## Exam: 061684RR - THE IMPACT OF MANAGEMENT

When you have completed your exam and reviewed your answers, click Submit Exam. Answers will not be recorded until you hit Submit Exam. If you need to exit before completing the exam, click Cancel Exam.

Questions 1 to 20: Select the best answer to each question. Note that a question and its answers may be split across a page break, so be sure that you have seen the entire question and all the answers before choosing an answer.

1. Ignore income taxes in this problem.) Purvell Company has just acquired a new machine. Data on the machine follow:

| Purchase cost | $\$ 50,000$ |
| :--- | ---: |
| Annual cost savings | $\$ 15,000$ |
| Life of the machine | 8 years |

The company uses straight-line depreciation and a $\$ 5,000$ salvage value. (The company considers salvage value in making depreciation deductions.) Assume cash flows occur uniformly throughout a year.

The simple rate of return would be closest to
A. $18.75 \%$.
B. $12.5 \%$.
C. $17.5 \%$.
D. $30.0 \%$.

## Use the following information to answer this question.

The most recent balance sheet and income statement of Teramoto Corporation appear below:

| $\quad$ Comparative Balance Sheet | Ending <br> Balance | Beginning <br> Balance |
| :--- | ---: | ---: |
| Assets: | $\$ 43$ |  |
| Cash and cash equivalents | 53 | $\$ 35$ |
| Accounts receivable | 73 | 59 |
| Inventory | 582 | 69 |
| Plant and equipment | $\underline{301}$ | 490 |
| Less accumulated depreciation | $\underline{\underline{450}}$ | $\underline{\underline{2367}}$ |
| Total assets | $\$ 57$ |  |
| Liabilities and stockholders' equity | 21 | $\$ 48$ |
| Accounts payable | 15 | 18 |
| Wages payable | 21 | 13 |
| Taxes payable | 20 | 20 |
| Bonds payable | 55 | 21 |
| Deferred taxes | $\underline{261}$ | 50 |
| Common stock | $\underline{\underline{450}}$ | $\underline{\underline{\$ 367}}$ |
| Retained earnings | $\underline{\underline{197}}$ |  |
| Total liabilities and stockholders' equity |  |  |

Sales ..... \$893
Cost of good sold ..... $\underline{587}$
Gross margin ..... 306
Selling and administrative expense ..... 189
Net operating income ..... 117
Income taxes ..... $\underline{35}$
Net income ..... $\$ 82$
2. The net cash provided by (used by) operations for the year was
A. \$117.
B. $\$ 112$.
C. $\$ 30$.D. $\$ 52$.
3. Cridwell Company's selling and administrative expenses for last year totaled $\$ 210,000$. During the year, the company's prepaid expense account balance increased by $\$ 18,000$, and accrued liabilities increased by $\$ 12,000$. Depreciation charges for the year were $\$ 24,000$. Based on this information, selling and administrative expenses adjusted to a cash basis under the direct method on the statement of cash flows would be
A. $\$ 192,000$.
B. $\$ 240,000$.
C. $\$ 180,000$.
D. $\$ 228,000$.
4. Products A, B, and C are produced from a single raw material input. The raw material costs $\$ 90,000$, from which 5,000 units of $\mathrm{A}, 10,000$ units of B , and 15,000 units of C can be produced each period. Product A can be sold at the split-off point for $\$ 2$ per unit, or it can be processed further at a cost of $\$ 12,500$ and then sold for $\$ 5$ per unit. Product A should be
A. sold at the split-off point, since further processing will result in a loss of $\$ 2,500$ each period.
B. processed further, since this will increase profits by $\$ 12,500$ each period.
C. processed further, since this will increase profits by $\$ 2,500$ each period.
D. sold at the split-off point, since further processing would result in a loss of $\$ 0.50$ per unit.

## Use the following information to answer this question.

The most recent balance sheet and income statement of Teramoto Corporation appear below:

| $\quad$ Comparative Balance Sheet | Ending <br> Balance | Beginning <br> Balance |
| :--- | ---: | ---: |
| Assets: |  |  |
| Cash and cash equivalents | $\$ 43$ | $\$ 35$ |
| Accounts receivable | 53 | 59 |
| Inventory | 73 | 69 |
| Plant and equipment | $\underline{301}$ | 490 |
| Less accumulated depreciation | $\underline{286}$ |  |

Liabilities and stockholders' equity
Accounts payable ..... \$57 ..... \$48
Wages payable ..... 21 ..... 18
Taxes payable ..... 15 ..... 13
Bonds payable ..... 21 ..... 20
Deferred taxes ..... 20 ..... 21
Common stock ..... 50 ..... 55
Retained earnings ..... 197
Total liabilities and stockholders' equity $\underline{\underline{\$ 450}}$ ..... $\underline{\underline{\$ 367}}$
Income Statement
Sales ..... \$893
Cost of good sold ..... 587
Gross margin ..... 306
Selling and administrative expense ..... 189
Net operating income ..... 117
Income taxes ..... 35
Net income ..... $\underline{\underline{\$ 82}}$
5. The net cash provided by (used by) financing activities for the year was
A. (\$18).
B. \$5.
C. $\$ 1$.D. (\$12).
6. Brittman Corporation makes three products that use the current constraint-a particular type of machine.Data concerning those products appear below:

|  | IP | NI | YD |
| :--- | :--- | :--- | :--- |
| Selling price per unit | $\$ 183.57$ | $\$ 207.74$ | $\$ 348.15$ |
| Variable cost per unit | $\$ 144.42$ | $\$ 155.04$ | $\$ 269.50$ |
| Minutes on the constraint | 2.90 | 3.40 | 5.50 |

Assume that sufficient constraint time is available to satisfy demand for all but the least profitable product. Up to how much should the company be willing to pay to acquire more of the constrained resource?
A. $\$ 15.50$ per minute
B. $\$ 39.15$ per unit
C. $\$ 78.65$ per unit
D. $\$ 13.50$ per minute

## Use the following information to answer this question.

Financial statements for Larkins Company appear below:

Larkins Company

Statement of Financial Position
December 31, Year 2 and Year 1

|  | Year 2 | Year 1 |
| :---: | :---: | :---: |
| Current assets: |  |  |
| Cash and marketable securities | \$180 | \$180 |
| Accounts receivable, net | 210 | 180 |
| Inventory | 130 | 120 |
| Prepaid expenses | $\underline{50}$ | $\underline{50}$ |
| Total current assets | 570 | 530 |
| Noncurrent assets: |  |  |
| Plant \& equipment, net | 1,540 | 1,480 |
| Total assets | \$2,110 | \$2,010 |
| Current liabilities: |  |  |
| Accounts payable | \$100 | \$130 |
| Accrued liabilities | 60 | 60 |
| Notes payable, short term | $\underline{90}$ | $\underline{120}$ |
| Total current liabilities | 250 | 310 |
| Noncurrent liabilities: |  |  |
| Bonds payable | 480 | 500 |
| Total liabilities | 730 | $\underline{810}$ |
| Stockholders' equity: |  |  |
| Preferred stock, \$20 par, 10\% | 120 | 120 |
| Common stock, \$10 par | 180 | 180 |
| Additional paid-in capital--common stock | 240 | 240 |
| Retained earnings | 840 | $\underline{660}$ |
| Total stockholders' equity | 1,380 | 1,200 |
| Total liabilities \& stockholders' equity | \$2,110 | \$2,010 |
| Larkins Company |  |  |
| Income Statement |  |  |
| For the Year Ended December 31, Year 2 (dollars in thousands) |  |  |
| Sales (all on account) | \$2,760 |  |
| Cost of goods sold | 1,930 |  |
| Gross margin | 830 |  |
| Selling and administrative expense | $\underline{330}$ |  |
| Net operating income | 500 |  |
| Interest expense | 50 |  |
| Net income before taxes | 450 |  |
| Income taxes (30\%) | 135 |  |
| Net income | \$315 |  |

Dividends during Year 2 totaled $\$ 135$ thousand, of which $\$ 12$ thousand were preferred dividends. The market price of a share of common stock on December 31, Year 2 was $\$ 150$.
7. Larkins Company's dividend yield ratio on December 31, Year 2 was closest to:
A. $4.1 \%$.
B. $2.1 \%$.
C. $4.6 \%$.

## Use the following information to answer this question.

Financial statements for Larkins Company appear below:

## Larkins Company

## Statement of Financial Position

December 31, Year 2 and Year 1
(dollars in thousands)

|  | Year 2 | Year 1 |
| :---: | :---: | :---: |
| Current assets: |  |  |
| Cash and marketable securities | \$180 | \$180 |
| Accounts receivable, net | 210 | 180 |
| Inventory | 130 | 120 |
| Prepaid expenses | $\underline{50}$ | $\underline{50}$ |
| Total current assets | 570 | 530 |
| Noncurrent assets: |  |  |
| Plant \& equipment, net | 1,540 | $\underline{1,480}$ |
| Total assets | \$2,110 | \$2,010 |
| Current liabilities: |  |  |
| Accounts payable | \$100 | \$130 |
| Accrued liabilities | 60 | 60 |
| Notes payable, short term | $\underline{90}$ | $\underline{120}$ |
| Total current liabilities | 250 | 310 |
| Noncurrent liabilities: |  |  |
| Bonds payable | 480 | 500 |
| Total liabilities | 730 | $\underline{810}$ |
| Stockholders' equity: |  |  |
| Preferred stock, \$20 par, 10\% | 120 | 120 |
| Common stock, \$10 par | 180 | 180 |
| Additional paid-in capital--common stock | 240 | 240 |
| Retained earnings | 840 | $\underline{660}$ |
| Total stockholders' equity | 1,380 | 1,200 |
| Total liabilities \& stockholders' equity | \$2,110 | \$2,010 |

Larkins Company
Income Statement
For the Year Ended December 31, Year 2
(dollars in thousands)
Sales (all on account) ..... \$2,760
Cost of goods sold ..... 1,930
Gross margin ..... 830
Selling and administrative expense ..... 330
Net operating income ..... 500
Interest expense ..... $\underline{50}$
Net income before taxes ..... 450
Income taxes (30\%) ..... $\underline{135}$
Net income ..... \$315

Dividends during Year 2 totaled $\$ 135$ thousand, of which $\$ 12$ thousand were preferred dividends. The market price of a share of common stock on December 31, Year 2 was $\$ 150$.
8. Larkins Company's earnings per share of common stock for Year 2 was closest to:
A. $\$ 16.83$.
B. \$25.00.
C. $\$ 17.50$.
D. \$7.21.
9. An increase in the market price of a company's common stock will immediately affect its
A. debt-to-equity ratio.
B. dividend payout ratio.
C. dividend yield ratio.
D. earnings per share of common stock.

## Use the following information to answer this question.

Financial statements for Larkins Company appear below:

Larkins Company<br>Statement of Financial Position<br>December 31, Year 2 and Year 1<br>(dollars in thousands)

|  | Year 2 | Year 1 |
| :--- | ---: | ---: |
| Current assets: | $\$ 180$ | $\$ 180$ |
| $\quad$ Cash and marketable securities | 210 | 180 |
| Accounts receivable, net | 130 | 120 |
| Inventory | $\underline{50}$ | $\underline{50}$ |
| Prepaid expenses | 570 | 530 |
| Total current assets | $\underline{1,540}$ | $\underline{1,480}$ |
| Noncurrent assets: <br> Plant \& equipment, net | $\$ 2,110$ | $\$ 2,010$ |
| Total assets |  |  |
|  |  |  |
| Current liabilities: | $\$ 100$ | $\$ 130$ |
| Accounts payable | 60 | 60 |
| Accrued liabilities | $\underline{90}$ | $\underline{120}$ |
| $\quad$ Notes payable, short term |  |  |
| Total current liabilities | $\underline{480}$ | $\underline{500}$ |
| Noncurrent liabilities: | $\underline{730}$ | $\underline{810}$ |
| Bonds payable | 120 | 120 |
| Total liabilities | 180 | 180 |
| Stockholders' equity: | $\underline{240}$ | 240 |
| Preferred stock, $\$ 20$ par, $10 \%$ | $\underline{840}$ | $\underline{660}$ |
| Common stock, $\$ 10$ par | $\underline{1,380}$ | $\underline{1,200}$ |

Larkins Company
Income Statement
For the Year Ended December 31, Year 2
(dollars in thousands)

| Sales (all on account) | $\$ 2,760$ |
| :--- | ---: |
| Cost of goods sold | $\underline{1,930}$ |
| Gross margin | $\underline{830}$ |
| Selling and administrative expense | $\underline{500}$ |
| Net operating income | $\underline{50}$ |
| Interest expense | $\underline{135}$ |
| Net income before taxes | $\underline{\$ 315}$ |
| Income taxes (30\%) |  |
| Net income |  |

Dividends during Year 2 totaled $\$ 135$ thousand, of which $\$ 12$ thousand were preferred dividends. The market price of a share of common stock on December 31, Year 2 was $\$ 150$.
10. Larkins Company's book value per share at the end of Year 2 was closest to:
A. $\$ 10.00$.
B. $\$ 23.33$.
C. $\$ 70.00$.
D. \$76.67.
11. The net present value method assumes that the project's cash flows are reinvested at the
A. discount rate used in the net present value calculation.
B. internal rate of return.
C. simple rate of return.
D. payback rate of return.
12. VIM Company purchased $\$ 100,000$ in inventory from its suppliers on credit terms. The company's acid-test ratio would most likely
A. decrease.
B. be impossible to determine without more information.
C. increase.
D. be unchanged.
13. A company's current ratio and acid-test ratios are both greater than 1 . If obsolete inventory is written off, this would
A. increase net working capital.
B. increase the acid-test ratio.
C. decrease the acid-test ratio.
D. decrease the current ratio.

Financial statements for Larkins Company appear below:

Larkins Company<br>Statement of Financial Position<br>December 31, Year 2 and Year 1<br>(dollars in thousands)

|  | Year 2 | Year 1 |
| :---: | :---: | :---: |
| Current assets: |  |  |
| Cash and marketable securities | \$180 | \$180 |
| Accounts receivable, net | 210 | 180 |
| Inventory | 130 | 120 |
| Prepaid expenses | $\underline{50}$ | $\underline{50}$ |
| Total current assets | 570 | 530 |
| Noncurrent assets: |  |  |
| Plant \& equipment, net | 1,540 | 1,480 |
| Total assets | \$2,110 | \$2,010 |
| Current liabilities: |  |  |
| Accounts payable | \$100 | \$130 |
| Accrued liabilities | 60 | 60 |
| Notes payable, short term | 90 | $\underline{120}$ |
| Total current liabilities | 250 | 310 |
| Noncurrent liabilities: |  |  |
| Bonds payable | $\underline{480}$ | 500 |
| Total liabilities | 730 | $\underline{810}$ |
| Stockholders' equity: |  |  |
| Preferred stock, \$20 par, 10\% | 120 | 120 |
| Common stock, \$10 par | 180 | 180 |
| Additional paid-in capital--common stock | 240 | 240 |
| Retained earnings | $\underline{840}$ | $\underline{660}$ |
| Total stockholders' equity | 1,380 | 1,200 |
| Total liabilities \& stockholders' equity | \$2,110 | \$2,010 |
| Larkins Company |  |  |
| Income Statement |  |  |
| For the Year Ended December 31, Year 2 (dollars in thousands) |  |  |
| Sales (all on account) | \$2,760 |  |
| Cost of goods sold | 1,930 |  |
| Gross margin | 830 |  |
| Selling and administrative expense | 330 |  |
| Net operating income | 500 |  |
| Interest expense | $\underline{50}$ |  |
| Net income before taxes | 450 |  |
| Income taxes (30\%) | $\underline{135}$ |  |
| Net income | \$315 |  |

Dividends during Year 2 totaled $\$ 135$ thousand, of which $\$ 12$ thousand were preferred dividends. The market price of a share of common stock on December 31, Year 2 was $\$ 150$.
14. Larkins Company's return on total assets for Year 2 was closest to:
A. $13.6 \%$.
B. $17.0 \%$.
C. $15.3 \%$.
D. $16.0 \%$.
15. Degner Inc. has some material that originally cost $\$ 19,500$. The material has a scrap value of $\$ 13,300$ as is, but if reworked at a cost of $\$ 2,100$, it could be sold for $\$ 14,000$. What would be the incremental effect on the company's overall profit of reworking and selling the material rather than selling it as is as scrap?
A. - $\$ 1,400$
B. $\$ 20,900$
C. $-\$ 7,600$
D. $\$ 11,900$
16. Which of the following would be considered a "use" of cash for the purpose of constructing a statement of cash flows?
A. Amortizing a patent
B. Issuing long-term debt
C. Selling the company's own common stock to investors
D. Purchasing equipment
17. Kava Inc. manufactures industrial components. One of its products, which is used in the construction of industrial air conditioners, is known as K65. Data concerning this product are given below:

|  | Per Unit |
| :--- | ---: |
| Selling price | $\$ 180$ |
| Direct materials | $\$ 29$ |
| Direct labor | $\$ 5$ |
| Variable manufacturing overhead | $\$ 4$ |
| Fixed manufacturing overhead | $\$ 21$ |
| Variable selling expense | $\$ 2$ |
| Fixed selling and administrative expense | $\$ 17$ |

The above per unit data are based on annual production of 4,000 units of the component. Direct labor can be considered to be a variable cost. (Source: CMA, adapted)
The company has received a special, one-time-only order for 500 units of component K65. There would be no variable selling expense on this special order, and the total fixed manufacturing overhead and fixed selling and administrative expenses of the company wouldn't be affected by the order. Assuming that Kava has excess capacity and can fill the order without cutting back on the production of any product, what is the minimum price per unit on the special order below which the company shouldn't go?
A. $\$ 78$
B. $\$ 180$
C. $\$ 38$
D. $\$ 59$

## Use the following information to answer this question.

The most recent balance sheet and income statement of Teramoto Corporation appear below:

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| :--- | ---: | ---: |
| Assets: | $\$ 43$ | $\$ 35$ |
| Cash and cash equivalents | 53 | 59 |
| Accounts receivable | 73 | 69 |
| Inventory | 582 | 490 |
| Plant and equipment | $\underline{301}$ | $\underline{\underline{286}}$ |
| Less accumulated depreciation | $\underline{\underline{\$ 367}}$ |  |
| Total assets | $\$ 57$ |  |
| Liabilities and stockholders' equity | 21 | $\$ 48$ |
| Accounts payable | 15 | 18 |
| Wages payable | 21 | 13 |
| Taxes payable | 20 | 20 |
| Bonds payable | 55 | 21 |
| Deferred taxes | $\underline{261}$ | 50 |
| Common stock | $\underline{\underline{450}}$ | $\underline{\underline{\$ 367}}$ |
| Retained earnings |  | $\underline{\underline{197}}$ |
| Total liabilities and stockholders' equity |  |  |

Income Statement
Sales ..... \$893
Cost of good sold ..... 587
Gross margin ..... 306
Selling and administrative expense ..... $\underline{189}$
Net operating income ..... 117
Income taxes ..... $\underline{35}$
Net income ..... $\underline{\underline{\$ 82}}$
18. The net cash provided by (used by) investing activities for the year was
A. (\$77).
B. $\$ 77$.
C. $\$ 92$.
D. $(\$ 92)$.
19. The Clemson Company reported the following results last year for the manufacture and sale of one of its products known as a Tam.
Sales (6,500 Tams at \$130 each) \$845,000

Variable cost of sales 390,000
Variable distribution costs 65,000
Fixed advertising expense 275,000
Salary of product line manager 25,000
Fixed manufacturing overhead $\underline{145,000}$
Net operating loss

Clemson Company is trying to determine whether to discontinue the manufacture and sale of Tams. The operating results reported above for last year are expected to continue in the foreseeable future if the product isn't dropped. The fixed manufacturing overhead represents the costs of production facilities and equipment that the Tam product shares with other products produced by Clemson. If the Tam product were dropped, there would be no change in the fixed manufacturing costs of the company.
Assume that discontinuing the manufacture and sale of Tams will have no effect on the sale of other product lines. If the company discontinues the Tam product line, the change in annual operating income (or loss) should be a
A. $\$ 65,000$ decrease.
B. $\$ 90,000$ decrease.
C. $\$ 70,000$ increase.
D. $\$ 55,000$ decrease.
20. (Ignore income taxes in this problem.) The following data pertain to an investment:

| Cost of the investment | $\$ 18,955$ |
| :--- | ---: |
| Life of the project | 5 years |
| Annual cost savings | $\$ 5,000$ |
| Estimated salvage value | $\$ 1,000$ |
| Discount rate | $10 \%$ |

The net present value of the proposed investment is
A. $\$ 0$.
B. $\$ 3,355$.
C. \$621.
D. $\$(3,430)$.

