22			
Issued and outstanding at December 31	45,207	78.29			
Value of restricted stock and units	2013	2012			
Grant price (dollars)	94.47	87.24			
Value at date of grant:		(millions of dollars)			
Restricted stock and units settled in stock	843	797			
Units settled in cash	76	77			
Total value	919	874			

As of December 31, 2013, there was \$2,269 million of unrecognized compensation cost related to the nonvested restricted awards. This cost is expected recognized over a weighted-average period of 4.5 years. The compensation cost charged against income for the restricted stock and restricted stock uni \$854 million, \$854 million and \$793 million for 2013, 2012 and 2011, respectively. The income tax benefit recognized in income related to compensation expense was \$78 million, \$79 million and \$73 million for the same periods, respectively. The fair value of shares and units vested in 2012 and 2011 was \$1,040 million, \$926 million and \$801 million, respectively. Cash payments of \$67 million, \$66 million and \$46 million for restricted stock units settled in cash were made in 2013, 2012 and 2011, respectively.

**Stock Options.** The Corporation has not granted any stock options under the 2003 Incentive Program and all stock options granted under the prior pr were exercised by the end of 2011. In 2010, the Corporation granted 12,393 thousand of converted XTO stock options of which 1,506 thousand options, with an average exercise price of \$85.57, were outstanding as of December 31, 2013.

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### 16. Litigation and Other Contingencies

Litigation. A variety of claims have been made against ExxonMobil and certain of its consolidated subsidiaries in a number of pending lay Management has regular litigation reviews, including updates from corporate and outside counsel, to assess the need for accounting recognition or disc of these contingencies. The Corporation accrues an undiscounted liability for those contingencies where the incurrence of a loss is probable and the a can be reasonably estimated. If a range of amounts can be reasonably estimated and no amount within the range is a better estimate than any other at then the minimum of the range is accrued. The Corporation does not record liabilities when the likelihood that the liability has been incurred is probable the amount cannot be reasonably estimated or when the liability is believed to be only reasonably possible or remote. For contingencies where an unfaveoutcome is reasonably possible and which are significant, the Corporation discloses the nature of the contingency and, where feasible, an estimate possible loss. For purposes of our contingency disclosures, "significant" includes material matters as well as other matters which management be should be disclosed. ExxonMobil will continue to defend itself vigorously in these matters. Based on a consideration of all relevant facts and circumst the Corporation does not believe the ultimate outcome of any currently pending lawsuit against ExxonMobil will have a material adverse effect up Corporation's operations, financial condition, or financial statements taken as a whole.

**Other Contingencies.** The Corporation and certain of its consolidated subsidiaries were contingently liable at December 31, 2013, for guarantees rela notes, loans and performance under contracts. Where guarantees for environmental remediation and other similar matters do not include a stated ca amounts reflect management's estimate of the maximum potential exposure.

		Dec. 31, 2013	
	Equity Company Obligations $(I)$	Other Third-Party Obligations	Total
		(millions of dollars)	_
Guarantees			
Debt-related	3,086	46	
Other	2,939	4,507	
Total	6,025	4,553	1

### (1) ExxonMobil share.

Additionally, the Corporation and its affiliates have numerous long-term sales and purchase commitments in their various business activities, all of whi expected to be fulfilled with no adverse consequences material to the Corporation's operations or financial condition. Unconditional purchase obligati defined by accounting standards are those long-term commitments that are noncancelable or cancelable only under certain conditions, and that third | have used to secure financing for the facilities that will provide the contracted goods or services.

		Payments Due by Period					
		2015-	2019 and				
	2014	2018	Beyond	7			
		(millions of dollars)					
Unconditional purchase obligations (1)	144	629	463				

(1) Undiscounted obligations of \$1,236 million mainly pertain to pipeline throughput agreements and include \$457 million of obligations to companies. The present value of these commitments, which excludes imputed interest of \$267 million, totaled \$969 million.

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In accordance with a nationalization decree issued by Venezuela's president in February 2007, by May 1, 2007, a subsidiary of the Venezuelan Nation Company (PdVSA) assumed the operatorship of the Cerro Negro Heavy Oil Project. This Project had been operated and owned by ExxonMobil aftholding a 41.67 percent ownership interest in the Project. The decree also required conversion of the Cerro Negro Project into a "mixed enterprise" increase in PdVSA's or one of its affiliate's ownership interest in the Project, with the stipulation that if ExxonMobil refused to accept the terms 1 formation of the mixed enterprise within a specified period of time, the government would "directly assume the activities" carried out by the joint ve ExxonMobil refused to accede to the terms proffered by the government, and on June 27, 2007, the government expropriated ExxonMobil's 41.67 p interest in the Cerro Negro Project. ExxonMobil's remaining net book investment in Cerro Negro producing assets is about \$750 million.

On September 6, 2007, affiliates of ExxonMobil filed a Request for Arbitration with the International Centre for Settlement of Investment Di (ICSID) invoking ICSID jurisdiction under Venezuela's Investment Law and the Netherlands-Venezuela Bilateral Investment Treaty. The ICSID Tr issued a decision on June 10, 2010, finding that it had jurisdiction to proceed on the basis of the Netherlands-Venezuela Bilateral Investment Treat ICSID arbitration proceeding is continuing and a hearing on the merits was held in February 2012. At this time, the net impact of these matters Corporation's consolidated financial results cannot be reasonably estimated. Regardless, the Corporation does not expect the resolution to have a m effect upon the Corporation's operations or financial condition.

An affiliate of ExxonMobil is one of the Contractors under a Production Sharing Contract (PSC) with the Nigerian National Petroleum Corpo (NNPC) covering the Erha block located in the offshore waters of Nigeria. ExxonMobil's affiliate is the operator of the block and owns a 56.25 p interest under the PSC. The Contractors are in dispute with NNPC regarding NNPC's lifting of crude oil in excess of its entitlement under the terms PSC. In accordance with the terms of the PSC, the Contractors initiated arbitration in Abuja, Nigeria, under the Nigerian Arbitration and Conci Act. On October 24, 2011, a three-member arbitral Tribunal issued an award upholding the Contractors' position in all material respects and aw damages to the Contractors jointly in an amount of approximately \$1.8 billion plus \$234 million in accrued interest. The Contractors petitioned a Ni federal court for enforcement of the award, and NNPC petitioned the same court to have the award set aside. On May 22, 2012, the court set aside the a The Contractors have appealed that judgment. In June 2013, the Contractors filed a lawsuit against NNPC in the Nigerian federal high court in or preserve their ability to seek enforcement of the PSC in the courts if necessary. At this time, the net impact of this matter on the Corporation's consol financial results cannot be reasonably estimated. However, regardless of the outcome of enforcement proceedings, the Corporation does not experiencedings to have a material effect upon the Corporation's operations or financial condition.

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### 17. Pension and Other Postretirement Benefits

The benefit obligations and plan assets associated with the Corporation's principal benefit plans are measured on December 31.

		Other Postro	etiremeı			
	U.S	•	Non-U.S.		Benefits	
	2013	2012	2013	2012	2013	20
			(perce	nt)		
Weighted-average assumptions used to determine						
benefit obligations at December 31						
Discount rate	5.00	4.00	4.30	3.80	5.00	
Long-term rate of compensation increase	5.75	5.75	5.40	5.50	5.75	
Change in benefit obligation						
Benefit obligation at January 1	19,779	17,035	28,670	29,068	9,058	
Service cost	801	665	697	648	176	
Interest cost	749	820	1,076	1,145	352	
Actuarial loss/(gain)	(1,520)	2,553	(1,454)	2,335	(1,267)	
Benefits paid (1) (2)	(2,520)	(1,294)	(1,311)	(1,330)	(511)	
Foreign exchange rate changes	-	-	(284)	651	(43)	
Japan restructuring and other divestments	-	-	(77)	(3,952)	-	
Plan amendments, other	15	-	40	105	103	
Benefit obligation at December 31	17,304	19,779	27,357	28,670	7,868	
Accumulated benefit obligation at December 31	13,989	15,902	23,949	24,345	-	

<sup>(1)</sup> Benefit payments for funded and unfunded plans.

For selection of the discount rate for U.S. plans, several sources of information are considered, including interest rate market indicators and the discound etermined by constructing a portfolio of high-quality, noncallable bonds with cash flows that match estimated outflows for benefit payments. For non-U.S. plans, the discount rate is determined by using bond portfolios with an average maturity approximating that of the liabilities or spot yield count of which are constructed using high-quality, local-currency-denominated bonds.

The measurement of the accumulated postretirement benefit obligation assumes a health care cost trend rate of 4.5 percent in 2015 and subsequent A one-percentage-point increase in the health care cost trend rate would increase service and interest cost by \$68 million and the postretirement the obligation by \$734 million. A one-percentage-point decrease in the health care cost trend rate would decrease service and interest cost by \$53 million a postretirement benefit obligation by \$597 million.

			Other Postretiren			
	U.S		Non-U.S.		Benefits	
	2013	2012	2013	2012	2013	20
			(millions of	dollars)		
Change in plan assets						
Fair value at January 1	12,632	10,656	18,090	17,117	581	
Actual return on plan assets	617	1,457	1,604	1,541	64	
Foreign exchange rate changes	-	-	(270)	462	-	
Company contribution	101	1,560	919	1,604	35	
Benefits paid (1)	(2,171)	(1,041)	(869)	(922)	(60)	
Japan restructuring and other divestments	-	-	(45)	(1,696)	-	
Other	11	-	(146)	(16)	-	
Fair value at December 31	11,190	12,632	19,283	18,090	620	

<sup>(1)</sup> Benefit payments for funded plans.

<sup>(2)</sup> For 2013 and 2012, other postretirement benefits paid are net of \$20 million and \$23 million of Medicare subsidy receipts, respectively.

The funding levels of all qualified pension plans are in compliance with standards set by applicable law or regulation. As shown in the table below, a smaller U.S. pension plans and a number of non-U.S. pension plans are not funded because local tax conventions and regulatory practices do not ence funding of these plans. All defined benefit pension obligations, regardless of the funding status of the underlying plans, are fully supported by the fir strength of the Corporation or the respective sponsoring affiliate.

	Pension Benefits				
	U.S.		Non-U.S.		
	2013	2012	2013	20	
		(millions of	dollars)		
Assets in excess of/(less than) benefit obligation					
Balance at December 31					
Funded plans	(3,547)	(4,438)	(941)	(	
Unfunded plans	(2,567)	(2,709)	(7,133)	(	
Total	(6,114)	(7,147)	(8,074)	(1	

The authoritative guidance for defined benefit pension and other postretirement plans requires an employer to recognize the overfunded or underfunded of a defined benefit postretirement plan as an asset or liability in its statement of financial position and to recognize changes in that funded status in the in which the changes occur through other comprehensive income.

		Other Postretireme				
	U.S		Non-U.S.		Benefits	
	2013	2012	2013	2012	2013	20
			(millions o	f dollars)		
Assets in excess of/(less than) benefit obligation						
Balance at December 31 (1)	(6,114)	(7,147)	(8,074)	(10,580)	(7,248)	(
Amounts recorded in the consolidated balance						
sheet consist of:						
Other assets	1	1	201	49	-	
Current liabilities	(275)	(279)	(358)	(352)	(359)	
Postretirement benefits reserves	(5,840)	(6,869)	(7,917)	(10,277)	(6,889)	(
Total recorded	(6,114)	(7,147)	(8,074)	(10,580)	(7,248)	(
Amounts recorded in accumulated other						
comprehensive income consist of:						
Net actuarial loss/(gain)	4,780	7,451	7,943	10,904	1,603	
Prior service cost	60	67	665	758	65	
Total recorded in accumulated other						
comprehensive income	4,840	7,518	8,608	11,662	1,668	

<sup>(1)</sup> Fair value of assets less benefit obligation shown on the preceding page.

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The long-term expected rate of return on funded assets shown below is established for each benefit plan by developing a forward-looking, long-term assumption for each asset class, taking into account factors such as the expected real return for the specific asset class and inflation. A single, long-ter of return is then calculated as the weighted average of the target asset allocation percentages and the long-term return assumption for each asset class.

								Other
			Pension	Benefits			Pos	stretirement
		U.S.			Non-U.S.		Benefits	
	2013	2012	2011	2013	2012	2011	2013	2012
Weighted-average assumptions used to								
determine net periodic benefit cost for								
years ended December 31					(percent)			
Discount rate	4.00	5.00	5.50	3.80	4.00	4.80	4.00	5.00
Long-term rate of return on funded assets	7.25	7.25	7.50	6.40	6.60	6.80	7.25	7.25
Long-term rate of compensation increase	5.75	5.75	5.25	5.50	5.40	5.20	5.75	5.75
Components of net periodic benefit cost				(mil	lions of dollar	rs)		
Service cost	801	665	546	697	648	574	176	134
Interest cost	749	820	792	1,076	1,145	1,267	352	380
Expected return on plan assets	(835)	(789)	(769)	(1,128)	(1,109)	(1,168)	(41)	(38)
Amortization of actuarial loss/(gain)	646	576	485	852	844	647	228	170
Amortization of prior service cost	7	7	9	117	117	103	21	34
Net pension enhancement and								
curtailment/settlement cost (1)	723	333	286	22	1,540	34	-	-
Net periodic benefit cost	2,091	1,612	1,349	1,636	3,185	1,457	736	680

<sup>(1)</sup> Non-U.S. net pension enhancement and curtailment/settlement cost for 2012 includes \$1,420 million (on a consolidated-company, before-tax basis) of accumulated other comprehensive income for the postretirement benefit reserves adjustment that was recycled into earnings and included in the Japan restructuring gain reported in "Other income".

Changes in amounts recorded in accumulated								
other comprehensive income:								
Net actuarial loss/(gain)	(1,302)	1,885	2,218	(1,938)	1,906	4,133	(1,290)	1,008
Amortization of actuarial (loss)/gain	(1,369)	(909)	(771)	(874)	(2,384)	(681)	(228)	(170)
Prior service cost/(credit)	-	-	-	30	71	187	-	-
Amortization of prior service (cost)/credit	(7)	(7)	(9)	(117)	(117)	(103)	(21)	(34)
Foreign exchange rate changes		-	-	(155)	271	(90)	(10)	3
Total recorded in other comprehensive income	(2,678)	969	1,438	(3,054)	(253)	3,446	(1,549)	807
Total recorded in net periodic benefit cost and								
other comprehensive income, before tax	(587)	2,581	2,787	(1,418)	2,932	4,903	(813)	1,487
other comprehensive income, before tax	(367)	2,361	4,101	(1,+10)	4,934	4,903	(013)	1,40/

Costs for defined contribution plans were \$392 million, \$382 million and \$378 million in 2013, 2012 and 2011, respectively.

A summary of the change in accumulated other comprehensive income is shown in the table below:

**Total Pension and** Other Postretirement Benefits 2013 2012 20 (millions of dollars) (Charge)/credit to other comprehensive income, before tax U.S. pension 2,678 (969)Non-U.S. pension 3,054 253 Other postretirement benefits 1,549 (807)Total (charge)/credit to other comprehensive income, before tax 7,281 (1,523)(Charge)/credit to income tax (see Note 4) (2,336)393 (49)(Charge)/credit to investment in equity companies 49 (Charge)/credit to other comprehensive income including noncontrolling 4,994 interests, after tax (1,179)(279)Charge/(credit) to equity of noncontrolling interests (124)4,715 (1,303)(Charge)/credit to other comprehensive income attributable to ExxonMobil

The Corporation's investment strategy for benefit plan assets reflects a long-term view, a careful assessment of the risks inherent in various asset class broad diversification to reduce the risk of the portfolio. The benefit plan assets are primarily invested in passive equity and fixed income index fu diversify risk while minimizing costs. The equity funds hold ExxonMobil stock only to the extent necessary to replicate the relevant equity index. The income funds are largely invested in high-quality corporate and government debt securities.

Studies are periodically conducted to establish the preferred target asset allocation percentages. The target asset allocation for the U.S. benefit plan percent equity securities and 50 percent debt securities. The target asset allocation for the non-U.S. plans in aggregate is 49 percent equity securities appeared to the percent debt securities. The equity targets for the U.S. and non-U.S. plans include an allocation to private equity partnerships that primarily for early-stage venture capital of 5 percent and 3 percent, respectively.

The fair value measurement levels are accounting terms that refer to different methods of valuing assets. The terms do not represent the relative predict quality of an investment.

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The 2013 fair value of the benefit plan assets, including the level within the fair value hierarchy, is shown in the tables below:

	U.S. Pension				Non-U.S. Pension				
	Fair Value Measurement				Fai	r Value Measuremer	surement		
	at D	ecember 31, 2013, U	Jsing:		at December 31, 2013, Using:				
	Quoted Prices					Quoted Prices			
	in Active	Significant			in Active	Significant			
Ŋ	Markets for	Other	Significant		Markets for	Other	Significant		
	Identical	Observable	Unobservable		Identical	Observable	Unobservable		
	Assets (Level 1)	Inputs (Level 2)	Inputs (Level 3)	Total	Assets (Level 1)	Inputs (Level 2)	Inputs (Level 3)	٦	
	(Ecres 1)	(20,012)	(20,000)		is of dollars)	(2010/2)	(Ecres)	<del></del>	
Asset category:					•				
Equity securities									
U.S.	-	2,514 (1)	-	2,514	-	3,046 (1)	-		
Non-U.S.	-	2,622 (1)	-	2,622	294 (2)	5,608 (1)	-		
Private equity	-	-	523 (3)	523	-	-	502 (3)		
Debt securities									
Corporate	-	3,430 (4)	-	3,430	-	2,125 (4)	-		
Government	-	2,056 (4)	-	2,056	272 (5)	7,100 (4)	-		
Asset-backed	-	6 (4)	-	6	-	103 (4)	-		
Real estate funds	-	-	-	-	-	-	136 (6)		
Cash	-	27 (7)		27	57	20 (8)			
Total at fair value	-	10,655	523	11,178	623	18,002	638	1	
Insurance contracts									
at contract value				12					
Total plan assets				11,190				_1	

- (1) For U.S. and non-U.S. equity securities held in the form of fund units that are redeemable at the measurement date, the unit value is treated as a I input. The fair value of the securities owned by the funds is based on observable quoted prices on active exchanges, which are Level 1 inputs.
- (2) For non-U.S. equity securities held in separate accounts, fair value is based on observable quoted prices on active exchanges.
- (3) For private equity, fair value is generally established by using revenue or earnings multiples or other relevant market data including Initial Offerings.
- (4) For corporate, government and asset-backed debt securities, fair value is based on observable inputs of comparable market transactions.
- (5) For corporate and government debt securities that are traded on active exchanges, fair value is based on observable quoted prices.
- $(6) \ \ For \ real \ estate \ funds, fair \ value \ is \ based \ on \ appraised \ values \ developed \ using \ comparable \ market \ transactions.$
- (7) For cash balances held in the form of short-term fund units that are redeemable at the measurement date, the fair value is treated as a Level 2 inpu
- (8) For cash balances that are subject to withdrawal penalties or other adjustments, the fair value is treated as a Level 2 input.

		Other Postretire	ment	
		Fair Value Measurement		,
	at l	December 31, 2013, Using:		
	Quoted			
	Prices			
	in Active	Significant		
	Markets for	Other	Significant	
	Identical	Observable	Unobservable	
	Assets	Inputs	Inputs	
	(Level 1)	(Level 2)	(Level 3)	T
		(millions of de	ollars)	
Asset category:				
Equity securities				
U.S.	-	157 (1)	-	
Non-U.S.	-	149 (1)	-	
Private equity	-	-	9 (2)	
Debt securities				
Corporate	-	129 (3)	-	
Government	-	168 (3)	-	
Asset-backed	-	4 (3)	-	
Cash	-	4	-	
Total at fair value	-	611	9	

- (1) For U.S. and non-U.S. equity securities held in the form of fund units that are redeemable at the measurement date, the unit value is treated as a I input. The fair value of the securities owned by the funds is based on observable quoted prices on active exchanges, which are Level 1 inputs.
- (2) For private equity, fair value is generally established by using revenue or earnings multiples or other relevant market data including Initial Offerings.
- (3) For corporate, government and asset-backed debt securities, fair value is based on observable inputs of comparable market transactions.

The change in the fair value in 2013 of Level 3 assets that use significant unobservable inputs to measure fair value is shown in the table below:

		Pension		Other		
	U.S.  Private  Equity	Non-U	Postretireme			
		Private	Real	Private		
		Equity	Estate	Equity		
		(millions of dollars)				
Fair value at January 1	489	448	293			
Net realized gains/(losses)	(1)	11	(13)			
Net unrealized gains/(losses)	86	57	10			
Net purchases/(sales)	(51)	(14)	(154)			
Fair value at December 31	523	502	136			
Net realized gains/(losses) Net unrealized gains/(losses) Net purchases/(sales)	(1) 86 (51)	11 57 (14)	(13) 10 (154)			

The 2012 fair value of the benefit plan assets, including the level within the fair value hierarchy, is shown in the tables below:

		U.S. Pension			Non-U.S. Pension			
	Fa	air Value Measurem	ent		Fair Value Measurement			
	at D	ecember 31, 2012, U	Jsing:		at De	cember 31, 2012, Us	ing:	
	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	1
	(Ecver 1)	(Ecver 2)	(Level 3)		of dollars)	(Ecver 2)	(Ecver 3)	
Asset category:				(mmono	oj donars)			
Equity securities								
U.S.	-	2,600 (1)	-	2,600	-	2,671 (1)	-	
Non-U.S.	-	3,227 (1)	-	3,227	203 (2)	5,308 (1)	-	
Private equity	-	-	489 (3)	489	-	-	448 (3)	
Debt securities								
Corporate	-	3,872 (4)	-	3,872	-	2,005 (4)	-	
Government	-	2,223 (4)	-	2,223	271 (5)	6,643 (4)	-	
Asset-backed	-	10 (4)	-	10	-	100 (4)	-	
Real estate funds	-	-	-	-	-	-	293 (6)	
Cash		198 (7)	-	198	93	35 (8)	-	
Total at fair value Insurance contracts	-	12,130	489	12,619	567	16,762	741	1
at contract value				13				
Total plan assets				12,632				1

- (1) For U.S. and non-U.S. equity securities held in the form of fund units that are redeemable at the measurement date, the unit value is treated as a I input. The fair value of the securities owned by the funds is based on observable quoted prices on active exchanges, which are Level 1 inputs.
- (2) For non-U.S. equity securities held in separate accounts, fair value is based on observable quoted prices on active exchanges.
- (3) For private equity, fair value is generally established by using revenue or earnings multiples or other relevant market data including Initial Offerings.
- $(4) \ \ For corporate, government and asset-backed debt securities, fair value is based on observable inputs of comparable market transactions.$
- (5) For corporate and government debt securities that are traded on active exchanges, fair value is based on observable quoted prices.
- (6) For real estate funds, fair value is based on appraised values developed using comparable market transactions.
- (7) For cash balances held in the form of short-term fund units that are redeemable at the measurement date, the fair value is treated as a Level 2 inpu
- (8) For cash balances that are subject to withdrawal penalties or other adjustments, the fair value is treated as a Level 2 input.

		Other Postretire	ement	
	I	Fair Value Measurement		
	at 1	December 31, 2012, Using:		
	Quoted			
	Prices			
	in Active	Significant		
	Markets for	Other	Significant	
	Identical	Observable	Unobservable	
	Assets	Inputs	Inputs	
	(Level 1)	(Level 2)	(Level 3)	T
		(millions of dol	lars)	
Asset category:				
Equity securities				
U.S.	-	166 (1)	-	
Non-U.S.	-	160 (1)	-	
Private equity	-	-	7 (2)	
Debt securities				
Corporate	-	91 (3)	-	
Government	-	136 (3)	-	
Asset-backed	-	14 (3)	-	
Cash	-	7	-	
Total at fair value	-	574	7	

<sup>(1)</sup> For U.S. and non-U.S. equity securities held in the form of fund units that are redeemable at the measurement date, the unit value is treated as a I input. The fair value of the securities owned by the funds is based on observable quoted prices on active exchanges, which are Level 1 inputs.

The change in the fair value in 2012 of Level 3 assets that use significant unobservable inputs to measure fair value is shown in the table below:

		2012			
		Pension			
	U.S.	Non-U	U.S.	Postretireme	
	Private	Private Real	Real	Private	
	Equity	Equity	Estate	Equity	
		(million	ns of dollars)		
Fair value at January 1	458	393	397		
Net realized gains/(losses)	2	2	(14)		
Net unrealized gains/(losses)	41	22	(1)		
Net purchases/(sales)	(12)	31	(89)		
Fair value at December 31	489	448	293		

<sup>(2)</sup> For private equity, fair value is generally established by using revenue or earnings multiples or other relevant market data including Initial Offerings.

<sup>(3)</sup> For corporate, government and asset-backed debt securities, fair value is based on observable inputs of comparable market transactions.

A summary of pension plans with an accumulated benefit obligation in excess of plan assets is shown in the table below:

	Pension Benefits			
	U.S.		1	Non-U.S.
	2013	2012	2013	20
		(millions	of dollars)	
For <u>funded</u> pension plans with an accumulated benefit obligation				
in excess of plan assets:				
Projected benefit obligation	14,737	17,070	8	391
Accumulated benefit obligation	12,342	14,171	6	589
Fair value of plan assets	11,189	12,631	6	511
For unfunded pension plans:				
Projected benefit obligation	2,567	2,709	7,1	133
Accumulated benefit obligation	1,647	1,731	6,0	)70
				Other
		Pension Bene	fits	Postretirem
		U.S.	Non-U.S.	Benefits

U.S. Non-U.S.

(millions of dollars)

Estimated 2014 amortization from accumulated other comprehensive income:

Net actuarial loss/(gain) (1)

Prior service cost (2)

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<sup>(2)</sup> The Corporation amortizes prior service cost on a straight-line basis as permitted under authoritative guidance for defined benefit pension and postretirement benefit plans.

	Pension Benefits		Other Post	Other Postretirement Benefits		
	·	_	·	Medicare		
	U.S.	Non-U.S.	Gross	Subsidy Rece		
		(millio	ns of dollars)			
Contributions expected in 2014	1,400	800	-			
Benefit payments expected in:						
2014	1,540	1,279	458			
2015	1,520	1,293	473			
2016	1,501	1,348	485			
2017	1,467	1,383	496			
2018	1,387	1,423	505			
2019 - 2023	6,519	7,480	2,608			

# 18. Disclosures about Segments and Related Information

The Upstream, Downstream and Chemical functions best define the operating segments of the business that are reported separately. The factors u identify these reportable segments are based on the nature of the operations that are undertaken by each segment. The Upstream segment is organized operates to explore for and produce crude oil and natural gas. The Downstream segment is organized and operates to manufacture and sell petr products. The Chemical segment is organized and operates to manufacture and sell petrochemicals. These segments are broadly understood acre petroleum and petrochemical industries.

These functions have been defined as the operating segments of the Corporation because they are the segments (1) that engage in business activitie which revenues are earned and expenses are incurred; (2) whose operating results are regularly reviewed by the Corporation's chief operating decision to make decisions about resources to be allocated to the segment and assess its performance; and (3) for which discrete financial information is available

Earnings after income tax include transfers at estimated market prices.

<sup>(1)</sup> The Corporation amortizes the net balance of actuarial losses/(gains) as a component of net periodic benefit cost over the average remaining s period of active plan participants.

In corporate and financing activities, interest revenue relates to interest earned on cash deposits and marketable securities. Interest expense in non-debt-related interest expense of \$202 million and \$165 million in 2012 and 2011, respectively. For 2013, non-debt-related interest expense was credit of \$123 million, primarily reflecting the effect of credits from the favorable resolution of prior year tax positions.

			D				Corporate	_
	Upstr		Downstr		Chemi		and	Corp
	U.S.	Non-U.S.	U.S.	Non-U.S.	U.S.	Non-U.S.	Financing	]
As of December 31, 2013				(millions of	dollars)			
Earnings after income tax	4,191	22,650	2,199	1,250	2,755	1,073	(1,538)	3
Earnings of equity companies above	1,576	11,627	(460)	22	189	1,422	(449)	1
Sales and other operating revenue (1)	13,712	25,349	123,802	218,904	15,295	23,753	21	42
Intersegment revenue	8,343	45,761	20,781	52,624	11,993	8,232	285	
Depreciation and depletion expense	5,170	8,277	633	1,390	378	632	702	1
Interest revenue	-,	-,	-	-,	-	-	87	
Interest expense	30	26	7	8	1	_	(63)	
Income taxes	2,197	21,554	721	481	989	363	(2,042)	2
Additions to property, plant and equipment	7,480	26,075	616	1,072	840	272	1,386	3
Investments in equity companies	4,975	9,740	62	1,749	217	3,103	(227)	1
Total assets	88,698	157,465	19,261	40,661	7,816	19,659	13,248	34
As of December 31, 2012								
Earnings after income tax	3,925	25,970	3,575	9,615	2,220	1,678	(2,103)	4
Earnings of equity companies above	1,759	11,900	6	387	183	1,267	(492)	1
Sales and other operating revenue (1)	11,039	27,673	125,088	248.959	14.723	24,003	24	45
Intersegment revenue	8,764	47,507	20,963	62,130	12,409	9,750	258	
Depreciation and depletion expense	5,104	7,340	594	1,280	376	508	686	1
Interest revenue	-	-	-	-,	-	-	117	
Interest expense	37	13	3	36	_	(1)	239	
Income taxes	2,025	25,362	1,811	1,892	755	232	(1,032)	3
Additions to property, plant and equipment	9,697	21,769	480	1,153	338	659	1,083	3
Investments in equity companies	4,020	9,147	195	2,069	233	3,143	(277)	1
Total assets	86,146	140,848	18,451	40,956	7,238	18,886	21,270	33
As of December 31, 2011								
Earnings after income tax	5,096	29,343	2,268	2,191	2,215	2,168	(2,221)	4
Earnings of equity companies above	2,045	11,768	7	353	198	1,365	(447)	1
Sales and other operating revenue (1)	14,023	32,419	120,844	257,779	15,466	26,476	22	46
Intersegment revenue	9,807	49,910	18,489	73,549	12,226	10,563	262	
Depreciation and depletion expense	4,879	7,021	650	1,560	380	458	635	1
Interest revenue		- ,	-	-,	-	-	135	-
Interest expense	30	36	10	24	2	(1)	146	
Income taxes	2,852	25,755	1,123	696	1,027	465	(867)	3
Additions to property, plant and equipment	10,887	18,934	400	1,334	241	910	932	3
Investments in equity companies	2,963	8,439	210	1,358	253	3,973	(228)	1
Total assets	82,900	127,977	18,354	51,132	7,245	19,862	23,582	33

<sup>(1)</sup> Sales and other operating revenue includes sales-based taxes of \$30,589 million for 2013, \$32,409 million for 2012 and \$33,503 million for 201 Note 1, Summary of Accounting Policies.

# Geographic

Sales and other operating revenue (1)	2013	2012	20	
	(millions of dollars)			
United States	152,820	150,865	15	
Non-U.S.	268,016	300,644	31	
Total	420,836	451,509	46	
Significant non-U.S. revenue sources include:				
Canada	35,924	34,325	3	
United Kingdom	34,061	33,600	3	
Belgium	20,973	23,567	2	
Italy	19,273	18,228	1	
France	18,444	19,601	1	
Germany	15,701	15,871	1	
Singapore	15,623	14,606	1	
Japan	124	14,162	3	

<sup>(1)</sup> Sales and other operating revenue includes sales-based taxes of \$30,589 million for 2013, \$32,409 million for 2012 and \$33,503 million for 201 Note 1, Summary of Accounting Policies.

Long-lived assets	2013	2012	20
		(millions of dollars)	
United States	98,271	94,336	9
Non-U.S.	145,379	132,613	12
Total	243,650	226,949	21
Significant non-U.S. long-lived assets include:			
Canada	41,522	31,979	2
Australia	14,258	13,415	
Nigeria	12,343	12,216	1
Singapore	9,570	9,700	
Kazakhstan	8,530	7,785	
Angola	8,262	8,238	1
Norway	6,542	7,040	
Papua New Guinea	5,768	4,599	
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# 19. Income, Sales-Based and Other Taxes

	2013			2012			2011		
	U.S.	Non-U.S.	Total	U.S.	Non-U.S.	Total	U.S.	Non-U.S.	T
				(n	nillions of dollar	rs)			
Income tax expense									
Federal and non-U.S.									
Current	1,073	22,115	23,188	1,791	25,650	27,441	1,547	28,849	3
Deferred - net	(116)	757	641	1,097	1,816	2,913	1,577	(1,417)	
U.S. tax on non-U.S. operations	37	-	37	89	-	89	15	-	
Total federal and non-U.S.	994	22,872	23,866	2,977	27,466	30,443	3,139	27,432	3
State	397	-	397	602	-	602	480	-	
Total income tax expense	1,391	22,872	24,263	3,579	27,466	31,045	3,619	27,432	3
Sales-based taxes	5,992	24,597	30,589	5,785	26,624	32,409	5,652	27,851	3
All other taxes and duties									
Other taxes and duties	955	32,275	33,230	1,406	34,152	35,558	1,539	38,434	3
Included in production and									
manufacturing expenses	1,318	1,182	2,500	1,242	1,308	2,550	1,342	1,425	
Included in SG&A expenses	150	516	666	154	595	749	181	623	
Total other taxes and duties	2,423	33,973	36,396	2,802	36,055	38,857	3,062	40,482	4
Total	9,806	81,442	91,248	12,166	90,145	102,311	12,333	95,765	10

All other taxes and duties include taxes reported in production and manufacturing and selling, general and administrative (SG&A) expenses. The provisions for deferred income taxes include net credits of \$310 million in 2013 and \$330 million in 2011 and a net charge of \$244 million in 2012 to effect of changes in tax laws and rates.

The reconciliation between income tax expense and a theoretical U.S. tax computed by applying a rate of 35 percent for 2013, 2012 and 2011 follows:

	2013	2012	20
		(millions of dollars)	
Income before income taxes			
United States	9,746	11,222	1
Non-U.S.	47,965	67,504	6
Total	57,711	78,726	7
Theoretical tax	20,199	27,554	2
Effect of equity method of accounting	(4,874)	(5,254)	(
Non-U.S. taxes in excess of theoretical U.S. tax	10,528	8,434	1
U.S. tax on non-U.S. operations	37	89	
State taxes, net of federal tax benefit	258	391	
Other	(1,885)	(169)	
Total income tax expense	24,263	31,045	3
Effective tax rate calculation			
Income taxes	24,263	31,045	3
ExxonMobil share of equity company income taxes	6,061	5,859	
Total income taxes	30,324	36,904	3
Net income including noncontrolling interests	33,448	47,681	4
Total income before taxes	63,772	84,585	7
Effective income tax rate	48%	44%	
9	94		

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Deferred income taxes reflect the impact of temporary differences between the amount of assets and liabilities recognized for financial reporting pu and such amounts recognized for tax purposes.

Deferred tax liabilities/(assets) are comprised of the following at December 31:

Tax effects of temporary differences for:	2013	20
	(millions of d	lollars)
Property, plant and equipment	50,884	4
Other liabilities	3,474	
Total deferred tax liabilities	54,358	5
Pension and other postretirement benefits	(6,573)	(
Asset retirement obligations	(6,083)	(
Tax loss carryforwards	(3,393)	(
Other assets	(6,246)	(
Total deferred tax assets	(22,295)	(2
Asset valuation allowances	2,491	
Net deferred tax liabilities	34,554	3

Deferred income tax (assets) and liabilities are included in the balance sheet as shown below. Deferred income tax (assets) and liabilities are classif current or long term consistent with the classification of the related temporary difference – separately by tax jurisdiction.

Balance sheet classification	2013	20	
	(millions of dollars)		
Other current assets	(3,575)	(	
Other assets, including intangibles, net	(2,822)	(	
Accounts payable and accrued liabilities	421		
Deferred income tax liabilities	40,530	3	
Net deferred tax liabilities	34,554	3	

The Corporation had \$47 billion of indefinitely reinvested, undistributed earnings from subsidiary companies outside the U.S. Unrecognized deferred on remittance of these funds are not expected to be material.

**Unrecognized Tax Benefits.** The Corporation is subject to income taxation in many jurisdictions around the world. Unrecognized tax benefits refle difference between positions taken or expected to be taken on income tax returns and the amounts recognized in the financial statements. Resolution related tax positions through negotiations with the relevant tax authorities or through litigation will take many years to complete. It is difficult to pred timing of resolution for tax positions since such timing is not entirely within the control of the Corporation. It is reasonably possible that the total amc unrecognized tax benefits could increase by up to 20 percent in the next 12 months, with no material impact on near-term earnings. Given the lon periods involved in resolving tax positions, the Corporation does not expect that the recognition of unrecognized tax benefits will have a material imp the Corporation's effective income tax rate in any given year.

The following table summarizes the movement in unrecognized tax benefits.

Gross unrecognized tax benefits	2013	2012	20
		(millions of dollars)	
Balance at January 1	7,663	4,922	
Additions based on current year's tax positions	1,460	1,662	
Additions for prior years' tax positions	464	2,559	
Reductions for prior years' tax positions	(249)	(535)	
Reductions due to lapse of the statute of limitations	(588)	(79)	
Settlements with tax authorities	(849)	(855)	
Foreign exchange effects/other	(63)	(11)	
Balance at December 31	7,838	7,663	

The additions and reductions in unrecognized tax benefits shown above include effects related to net income and equity, and timing differences for whi ultimate deductibility is highly certain but for which there is uncertainty about the timing of such deductibility. The 2013, 2012 and 2011 chan unrecognized tax benefits did not have a material effect on the Corporation's net income or cash flow.

The following table summarizes the tax years that remain subject to examination by major tax jurisdiction:

Country of Operation	Open Tax Years
Abu Dhabi	2006 - 2013
Angola	2009 - 2013
Australia:	2000 - 2003
	2005
	2008 - 2013
Canada	2006 - 2013
Equatorial Guinea	2007 - 2013
Malaysia	2007 - 2013
Nigeria	1998 - 2013
Norway	2000 - 2013
Qatar	2007 - 2013
Russia	2010 - 2013
United Kingdom	2010 - 2013
United States	2006 - 2013

The Corporation classifies interest on income tax-related balances as interest expense or interest income and classifies tax-related penalties as ope expense.

For 2013, the Corporation's net interest expense was a credit of \$207 million, reflecting the effect of credits from the favorable resolution of prior yet positions. The Corporation incurred \$46 million and \$62 million in interest expense on income tax reserves in 2012 and 2011, respectively. The interest payable balances were \$156 million and \$385 million at December 31, 2013, and 2012, respectively.

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# SUPPLEMENTAL INFORMATION ON OIL AND GAS EXPLORATION AND PRODUCTION ACTIVITIES (unaudited)

The results of operations for producing activities shown below do not include earnings from other activities that ExxonMobil includes in the Upst function, such as oil and gas transportation operations, LNG liquefaction and transportation operations, coal and power operations, technical s agreements, other nonoperating activities and adjustments for noncontrolling interests. These excluded amounts for both consolidated and equity com totaled \$886 million in 2013, \$2,832 million in 2012, and \$2,600 million in 2011. Oil sands mining operations are included in the results of operating accordance with Securities and Exchange Commission and Financial Accounting Standards Board rules.

	United	Canada/ South				Australia/	
Results of Operations	States	America	Europe	Africa	Asia	Oceania	1
			•	lions of dollars)			
Consolidated Subsidiaries							
2013 - Revenue							
Sales to third parties	8,371	2,252	5,649	3,079	5,427	730	1
Transfers	6,505	5,666	5,654	15,738	8,936	1,405	4
	14,876	7,918	11,303	18,817	14,363	2,135	(
Production costs excluding taxes	4,191	3,965	2,859	2,396	1,763	654	
Exploration expenses	394	386	245	288	571	92	
Depreciation and depletion	4,926	989	1,881	3,269	1,680	334	
Taxes other than income	1,566	94	474	1,583	1,794	427	
Related income tax	1,788	542	4,124	6,841	5,709	202	<u> </u>
Results of producing activities for consolidated							
subsidiaries	2,011	1,942	1,720	4,440	2,846	426	
<b>Equity Companies</b>							
2013 - Revenue							
Sales to third parties	1,320	-	6,768	-	21,463	-	4
Transfers	1,034	-	64	-	6,091	-	
	2,354	-	6,832	-	27,554	-	1
Production costs excluding taxes	551	-	459	-	660	-	
Exploration expenses	19	-	15	-	426	-	
Depreciation and depletion	207	-	169	-	955	-	
Taxes other than income	51	-	3,992	-	7,352	-	
Related income tax	-	-	832	-	8,482	-	
Results of producing activities for equity companies	1,526	-	1,365	-	9,679	-	
Total results of operations	3,537	1,942	3,085	4,440	12,525	426	- 1

	United	Canada/ South				Australia/
Results of Operations	States	America	Europe	Africa	Asia	Oceania
•			(mill	ions of dollars)		
onsolidated Subsidiaries						
012 - Revenue						
Sales to third parties	6,977	1,804	5,835	3,672	6,536	1,275
Transfers	6,996	5,457	6,366	16,905	9,241	932
	13,973	7,261	12,201	20,577	15,777	2,207
Production costs excluding taxes	4,044	3,079	2,443	2,395	1,606	488
Exploration expenses	391	292	274	234	513	136
Depreciation and depletion	4,862	848	1,559	2,879	1,785	264
Taxes other than income	1,963	89	513	1,702	2,248	446
Related income tax	1,561	720	5,413	8,091	6,616	281
Results of producing activities for consolidated						
subsidiaries	1,152	2,233	1,999	5,276	3,009	592
Substantia S		_,	-,	2,2.0	2,000	
quity Companies						
012 - Revenue						
Sales to third parties	1,284	_	6,380	_	20,017	-
Transfers	1,108	_	67	_	5,693	_
Transiers	2,392	_	6,447	_	25,710	_
Production costs avaluding taxes	467	_	369	_	484	
Production costs excluding taxes Exploration expenses	9	-	17	-		-
* *		-		-	-	-
Depreciation and depletion	176	-	152	-	676	-
Taxes other than income	42	-	3,569	-	6,658	-
Related income tax	-	-	894	-	8,234	-
Results of producing activities for equity companies	1,698	-	1,446	-	9,658	-
otal results of operations	2,850	2,233	3,445	5,276	12,667	592
Consolidated Subsidiaries						
011 - Revenue			0.070			
Sales to third parties	8,579	1,056	8,050	3,507	6,813	1,061
Transfers	8,190	7,022	7,694	16,704	9,388	1,213
	16,769	8,078	15,744	20,211	16,201	2,274
Production costs excluding taxes	4,107	2,751	2,722	2,608	1,672	497
Exploration expenses	268	290	599	233	618	73
Depreciation and depletion	4,664	980	1,928	2,159	1,680	236
Taxes other than income	2,157	79	631	2,055	2,164	295
Related income tax	2,445	969	6,842	7,888	6,026	353
Results of producing activities for consolidated					•	
subsidiaries	3,128	3,009	3,022	5,268	4,041	820
quity Companies						
011 - Revenue						
Sales to third parties	1,356	-	5,580	-	18,855	-
Transfers	1,163	-	103	-	5,666	-
	2,519	-	5,683	-	24,521	-
Production costs excluding taxes	482	-	315	-	378	-
Exploration expenses	10	-	13	-	-	-
Depreciation and depletion	151	-	160	_	576	_
Taxes other than income	36	_	2,995	_	6,173	-
Related income tax	-	_	847	_	8,036	_
Results of producing activities for equity companies	1,840		1,353	_	9,358	_
results of producing activities for equity companies	1,040		1,333		7,330	
otal results of operations	4,968	3,009	4,375	5,268	13,399	820

# Oil and Gas Exploration and Production Costs

The amounts shown for net capitalized costs of consolidated subsidiaries are \$13,667 million less at year-end 2013 and \$10,643 million less at year-end than the amounts reported as investments in property, plant and equipment for the Upstream in Note 9. This is due to the exclusion from capitalized covertain transportation and research assets and assets relating to LNG operations. Assets related to oil sands and oil shale mining operations are included capitalized costs in accordance with Financial Accounting Standards Board rules.

		Canada/					
	United	South				Australia/	
Capitalized Costs	States	America	Europe	Africa	Asia	Oceania	7
		(millions of dollars)					
Consolidated Subsidiaries							
As of December 31, 2013							
Property (acreage) costs - Proved	13,881	3,595	188	874	1,620	863	1
- Unproved	23,945	5,390	61	583	701	146	1
Total property costs	37,826	8,985	249	1,457	2,321	1,009	:
Producing assets	74,743	34,487	44,161	40,424	30,082	7,973	23
Incomplete construction	5,640	11,811	2,219	5,913	8,387	4,194	
Total capitalized costs	118,209	55,283	46,629	47,794	40,790	13,176	3′.
Accumulated depreciation and depletion	39,505	16,827	35,108	24,570	17,455	4,529	1.
Net capitalized costs for consolidated subsidiaries	78,704	38,456	11,521	23,224	23,335	8,647	18
<b>Equity Companies</b>							
As of December 31, 2013							
Property (acreage) costs - Proved	77	-	5	-	-	-	

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